

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D. C. 20549

**Form 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended May 31, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 1-14187

**RPM INTERNATIONAL INC.**

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)  
P.O. Box 777, 2628 Pearl Road, Medina, Ohio  
(Address of Principal Executive Offices)

02-0642224  
(IRS Employer  
Identification No.)  
44258  
(Zip Code)

Registrant's telephone number, including area code:  
(330) 273-5090

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class  
Common Stock, par value \$0.01

Trading Symbol(s)  
RPM

Name of Each Exchange on Which Registered  
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the Common Stock of the Registrant held by non-affiliates (based upon the closing price of the Common Stock as reported on the New York Stock Exchange on November 30, 2018, the last business day of the Registrant's most recently completed second fiscal quarter) was approximately \$8,681,938,485. For purposes of this information, the 1,491,742 outstanding shares of Common Stock which were owned beneficially as of November 30, 2018 by executive officers and Directors of the Registrant were deemed to be the shares of Common Stock held by affiliates.

As of July 19, 2019, 129,675,144 shares of Common Stock were outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant's 2019 Annual Report to Stockholders for the fiscal year ended May 31, 2019 (the "2019 Annual Report to Stockholders") are incorporated by reference into Parts I and II of this Annual Report on Form 10-K. Portions of the definitive Proxy Statement to be used in connection with the Registrant's Annual Meeting of Stockholders to be held on October 3, 2019 (the "2019 Proxy Statement") are incorporated by reference into Part III of this Annual Report on Form 10-K.

Except as otherwise stated, the information contained in this Annual Report on Form 10-K is as of May 31, 2019.

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## PART I

### Item 1. *Business.*

#### THE COMPANY

RPM International Inc., a Delaware corporation, succeeded to the reporting obligations of RPM, Inc., an Ohio corporation, following a 2002 reincorporation transaction. RPM, Inc. was originally incorporated in 1947 under the name Republic Powdered Metals, Inc. and changed its name to RPM, Inc. in 1971.

As used herein, the terms “RPM,” the “Company,” “we,” “our” and “us” refer to RPM International Inc. and all our consolidated subsidiaries, unless the context indicates otherwise. Our principal executive offices are located at 2628 Pearl Road, P.O. Box 777, Medina, Ohio 44258, and our telephone number is (330) 273-5090.

#### BUSINESS

Our subsidiaries manufacture, market and sell various specialty chemical product lines, including high-quality specialty paints, infrastructure rehab and repair products, protective coatings, roofing systems, sealants and adhesives, focusing on the maintenance and improvement needs of the industrial, specialty and consumer markets. Our family of products includes those marketed under brand names such as API, Betumat, Carboline, CAVE, DAP, Day-Glo, Dri-Eaz, Dryvit, Ekspan, Euclid, EUCO, Expanko, Fibergrate, Fibregrid, Fibrecrete, Flecto, Flowcrete, Grupo PV, Hummervoll, illbruck, Kentile, Key Resin, Mohawk, Prime Resins, Rust-Oleum, Specialty Polymer Coatings, Stonhard, Strathmore, TCI, Toxement, Tremco, Tuf-Strand, Universal Sealants, Viapol, Watco and Zinsser. As of May 31, 2019, our subsidiaries marketed products in approximately 171 countries and territories and operated manufacturing facilities in approximately 156 locations in the United States, Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, India, Italy, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Poland, South Africa, South Korea, Spain, Sweden, Turkey, the United Arab Emirates and the United Kingdom. Approximately 35% of our sales are generated in international markets through a combination of exports to and direct sales in foreign countries. For the fiscal year ended May 31, 2019, we recorded net sales of \$5.6 billion.

#### Available Information

Our Internet website address is [www.rpminc.com](http://www.rpminc.com). We make available free of charge on or through our website our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and amendments to these reports, as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the Securities and Exchange Commission.

#### Segment Information

Our business is divided into three reportable segments: the industrial reportable segment (“industrial segment”), the specialty reportable segment (“specialty segment”) and the consumer reportable segment (“consumer segment”). Within each reportable segment, we aggregate several operating segments which comprise individual companies or groups of companies and product lines, which generally address common markets, utilize similar technologies and are able to share manufacturing or distribution capabilities. The industrial segment (Construction Products Group and Performance Coatings Group), which comprises approximately 52% of our total net sales, includes maintenance and protection products and services for roofing and waterproofing systems, flooring, industrial coatings, passive fire protection, corrosion control, high-performance sealing and bonding solutions, infrastructure rehabilitation and repair and other construction chemicals. The consumer segment (Rust-Oleum Group, DAP Group and SPG-Consumer Group) comprises approximately 34% of our total net sales and includes rust-preventative, special purpose and decorative paints, caulks, sealants, primers, nail enamels, cement cleaners, floor sealers and woodcare coatings and other branded consumer products. The specialty segment (Specialty Products Group (“SPG”) – Industrial Group) comprises approximately 14% of our total net sales, and includes industrial cleaners, restoration services equipment, colorants, exterior finishes, edible coatings and other specialty original equipment manufacturer (“OEM”) coatings. See Note R, “Segment Information,” of the Notes to Consolidated Financial Statements, which appears in the 2019 Annual Report to Stockholders, and is incorporated herein by reference, for financial information relating to our three reportable segments and financial information by geographic area.

## Industrial Segment

Our industrial segment products are sold throughout North America and also account for the majority of our international sales. Our industrial product lines and services are sold directly to contractors, distributors and end-users, such as owners of industrial manufacturing facilities, public institutions and other commercial customers. Our industrial segment generated \$2.9 billion in net sales for the fiscal year ended May 31, 2019 and includes the following major product lines and brand names:

### Construction Products Group:

- Waterproofing, coatings and institutional roofing systems used in building protection, maintenance and weatherproofing applications marketed under our Tremco, AlphaGuard, Endure, OneSeal, PowerPly, TremPly, TremLock, Vulkem and TREMproof brand names;
- sealants, air barriers, tapes and foams that seal and insulate joints in various construction assemblies and glazing assemblies marketed under our Tremco, Dymonic, ExoAir and Spectrem brand names;
- new residential home weatherization systems marketed under our TUFF-N-DRI, Watchdog Waterproofing and Enviro-Dri brand names;
- specialized roofing and building maintenance and related services marketed by our Weatherproofing Technologies subsidiary;
- sealing and bonding solutions for windows and doors, facades, interiors and exteriors under our illbruck brand name;
- flooring, waterproofing and in-plant glazing solutions under our Tremco brand name;
- high-performance resin flooring systems, epoxy floor paint and coatings, concrete repair and protection products and decorative concrete for industrial and commercial applications sold under our Flowcrete, Key Resins and RPM Belgium brand names;
- rolled asphalt roofing materials, waterproofing products, and chemical admixtures marketed under our Viapol, Vandex and Betumat brand names;
- concrete and masonry admixtures, concrete fibers, curing and sealing compounds, structural grouts and mortars, epoxy adhesives, injection resins, polyurethane foams, floor hardeners and toppings, joint fillers, industrial and architectural coatings, decorative color/stains/stamps, and a comprehensive selection of restoration materials marketed under the Euclid, CAVE, Toxement, Viapol, Dural, EUACO, Eucon, Fiberstrand, Increte Systems, Plastol, Sentinel, Speed Crete, Tuf-Strand, Prime Gel, Prime Bond, Prime Coat, Prime Guard, Prime Rez, Prime Flex and Tremco PUMA Expansion Joint System brand names;
- solutions for fire stopping and intumescent steel coating under our Firetherm, Nullifire and TREMStop brand names; and
- solutions for the manufacturing industry under our Pactan brand name.

### Performance Coatings Group:

- high-performance polymer flooring products and services for industrial, institutional and commercial facilities, as well as offshore and marine structures and cruise, ferry and navy ships marketed under our Stonhard, Hummervoll, Kemtile, Liquid Elements, Expanko and API brand names;
- high-performance, heavy-duty corrosion-control coatings, containment linings, railcar linings, fireproofing and soundproofing products and heat and cryogenic insulation products for a wide variety of industrial infrastructure and oil and gas-related applications marketed under our Carboline, Specialty Polymer Coatings, Nullifire, Charflame, Firefilm, A/D Fire, Strathmore, Thermo-Lag, Plasite and Perlifoc brand names;
- specialty construction products and services for bridge expansion joints, structural bearings, bridge deck and parking deck membranes, highway markings, protective coatings and asphalt and concrete repair products marketed under our Universal Sealants, BridgeCare, StructureCare, Pitchmastic PMB, Nufins, Visul, Ekspan, Fibrecrete, Texacrete, Fibrejoint, Samiscreed and Epoplex brand names;
- fiberglass reinforced plastic gratings and shapes used for industrial platforms, staircases and walkways marketed under our Fibergrate, Chemgrate, Corgrate, Fibregrid and Safe-T-Span brand names; and
- amine curing agents, reactive diluents, specialty epoxy resins and other intermediates under our Armette Polymers brand name.

## Consumer Segment

Our consumer segment manufactures and markets professional use and do-it-yourself (“DIY”) products for a variety of mainly consumer applications, including home improvement and personal leisure activities. Our consumer segment’s major manufacturing and distribution operations are located primarily in North America, along with a few locations in Europe, Australia, South Africa and South America. Consumer segment products are sold directly to mass merchandisers, home improvement centers, hardware stores, paint stores, craft shops, cosmetic companies and to other smaller customers through distributors. Our consumer segment generated \$1.9 billion in net sales in the fiscal year ended May 31, 2019 and is composed of the following major product lines and brand names:

### Rust-Oleum Group:

- a broad line of coating products to protect and decorate a wide variety of surfaces for the DIY and professional markets which are sold under several key Rust-Oleum brand names, including Stops Rust, American Accents, Painter’s Touch, Specialty, Professional, Universal, Varathane, NeverWet, Watco, Epoxy Shield, Factor 4, Restore, Rock Solid, Whink, Miracle Sealants, SPS, Spraymate, Krud Kutter, Zinsser, XIM, Industrial Choice, Road Warrior, Rust-Oleum Automotive, Sierra Performance, Hard Hat, Mathys, CombiColor, Noxyde, Blackfriar, HiChem and MultiSpec. In addition, Rust-Oleum branded products in Canada are marketed under the Rust-Oleum, Tremclad, Varathane and Zinsser brand names;
- a broad line of specialty products targeted to solve problems for the paint contractor and the DIYer for applications that include surface preparation, mold and mildew prevention, wallpaper removal and application, and waterproofing, under our Zinsser, B-I-N, Bulls Eye 1-2-3, Cover Stain, DIF, FastPrime, Sealcoat, Jomax, Gardz, Perma-White, Shieldz, Watertite, Okon and Parks brand names;
- cleaners sold under the Whink brand name and floor sealers sold under the Miracle Sealants and 511 brand names;
- deck and fence restoration products under the Wolman brand name;
- metallic and faux finish coatings marketed under our Modern Masters brand name;
- exterior wood deck and concrete restoration systems, and flooring finishes marketed under our Restore and RockSolid brand names; and
- an assortment of other products, including hobby paints and cements marketed under our Testors brand name.

### DAP Group:

- a complete line of caulks, sealants, adhesives, insulating foam, spackling, glazing, and other general patch and repair products for home construction, repair and remodeling marketed through a wide assortment of DAP branded products, including, but not limited to, ‘33’, ‘53’, ‘1012’, 4000, 7000, Alex, Alex Fast Dry, Alex Plus, Alex Ultra, Alex Flex, Beats The Nail, Blend-Stick, Blockade, Butyl-Flex, Caulk-Be-Gone, Crack Shot, Custom-Patch, DAP 3.0, DAP CAP, DAPtex, Draftstop, DryDex, Dynaflex 230, Dynaflex Ultra, Dynagrip, Elastopatch, Extreme Stretch, Fast ‘N Final, FastPatch, Kwik Foam, Kwik Seal, Kwik Seal Plus, Kwik Seal Ultra, Mono, Mouse Shield, Patch Stick, Patch-N-Paint, Plastic Wood, Platinum Patch, Presto Patch, Quick Plug, Rapid Fuse, Rely-On, Seal ‘N Peel, SIDE Winder, Silicone Plus, Simple Seal, SMARTBOND, Storm Bond, StrongStik, Touch’N Foam, Touch’N Seal, Ultra Clear, Weldwood and Phenoseal, which is a brand of Gloucester Co., Inc., which is a subsidiary of DAP Products Inc.

### SPG-Consumer Group:

- nail enamel, polish and coating components for the personal care industry.

## Specialty Segment

Our specialty segment products are sold throughout North America and many international locations, primarily in Europe and the Asia Pacific region. Our specialty product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The specialty segment generated \$0.8 billion in net sales for the fiscal year ended May 31, 2019 and includes the following major product lines and brand names:

- fluorescent colorants and pigments marketed under our Day-Glo, Radiant and Dane Color brand names;
- shellac-based-specialty coatings for industrial and pharmaceutical uses, edible glazes, food coatings and ingredients marketed under our Mantrose-Hauser, NatureSeal and Holton Food Products brand names;
- highly insulated building cladding materials (Exterior Insulating and Finishing Systems, “EIFS”) principally marketed in the U.S., Canada, U.K. and Poland under the Dryvit brand name;
- fire and water damage restoration products marketed under the Dri-Eaz, Unsmoke and ODORx brand names;

- professional carpet cleaning and disinfecting products marketed under the Sapphire Scientific, Chemspec and Prochem brand names;
- fuel additives marketed under our Valvtect brand name;
- wood treatments marketed under our Kop-Coat and Tru-Core brand names;
- pleasure marine coatings marketed under our Pettit, Woolsey and Z-Spar brand names;
- wood furniture finishes and touch-up products marketed under our Finishworks, Mohawk, Behlen, and Morrells brand names; and
- a variety of products for specialized applications, including powder coatings for exterior and interior applications marketed under our TCI brand name.

## **Foreign Operations**

For the fiscal year ended May 31, 2019, our foreign operations accounted for approximately 34.0% of our total net sales, excluding any direct exports from the United States. Our direct exports from the United States were approximately 1.0% of our total net sales for the fiscal year ended May 31, 2019. In addition, we receive license fees and royalty income from numerous international license agreements, and we also have several joint ventures, which are accounted for under the equity method, operating in various foreign countries. We have manufacturing facilities in Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, India, Italy, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Poland, South Africa, South Korea, Spain, Sweden, Turkey, the United Arab Emirates and the United Kingdom. We also have sales offices or warehouse facilities in Austria, The Czech Republic, Estonia, Finland, Hong Kong, Hungary, Indonesia, Ireland, Japan, Kenya, Kuwait, Namibia, Oman, Peru, Philippines, Qatar, Russia, Singapore, Slovakia, Switzerland, Thailand, Vietnam and several other countries. Information concerning our foreign operations is set forth in Management's Discussion and Analysis of Results of Operations and Financial Condition, which appears in the 2019 Annual Report to Stockholders, and is incorporated herein by reference.

## **Competition**

We conduct our business in highly competitive markets, and all of our major products face competition from local, regional, national and multi-national firms. Our markets, however, are fragmented, and we do not face competition across all of our products from any one competitor in particular. Several of our competitors have access to greater financial resources and larger sales organizations than we do. While third-party figures are not necessarily available with respect to the size of our position in the market for each of our products, we believe that we are a major producer of caulks, sealants, insulating foams, patch-and-repair products for the general consumer as well as for the residential building trade; roofing systems; urethane sealants and waterproofing materials; aluminum coatings; cement-based coatings; hobby paints; small project paints; industrial-corrosion-control products; fireproofing; consumer rust-preventative coatings; polymer floorings; fluorescent coatings and pigments; fiberglass-reinforced-plastic gratings; nail polish; water and fire damage restoration products; carpet cleaning systems and shellac-based coatings. However, we do not believe that we have a significant share of the total protective coatings market (on a world-wide basis). The following is a summary of the competition that our key products face in the various markets in which we compete:

### **Paints, Coatings, Adhesives and Sealants Products**

The market for paints, coatings, adhesives and sealants has experienced significant consolidation over the past several decades. However, the market remains fragmented, which creates further consolidation opportunities for industry participants. Many leading suppliers tend to focus on coatings, while other companies focus on adhesives and sealants. Barriers to market entry are relatively high for new market entrants due to the lengthy intervals between product development and market acceptance, the importance of brand identity and the difficulty in establishing a reputation as a reliable supplier of these products. Most of the suppliers, including us, who provide these items have a portfolio of products that span across a wide variety of applications.

*Consumer Home Improvement Products.* Within the consumer segment, we generally serve the home improvement market with products designed for niche architectural, rust-preventative, decorative and special purpose paint and caulking and sealing applications. The products we sell for home improvement include those sold under our DAP, Phenoseal, Rust-Oleum, Watco and Zinsser brand names. Leading manufacturers of home improvement-related coatings, adhesives and sealants market their products to DIY users and contractors through a wide range of distribution channels. These distribution channels include direct sales to home improvement centers, mass merchandisers, hardware and paint stores, and sales through distributors and sales representative organizations. Competitors in this market generally compete for market share by marketing and building upon brand recognition, providing customer service and developing new products based on customer needs.

*Industrial Protective Coatings Products.* Anti-corrosion protective coatings and fireproofing must withstand the destructive elements of nature and operating processes under harsh environments and conditions. Some of the larger consumers of high-performance protective and corrosion control coatings, fireproofing and intumescent steel coatings are the oil and gas, pulp and paper, petrochemical, shipbuilding, high-rise building construction, public utility and bridge and highway industries, and water and wastewater treatment plants. These markets are highly fragmented. We and our competitors compete for market share by supplying a wide variety of high-quality products and by offering customized solutions. Our protective industrial coating products are marketed primarily under our Carboline, Specialty Polymer Coatings, Plasite, Nullifire, Firefilm, Charflame, A/D Fire, Strathmore, Thermo-lag, Perlifoc and Epoplex brand names.

#### **Roofing Systems Products**

In the roofing industry, re-roofing applications have historically accounted for over three-quarters of U.S. demand, with the remainder generated by new roofing applications. Our primary roofing brand, Tremco, was founded in 1928 on the principle of “keeping good roofs good,” and then by extension ensuring “roofing peace of mind” for our customers. This remains true today and is what differentiates us versus our competitors’ primary strategy of run-to-failure, followed by a tear-off and replace. We define the market in two segments: restoration and re-roofing or new roofing. With the exception of asphalt shingles for new roofing, we market our systems and services for all of the most common roofing applications. Our roofing systems and services provide high performance and value. High performance ensures a long service life and ease of maintenance. High value ensures low total cost of ownership due to ease of installation, landfill avoidance, roof longevity, elimination of facility and occupant disruption, and utilization of highly sustainable materials and systems.

#### **Construction Chemical Products**

*Flooring Systems Products.* Polymer flooring systems are used in industrial, commercial and, to a lesser extent, residential applications to provide a smooth, seamless surface that is impervious to penetration by water and other substances while being easy to clean and maintain. These systems are particularly well-suited for clean environments such as pharmaceutical, food and beverage and healthcare facilities. In addition, the fast installation time and long-term durability of these systems and products make them ideal for industrial floor repair and restoration. Polymer flooring systems are based on epoxy, polyurethane and methylmethacrylate resins. Most of these flooring systems are applied during new construction, but there is also a significant repair and renovation market. Key performance attributes in polymer flooring systems that distinguish competitors for these applications include static control, chemical resistance, contamination control, durability and aesthetics. We market our flooring systems under the Stonhard, Flowcrete, Key Resin, Euclid, RPM Belgium, Expanko, Hummervoll, Kemtile and API brand names.

*FRP Grating and Structural Composites.* Fiberglass reinforced plastic grating, or FRP, is used primarily in industrial and, to a lesser extent, commercial applications. FRP grating exhibits many specialized features, which make it a beneficial alternative to traditional steel or aluminum grating. These include a high strength-to-weight ratio, high corrosion resistance, electrical and thermal non-conductivity, and molded-in color, which eliminates the need for repainting. FRP grating is used for platforms, walkways, stairs and structures for a variety of applications, including those in the food and beverage, chemical processing, water-wastewater, pulp and paper, and offshore oil and gas industries. Key attributes that differentiate competitors in these markets include product quality, depth of product line, and design-and-fabrication services. Our products for these applications are sold under our Fibergrate, Chemgrate, Corgrate, Fibregrid and Safe-T-Span brand names.

*Sealants, Waterproofing, Concrete and Masonry Products.* Sealants, which are used primarily for commercial buildings, include urethane, silicone, latex, butyl and hybrid technology products, and are designed to be installed in construction joints for the purpose of providing a flexible and air and water-tight seal. Waterproof coatings, usually urethane or asphalt based, are installed in exposed and buried applications to waterproof and protect concrete. Structural and traffic tolerant membranes, expansion joints and bearings are used in a variety of applications for bridge deck construction and restoration and the protection and preservation of balconies, pedestrian walkways and parking structures. In the concrete and masonry additives market, a variety of chemicals and fibers can be added to concrete and masonry to improve the processability, performance, or appearance of these products. Chemical admixtures for concrete are typically grouped according to their functional characteristics, such as water-reducers, set controllers, superplasticizers and air-entraining agents. Curing and sealing compounds, structural grouts, epoxy adhesives, injection resins, floor hardeners and toppings, joint fillers, industrial and architectural coatings, decorative color/stains/stamps, and a comprehensive selection of restoration materials are used to protect, repair or improve new or existing concrete structures used in the construction industry, and rehabilitation and repair of roads, highways, bridges and other infrastructure. The key attributes that differentiate competitors for these applications include quality assurance, on-the-job consultation and value-added, highly engineered products. We primarily offer products marketed under our Tremco, EUCO, Toxement, Viapol, Betumat, CAVE, Vandex, illbruck, Tamms, AlphaGuard, OneSeal, PowerPly, TremPly, TremLock, Vulkem, TREMproof, Dymonic, Increte, TUFF-N-DRI, Universal Sealants, Nufins, StructureCare, BridgeCare, Pitchmastic PMB, Visul, Fibrecrete, Texacrete, Fibrejoint, Samiscreed, Prime Rez, Prime Gel, Prime Guard, Prime Coat, Prime Bond, Prime Flex, Watchdog Waterproofing, PSI, Tuf-Strand, Ekspan, Sealtite and HydroStop brand names for this line of business.

## Intellectual Property

Our intellectual property portfolios include valuable patents, trade secrets and know-how, domain names, trademarks, trade and brand names. In addition, through our subsidiaries, we continue to conduct significant research and technology development activities. Among our most significant intangibles are our Rust-Oleum®, Carboline®, DAP®, illbruck® and Tremco® trademarks.

Rust-Oleum Corporation and some of our other subsidiaries own more than 975 trademark registrations or applications in the United States and numerous other countries for the trademark “Rust-Oleum®” and other trademarks covering a variety of rust-preventative, decorative, general purpose, specialty, industrial and professional products sold by Rust-Oleum Corporation and related companies.

Carboline Company and some of our other subsidiaries own more than 385 trademark registrations or applications in the United States and numerous other countries covering the products sold by the Carboline Company and related companies, including two United States trademark registrations for the trademark “Carboline®”.

DAP Products, Inc. and other subsidiaries of the Company own more than 425 trademark registrations or applications in the United States and numerous other countries for the “DAP®” trademark, the “Putty Knife design” trademark and other trademarks covering products sold under the DAP brand and related brands.

Tremco Incorporated and some of our other subsidiaries own more than 85 registrations for the trademark “Tremco®” in the United States and numerous countries covering a variety of roofing, sealants and coating products. There are also many other trademarks of Tremco Incorporated and some of our other subsidiaries that are the subject of registrations or applications in the United States and numerous other countries, bringing the total number of registrations and applications covering products sold under the Tremco brand and related brands to more than 550.

Our other principal product trademarks include: 2X Ultra Cover®, AlphaGuard®, Alumanation®, Betumat™, B-I-N®, Bitumastic®, Bulls Eye 1-2-3®, Chemgrate®, Dri-Eaz, Dymonic®, EnerEDGE®, Enviro-Dri®, EUCO®, ExoAir®, Expanko®, Flecto™, Fibergrate®, Floquil™, Paraseal®, Permaroof®, Plasite®, Proglaze®, Sanitile®, Sealite™, Solargard®, Spectrem®, Stonblend®, Stonclad®, Stonhard®, Stonlux®, Stonshield®, Testors®, TREMproof®, TUFF-N-DRI®, Varathane®, Viapol™, Vulkem®, Watchdog Waterproofing®, Woolsey®, Zinsser® and Z-Spar®; and, in Europe, API®, Perlifoc®, Hummervoll®, USL®, Nufins®, Pitchmastic PMB®, Visul®, Flowcrete®, Nullifire®, Radglo® and Martin Mathys™. Our trademark registrations are valid for a variety of different terms of up to 15 years, and may be renewable as long as the trademarks continue to be used and all other local conditions for renewal are met. Our trademark registrations are maintained and renewed on a regular basis as required.

## Raw Materials

The cost and availability of raw materials materially impact our financial results. We obtain raw materials from a number of suppliers. Many of our raw materials are petroleum-based derivatives, minerals and metals. The cost of raw materials has in the past experienced, and likely will continue to experience, periods of volatility which could increase the cost of manufacturing our products. Under normal market conditions, these materials are generally available on the open market from a variety of producers; however, shortages are a possibility. Interruptions in the supply of raw materials could have a significant impact on our ability to produce products. Throughout fiscal 2019, some raw material costs have increased and we have experienced some tightening in supply. Adequate supply of critical raw materials is managed by establishing contracts, procuring from multiple sources, and identifying alternative materials or technology; however, the unavailability of raw materials or increased prices of raw materials that we are unable to pass along to our customers could have a material adverse effect on our business, financial condition or results of operations.

Additionally, changes in international trade duties and other aspects of international trade policy, both in the U.S. and abroad, could materially impact the cost of raw materials. For example, during fiscal 2019, the U.S. government imposed 10% to 25% tariffs on various products imported from China, including steel. This has resulted in higher costs for materials that contain steel or other materials impacted by tariffs. Any increase in materials that is not offset by an increase in our prices could have an adverse effect on our business, financial position, results of operations or cash flows.

## Seasonal Factors

Our business is dependent, to a significant extent, on external weather factors. We historically experience stronger sales and net income in our first, second and fourth fiscal quarters, which are the three-month periods ending August 31, November 30 and May 31, respectively, while we have experienced weaker performance in our third fiscal quarter.



## Customers

Sales to our ten largest consumer segment customers, such as DIY home centers, on a combined basis represented approximately 23%, 22%, and 23% of our total net sales for each of the fiscal years ended May 31, 2019, 2018, and 2017, respectively. Except for sales to these customers, our business is not dependent upon any one customer or small group of customers but is largely dispersed over a substantial number of customers.

## Backlog

We historically have not had a significant backlog of orders, and we did not have a significant backlog at May 31, 2019.

## Research and Development

Our research and development work is performed at various laboratory locations. During fiscal years 2019, 2018, and 2017, approximately \$71.6 million, \$69.7 million, and \$64.9 million, respectively, was charged to expense for research and development activities. In addition to this laboratory work, we view our field technical service as being integral to the success of our research activities. Our research and development activities and our field technical service costs are both included as part of our selling, general and administrative expenses.

## Environmental Matters

We are subject to a broad range of laws and regulations dealing with environmental, health and safety issues for the various locations around the world in which we conduct our business. These laws and regulations include, but are not limited to, the following major areas:

- the sale, export, generation, storage, handling, use and transportation of hazardous materials;
- the emission and discharge of hazardous materials into the soil, water and air; and
- the health and safety of our employees.

For information regarding environmental accruals, see Note P, “Contingencies and Other Accrued Losses,” of the Notes to our Consolidated Financial Statements, which appears in the 2019 Annual Report to Stockholders, and is incorporated herein by reference. For more information concerning certain environmental matters affecting us, see “Item 3 — Legal Proceedings — Environmental Proceedings” in this Annual Report on Form 10-K.

## Employees

As of May 31, 2019, we employed 14,957 persons, of whom approximately 789 were represented by unions under contracts which expire at varying times in the future. We believe that all relations with employees and their unions are good.

## Item 1A. Risk Factors.

*You should carefully consider the following risks, as well as the other information contained or incorporated by reference in this Annual Report on Form 10-K, in evaluating us, our business and your investment in us because these factors could cause our actual results or financial condition to differ materially from those projected in our forward-looking statements.*

### **We are the subject of an ongoing SEC investigation, which could divert management’s focus, result in substantial investigation expenses and have an adverse impact on our reputation, financial condition, results of operations and cash flows.**

We were notified by the SEC on June 24, 2014 that we are the subject of a formal investigation pertaining to the timing of our disclosure and accrual of loss reserves in fiscal 2013 with respect to the previously disclosed Department of Justice (“DOJ”) and General Services Administration (“GSA”) investigation into compliance issues relating to Tremco Roofing Division’s GSA contracts. As previously disclosed, our audit committee completed an investigation into the facts and circumstances surrounding the timing of our disclosure and accrual of loss reserves with respect to the GSA and DOJ investigations, and determined to restate our financial results for the first, second and third quarters of fiscal 2013. The restatement shifted accrual amounts among the three quarters, which had the effect of reducing net income by \$7.2 million and \$10.8 million for the quarterly periods ended August 31, 2012 and November 30, 2012, respectively, and increasing net income for the quarterly period ended February 28, 2013 by \$18.0 million. These restatements had no impact on our audited financial results for the fiscal year ended May 31, 2013. The audit committee’s investigation concluded that there was no intentional misconduct on the part of any of our officers.

In connection with the foregoing, on September 9, 2016, the SEC filed an enforcement action against us and our General Counsel. We have cooperated with the SEC's investigation and believe the allegations in the complaint mischaracterize both our and our General Counsel's actions in connection with the matters related to our quarterly results in fiscal 2013 and are without merit. Both we and our General Counsel filed motions to dismiss the complaint on February 24, 2017. Those motions to dismiss the complaint were denied by the Court on September 29, 2017. We and our General Counsel filed answers to the complaint on October 16, 2017. Formal discovery commenced in January 2018, and closed as of June 3, 2019, other than one remaining discovery dispute. The parties engaged in written discovery, and several fact witnesses were deposed. The dispositive motion briefing schedule was vacated by the Court on July 2, 2019, due to the remaining discovery dispute, and will be reset once this dispute is fully resolved. We intend to continue to contest the allegations in the complaint vigorously.

Also in connection with the foregoing, a stockholder derivative action was filed in the United States District Court, Northern District of Ohio, Eastern Division, against certain of our directors and officers. The court has stayed this stockholder derivative action pending the completion of the SEC enforcement action.

The action by the SEC could result in sanctions against us and/or our General Counsel and could impose substantial additional costs and distractions, regardless of its outcome. We have determined that it is probable that we will incur a loss relating to this matter and have estimated a range of potential loss. We have accrued at the low end of the range of loss, as no amount within the range is more likely to occur, and no amount within the estimated range of loss would have a material impact on our consolidated financial condition, results of operations or cash flows.

We have incurred significant legal and accounting expenditures in connection with the SEC's investigation. We are unable to predict how long the enforcement action will continue or whether it will result in sanctions against us and/or certain of our officers. A protracted enforcement action could impose substantial additional costs and distractions, regardless of its outcome. Furthermore, publicity surrounding an enforcement action, even if ultimately resolved favorably for us, could have an adverse impact on our reputation, business, financial condition, results of operations or cash flows.

**Activist investors and ongoing operating improvement initiatives could cause us to incur significant expenses and impact the trading value of our common stock.**

Related to prior negotiations, we are implementing certain operating improvement initiatives, as described during the investor day we held on November 28, 2018, that we expect will result in changes in our organizational and operational structure that will impact most of our operating companies. We expect to continue implementation of these initiatives through December 2020 and may take additional actions in furtherance of these objectives during future periods. We may incur significant expenses as a result of these actions, and we also may experience disruptions in our operations, decreased productivity and unanticipated employee turnover. The occurrence of any of these or other related events associated with our operating improvement initiatives could adversely affect our operating results and financial condition.

**The use of accounting estimates involves judgment and could impact our financial results.**

The preparation of financial statements in conformity with Generally Accepted Accounting Principles ("GAAP") requires us to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Our most critical accounting estimates are described in Management's Discussion and Analysis of Financial Condition and Results of Operations in RPM's 2019 Annual Report to Stockholders under, "Critical Accounting Policies and Estimates." Additionally, as discussed in Note P, "Contingencies and Other Accrued Losses," of the Notes to Consolidated Financial Statements in the 2019 Annual Report to Stockholders, and is incorporated herein by reference, we make certain estimates, including decisions related to legal proceedings and various loss reserves. These estimates and assumptions involve the use of judgment, and therefore, actual financial results may differ.

**Our operations have been and could continue to be adversely affected by global market and economic conditions in ways we may not be able to predict or control.**

Global economic uncertainty continues to exist, including uncertainty relating to the United Kingdom's vote to leave the European Union ("Brexit"). Our operations could be adversely affected by global economic conditions if global markets were to decline in the future, whether related to Brexit, recession, political unrest in Argentina and Brazil, strained U.S. trade relations with China, or otherwise. Any future economic declines may result in decreased revenue, gross margin, earnings or growth rates and difficulty in managing inventory levels and collection of customer receivables. We also have experienced, and expect to continue to experience, increased competitive pricing pressure. In addition, customer difficulties in the future could result from economic declines or issues arising from the cyclical nature of their business and, in turn, result in decreases in product demand, increases in bad debt write-offs, decreases in timely collection of accounts receivable and adjustments to our allowance for doubtful accounts receivable, resulting in material reductions to our revenues and net earnings.

**Global economic and capital market conditions may cause our access to capital to be more difficult in the future and/or costs to secure such capital more expensive.**

We may need new or additional financing in the future to provide liquidity to conduct our operations, expand our business or refinance existing indebtedness. Any sustained weakness in general economic conditions and/or U.S. or global capital markets could adversely affect our ability to raise capital on favorable terms or at all. From time to time we have relied, and we may also rely in the future, on access to financial markets as a source of liquidity for working capital requirements, acquisitions and general corporate purposes. Our access to funds under our credit facility is dependent on the ability of the financial institutions that are parties to that facility to meet their funding commitments. Those financial institutions may not be able to meet their funding commitments if they experience shortages of capital and liquidity or if they experience excessive volumes of borrowing requests within a short period of time. Moreover, the obligations of the financial institutions under our credit facility are several and not joint and, as a result, a funding default by one or more institutions does not need to be made up by the others. Longer term volatility and continued disruptions in the capital and credit markets as a result of uncertainty, changing or increased regulation of financial institutions, reduced alternatives or failures of significant financial institutions could adversely affect our access to the liquidity needed for our businesses in the longer term. Such disruptions could require us to take measures to conserve cash until the markets stabilize or until alternative credit arrangements or other funding for our business needs can be arranged.

**Volatility in the equity markets or interest rates could substantially increase our pension costs and required pension contributions.**

We sponsor qualified defined benefit pension plans and various other nonqualified postretirement plans. The qualified defined benefit pension plans are funded with trust assets invested in a diversified portfolio of debt and equity securities and other investments. Among other factors, changes in interest rates, investment returns and the market value of plan assets can (i) affect the level of plan funding; (ii) cause volatility in the net periodic pension cost; and (iii) increase our future contribution requirements. A significant decrease in investment returns or the market value of plan assets or a significant decrease in interest rates could increase our net periodic pension costs and adversely affect our results of operations. A significant increase in our contribution requirements with respect to our qualified defined benefit pension plans could have an adverse impact on our cash flow.

**The results of our annual testing and as-required interim testing of goodwill and other intangible assets have required, and in the future may require that we record impairment charges.**

As of May 31, 2019, we had approximately \$1.8 billion in goodwill and other intangible assets. The Accounting Standards Codification (“ASC”) section 350 requires that goodwill be tested at least on an annual basis, or more frequently as impairment indicators arise, using either a qualitative assessment or a fair-value approach at the reporting unit level. We perform our annual required impairment tests, which involve the use of estimates related to the fair market values of the reporting units with which goodwill is associated, as of the first day of our fourth fiscal quarter. The evaluation of our long-lived assets for impairment includes determining whether indicators of impairment exist, which is a subjective process that considers both internal and external factors. Impairment assessment requires the use of significant judgment regarding estimates and assumptions surrounding future results of operations and cash flows.

In connection with our 2020 MAP to Growth initiatives, during the third fiscal quarter ended February 28, 2019, we changed the composition of certain of our reporting units that are included in our industrial reportable segment. Accordingly, we performed an interim impairment test for each reporting unit that changed in accordance with ASC 350, “Intangibles – Goodwill and Other.” Our interim goodwill impairment assessments did not indicate the presence of any goodwill impairment for any of the reporting units tested. However, the interim impairment test for our Construction Products Group – Europe, which has approximately \$125.0 million of goodwill, resulted in an excess of fair value over carrying value of approximately 9% using the income approach. Our annual goodwill impairment test, which considered both the income and market approach, resulted in a substantial excess of fair value over carrying value due to planned operational efficiencies and synergies for this newly formed reporting unit. We will continue to monitor the performance of this reporting unit in fiscal 2020. If the timing of projected economic recovery in Europe and planned improvements in operational efficiencies for these businesses are not achieved, impairment of intangible assets, including goodwill, and other long-lived assets, could result.

Our required annual impairment testing for goodwill and other intangible assets, which we performed during the fourth quarter of the fiscal years ended May 31, 2019, 2018, and 2017, did not result in any impairment loss. In the future, if global economic conditions were to decline significantly, or if our reporting units experience significant declines in business, we may incur additional, substantial goodwill and other intangible asset impairment charges. The amount of any such impairment charge could have a material adverse effect on our results of operations.

**Our significant amount of indebtedness could have a material adverse impact on our business.**

Our total debt levels were approximately \$2.5 billion and \$2.2 billion at May 31, 2019 and 2018, respectively, which compares with \$1.4 billion in stockholders' equity at May 31, 2019. Our level of indebtedness could have important consequences. For example, it could:

- require us to dedicate a material portion of our cash flow from operations to make payments on our indebtedness, thereby reducing the cash flow available to fund working capital, capital expenditures, acquisitions, dividend payments, stock repurchases or other general corporate requirements;
- result in a downgrade of our credit rating, which would increase our borrowing costs, adversely affect our financial results, and make it more difficult for us to raise capital;
- restrict our operational flexibility and reduce our ability to conduct certain transactions, since our credit facility contains certain restrictive financial and operating covenants;
- limit our flexibility to adjust to changing business and market conditions, which would make us more vulnerable to a downturn in general economic conditions; and
- have a material adverse effect on our short-term liquidity if large debt maturities occur in close succession.

We cannot assure you that our business always will be able to make timely or sufficient payments of our debt. Should we fail to comply with covenants in our debt instruments, such failure could result in an event of default which, if not cured or waived, would have a material adverse effect on us.

**Fluctuations in the supply and prices of raw materials may negatively impact our financial results.**

We obtain raw materials from a number of suppliers. Many of our raw materials are petroleum-based derivatives, minerals and metals. The cost of raw materials has in the past experienced, and likely will continue to experience, periods of volatility which could increase the cost of manufacturing our products. Under normal market conditions, these materials are generally available on the open market from a variety of producers; however, unexpected shortages are a possibility. Interruptions in the supply of raw materials could have a significant impact on our ability to produce products. Throughout fiscal 2019, some raw material costs have increased and we have experienced some tightening in supply. We manage our supply of raw materials by establishing contracts, procuring from multiple sources, and identifying alternative materials or technology; however, the unavailability of raw materials or increased prices of raw materials that we are unable to pass along to our customers could have a material adverse effect on our business, financial condition or results of operations.

**The markets in which we operate are highly competitive and some of our competitors are much larger than we are and may have greater financial resources than we do.**

The markets in which we operate are fragmented, and we do not face competition from any one company across all of our product lines. However, any significant increase in competition, as a result of the consolidation of competitors, including the merger of Sherwin-Williams and Valspar, or otherwise, may cause us to lose market share or compel us to reduce prices to remain competitive, which could result in reduced gross profit margins. Increased competition may also impair our ability to grow or to maintain our current levels of revenues and earnings. Companies that compete in our markets include Akzo Nobel, Axalta, Ferro, GCP Applied Technologies, H.B. Fuller, Masco, PPG, and Sherwin-Williams. Several of these companies are much larger than we are and may have greater financial resources than we do. Increased competition with these companies could prevent the institution of price increases or could require price reductions or increased spending to maintain our market share, any of which could adversely affect our results of operations.

**Our success depends upon our ability to attract and retain key employees and the succession of senior management.**

Our success largely depends on the performance of our management team and other key employees. If we are unable to attract and retain talented, highly qualified senior management and other key people, our business, results of operations, cash flows and financial condition could be adversely affected. In addition, if we are unable to effectively provide for the succession of senior management, including our Chief Executive Officer, our business, results of operations, cash flows and financial condition may be adversely affected. While we follow a disciplined, ongoing succession planning process and have succession plans in place for senior management and other key executives, these do not guarantee that the services of qualified senior executives will continue to be available to us at particular moments in time.

**We depend on a number of large customers for a significant portion of our net sales and, therefore, significant declines in the level of purchases by any of these key customers could harm our business.**

Some of our operating companies, particularly in the consumer segment, face a substantial amount of customer concentration. Our key consumer segment customers include Ace Hardware, Do It Best, The Home Depot, Inc., Intergamma, Lancaster, Lowe's, Menards, Orgill, Wal-Mart and W.W. Grainger. Sales to our ten largest consumer segment customers accounted for approximately 23%, 22% and 23% of our total net sales for each of the fiscal years ended May 31, 2019, 2018, and 2017, and 66%, 65% and 67%, respectively, of the consumer segment's net sales for those same fiscal years. Sales to The Home Depot, Inc. represented less than 10% of our consolidated net sales for fiscal 2019, 2018 and 2017, and 29% of our consumer segment net sales for fiscal 2019 and 28% of our consumer segment net sales for fiscal 2018 and 2017. If we were to lose one or more of our key customers, or experience a delay or cancellation of a significant order, or incur a significant decrease in the level of purchases from any of our key customers, or experience difficulty in collecting amounts due from a key customer, our net revenues could decline materially and our operating results could be reduced materially.

**Our business and financial condition could be adversely affected if we are unable to protect our material trademarks and other proprietary information or there is a loss in the actual or perceived value of our brands.**

We have numerous valuable patents, trade secrets and know-how, domain names, trademarks and trade names, including certain marks that are significant to our business, which are identified under Item 1 of this Annual Report on Form 10-K. Despite our efforts to protect our trademarks and other proprietary rights from unauthorized use or disclosure, other parties may attempt to disclose, obtain or use our proprietary information or marks without our authorization. Unauthorized use of our trademarks, or disclosure, as the case may be, could negatively impact our business and financial condition.

Similarly, the reputations of our branded products depend on numerous factors, including the successful advertising and marketing of our brand names, consumer acceptance, continued trademark validity, the availability of similar products from our competitors, and our ability to maintain our products' quality and technological advantages and claims of superior performance. A loss of a brand or in the actual or perceived value of our brands could limit or reduce the demand for our products, and could negatively impact our business and financial condition.

**The chemical and construction products industries in which we operate expose us to inherent risks of legal and warranty claims and other litigation-related costs, which could adversely impact our business.**

As a participant in the chemical and construction products industries, we face an inherent risk of legal claims in the event that the exposure to or failure, use or misuse of our products results, or is alleged to result, in bodily injury and/or property damage. In the course of our business we are subject to a variety of inquiries and investigations by regulators, as well as claims and lawsuits by private parties including those related to product liability, product claims regarding the use of asbestos or other chemicals or materials of concern, product warranty, environmental, contracts, intellectual property and commercial matters, which due to their uncertain nature may result in losses, some of which may be material. We are defending claims, and could be subject to future claims, in which significant financial damages are alleged. These claims could consume material financial resources to defend and be a distraction to management. Some, but not all, of such claims are insured. We offer warranties on many of our products, as well as long term warranty programs at certain of our businesses and, as a result, from time to time we may experience higher levels of warranty expense, which is typically reflected in selling, general and administrative expenses. The nature and extent to which we use hazardous or flammable materials in our manufacturing processes creates risk of damage to persons and property that, if realized, could be material.

**Compliance with environmental, health and safety laws and regulations could subject us to unforeseen future expenditures or liabilities, which could have a material adverse effect on our business.**

We are subject to numerous, complicated and often increasingly stringent environmental, health and safety laws and regulations in the jurisdictions where we conduct business. Governmental and regulatory authorities impose various laws and regulations on us that relate to environmental protection, the use, sale and export of certain chemicals or hazardous materials, and various health and safety matters, including the discharge of pollutants into the air and water, the handling, use, treatment, storage and clean-up of solid and hazardous wastes, the use of certain chemicals in product formulations, and the investigation and remediation of soil and groundwater affected by hazardous substances. These laws and regulations include the Clean Air Act, the Clean Water Act, RCRA, CERCLA, TSCA, REACH and various other federal, state, provincial, local and international statutes. These laws and regulations often impose strict, retroactive and joint and several liability for the costs of, and damages resulting from, cleaning up our or our predecessors' past or present facilities and third-party disposal sites. We could be subject to future liability as yet unknown and we are currently undertaking remedial activities at a number of properties.

We have not always been and may not always be in full compliance with all environmental, health and safety laws and regulations in every jurisdiction in which we conduct our business. In addition, if we violate or fail to comply with environmental, health and safety laws (including related to permitting), we could be fined or otherwise sanctioned by regulators, including enjoining or curtailing operations, remedial or corrective measures, installations of pollution control equipment, or other actions. We also could be liable for consequences arising out of human exposure to hazardous substances relating to our products or operations. Accordingly, we cannot guarantee that we will not be required to make additional expenditures to remain in or to achieve compliance with environmental, health or safety laws in the future or that any such additional expenditures will not have a material adverse effect on our business, financial condition, results of operations or cash flows. If regulatory permits or registrations are delayed, restricted, or rejected, subsequent operations at our businesses could be delayed or restricted, which could have an adverse effect on our results of operations.

**Our businesses are subject to varying domestic and foreign laws and regulations that may restrict or adversely impact our ability to conduct our business.**

Our businesses are subject to varying domestic and foreign laws and regulations that may restrict or adversely impact our ability to conduct our business. These include securities, environmental, health, safety, tax, competition and anti-trust, trade controls, data security, anti-corruption, anti-money laundering, employment and privacy laws and regulations. These laws and regulations change from time to time and thus may result in increased costs to us related to our compliance therewith. From time to time regulators review our compliance with applicable laws. We have not always been, and may not always be, in full compliance with all laws and regulations applicable to our business and, thus enforcement actions, fines and private litigation claims and damages, which could be material may occur, notwithstanding our belief that we have in place appropriate risk management and compliance programs to mitigate these risks.

**If our efforts in acquiring and integrating other companies or product lines or establishing joint ventures fail, our business may not grow.**

As an important part of our growth strategy, we intend to continue pursuing acquisitions of complementary businesses or products and creating joint ventures. Our ability to continue to grow in this manner depends upon our ability to identify, negotiate and finance suitable acquisitions or joint venture arrangements. Execution of our acquisition strategy with respect to some companies or product lines could fail or could result in unanticipated costs to us that were not apparent despite our due diligence efforts, either of which could hinder our growth or adversely impact our results of operations. In addition, acquisitions and their subsequent integration involve a number of risks, including, but not limited to:

- inaccurate assessments of disclosed liabilities and the potentially adverse effects of undisclosed liabilities;
- unforeseen difficulties in assimilating acquired companies, their products, and their culture into our existing business;
- unforeseen delays in realizing the benefits from acquired companies or product lines, including projected efficiencies, cost savings, revenue synergies and profit margins;
- unforeseen diversion of our management's time and attention from other business matters;
- unforeseen difficulties resulting from insufficient prior experience in any new markets we may enter;
- unforeseen difficulties in retaining key employees and customers of acquired businesses; and
- increases in our indebtedness and contingent liabilities, which could in turn restrict our ability to raise additional capital when needed or to pursue other important elements of our business strategy.

**We derive a significant amount of our revenues from foreign markets, which subjects us to additional business risks that could adversely affect our results of operations.**

Our foreign manufacturing operations accounted for approximately 34.0% of our net sales for the fiscal year ended May 31, 2019, not including exports directly from the U.S. which accounted for approximately 1.0% of our net sales for fiscal 2019. We plan to continue to grow our international operations and the growth and maintenance of such operations could be adversely affected by Brexit, changes in political and economic conditions, inflation rates, trade protection measures, restrictions on foreign investments and repatriation of earnings, changing intellectual property rights, difficulties in staffing and managing foreign operations and changes in regulatory requirements that restrict the sales of our products or increase our costs. Our ability to effectively manage our foreign operations may pose significant risks that could adversely affect our results of operations, cash flow, liquidity or financial condition.

**Significant foreign currency exchange rate fluctuations may harm our financial results.**

We conduct business in various regions throughout the world and are therefore subject to market risk due to changes in the exchange rates of foreign currencies in relation to the U.S. dollar. Because our consolidated financial statements are presented in U.S. dollars, increases or decreases in the value of the U.S. dollar relative to other currencies in which we transact business could materially adversely affect our net revenues, operating income and the carrying values of our assets located outside the U.S. For example, Brexit caused significant volatility in global stock markets and currency exchange rate fluctuations that resulted in the strengthening of the U.S. dollar against foreign currencies in which we conduct business. Such strengthening of the U.S. dollar relative to other currencies may adversely affect our operating results.

**We could be adversely affected by violations of the U.S. Foreign Corrupt Practices Act and similar anti-bribery laws of other countries, as well as trade sanctions administered by the office of Foreign Assets Control and the Department of Commerce.**

The U.S. Foreign Corrupt Practices Act (“FCPA”) and similar anti-bribery laws of other countries generally prohibit companies and their intermediaries from making improper payments to governmental officials or others for the purpose of obtaining or retaining business or for other unfair advantage. Our policies mandate compliance with these anti-bribery laws. We operate in many parts of the world that have experienced governmental corruption to some degree and, in certain circumstances, strict compliance with anti-bribery laws may conflict with local customs and practices.

We are required to comply with U.S. regulations on trade sanctions and embargoes administered by the U.S. Department of the Treasury, Office of Foreign Assets Control (“OFAC”), the Commerce Department and similar multi-national bodies and governmental agencies worldwide, which are complex and often changing. A violation thereof could subject us to regulatory enforcement actions, including a loss of export privileges and significant civil and criminal penalties and fines.

Although we have internal controls and procedures designed to ensure compliance with these laws, there can be no assurance that our controls and procedures will prevent a violation of these laws. Violations of these laws, or allegations of such violations, could disrupt our business and result in a material adverse effect on our results of operations, financial condition, and cash flows.

**Our operations are subject to the effect of global tax law changes, some of which have been, and may be in the future, retroactive in application.**

Our operations are subject to various federal, state, local and foreign tax laws and regulations which govern, among other things, taxes on worldwide income. Any potential tax law changes may, for example, increase applicable tax rates, have retroactive application, or impose stricter compliance requirements in the jurisdictions in which we operate, which could reduce our consolidated net earnings.

In response to, for instance, an economic crisis or recession, governments may revise tax laws, regulations or official interpretations in ways that could have a significant impact on us, including modifications that could, for example, reduce the profits that we can effectively realize from our non-U.S. operations, or that could require costly changes to those operations, or the way in which they are structured. If changes in tax laws, regulations or interpretations were to significantly increase the tax rates on non-U.S. income, our effective tax rate could increase, our profits could be reduced, and if such increases were a result of our status as a U.S. company, could place us at a disadvantage to our non-U.S. competitors if those competitors remain subject to lower local tax rates.

Further, on December 22, 2017, U.S. tax reform legislation commonly known as the Tax Cuts and Jobs Act (the “Act”) was signed into law. The Act makes substantial changes to U.S. tax law, including a reduction in the corporate tax rate, a limitation on deductibility of interest expense, the allowance of immediate expensing of capital expenditures, deemed repatriation of foreign earnings and significant changes to the taxation of foreign earnings post the enactment date. The Act contains numerous, complex provisions impacting U.S. multinational companies, and we continue to review and assess the legislative language and its potential impact on us. Our current interpretations of, and assumptions regarding, the Act are subject to additional regulatory or administrative developments, including any regulations or other guidance promulgated by the Internal Revenue Service. As a result, the Act, including any regulations or other guidance promulgated by the Internal Revenue Service, and other tax laws could have significant effects on us, some of which may be adverse and could materially and adversely impact our financial condition, results of operations and cash flows.

**We could be adversely affected by failure to comply with federal, state and local government procurement regulations and requirements.**

We have contracts with and supply product to federal, state and local governmental entities and their contractors, and are required to comply with specific procurement regulations and other requirements relating to those contracts and sales. Requirements in our contracts and those requirements flowed down to us in our capacity as a subcontractor or supplier, although customary in government contracts, may impact our performance and compliance costs. Failure to comply with these regulations and requirements or to make required disclosures under contract could result in reductions of the value of contracts, contract modifications or termination for cause, adverse past performance ratings, actions under a federal or state false claims statutes, suspension or debarment from government contracting or subcontracting for a period of time and the assessment of penalties and fines, any of which could negatively impact our results of operations and financial condition and could have a negative impact on our reputation and ability to procure other government contracts in the future.

**Terrorist activities and other acts of violence or war, natural disasters and other disruptions have negatively impacted in the past and could negatively impact in the future the U.S. and foreign countries, the financial markets, the industries in which we compete, our operations and profitability.**

Terrorist activities and natural disasters have contributed to economic instability in the U.S. and elsewhere, and further acts of terrorism, cyber-terrorism, violence, war or natural disasters could affect the industries in which we compete, our ability to purchase raw materials or make, sell or distribute products, which could have a material adverse impact on our financial condition and results of operations.

**Data privacy and data security considerations could impact our business.**

The interpretation and application of data protection laws in the U.S., Europe, including but not limited to the General Data Protection Regulation (the "GDPR"), and elsewhere are uncertain and evolving. It is possible that these laws may be interpreted and applied in a manner that is inconsistent with our data practices. Complying with these various laws is difficult and could cause us to incur substantial costs or require us to change our business practices in a manner adverse to our business. Further, although we are implementing internal controls and procedures designed to ensure compliance with the GDPR and other privacy-related laws, rules and regulations (collectively, the "Data Protection Laws"), there can be no assurance that our controls and procedures will enable us to be fully compliant with all Data Protection Laws.

Despite our efforts to protect sensitive information and confidential and personal data, comply with applicable laws, rules and regulations and implement data security measures, we may be vulnerable to security breaches and other data loss, including cyber-attacks and, in fact, we have experienced data security incidents that have not had a material impact on our financial results. In addition, it is not possible to predict the impact on our business of the future loss, alteration or misappropriation of information related to us, our employees, former employees, customers, suppliers or others. This could lead to negative publicity, legal claims, theft, modification or destruction of proprietary information or key information, damage to or inaccessibility of critical systems, manufacture of defective products, production downtimes, operational disruptions, data breach claims and other significant costs, which could adversely affect our reputation, financial condition and results of operations.

**Although we have insurance, it may not cover every potential risk associated with our operations.**

Although we maintain insurance of various types to cover many of the risks and hazards that apply to our operations, our insurance may not cover every potential risk associated with our operations. The occurrence of a significant adverse event, the risks of which are not fully covered by insurance, could have a material adverse effect on our financial condition and results of operations. Moreover, no assurance can be given that we will be able to maintain adequate insurance in the future at rates we consider reasonable.

**Adverse weather conditions may reduce the demand for some of our products and could have a negative effect on our sales.**

From time to time, adverse weather conditions in certain parts of the U.S. and other countries in which we do business have had an adverse effect on our sales of paint, coatings, roofing, construction products and related products. For example, unusually cold and rainy weather, especially during the general construction and exterior painting season, could have an adverse effect on sales of such products. As a result, we have historically experienced weaker sales and net income in our third fiscal quarter (December through February) in comparison to our performance during our other fiscal quarters.

**Item 1B. *Unresolved Staff Comments.***

Not Applicable.



**Item 2. Properties.**

Our corporate headquarters and a plant and offices for one subsidiary are located on approximately 165 acres, which we own in Medina, Ohio. As of May 31, 2019, our operations occupied a total of approximately 18.4 million square feet, with the majority, approximately 14.7 million square feet, devoted to manufacturing, assembly and storage. Of the approximately 18.4 million square feet occupied, approximately 9.9 million square feet are owned and approximately 8.5 million square feet are occupied under operating leases.

Set forth below is a description, as of May 31, 2019, of our principal facilities which we believe are material to our operations:

Location	Business/Segment	Approximate Square Feet Of Floor Space	Leased or Owned
Hertogenbosch, Netherlands	Rust-Oleum (Consumer)	507,400	Owned
Capacava, Brazil	Euclid (Industrial)	325,000	Owned
Cleveland, Ohio	Euclid (Industrial)	314,096	Owned
Pleasant Prairie, Wisconsin	Rust-Oleum (Consumer)	303,200	Owned
Cleveland, Ohio	Day-Glo (Specialty)	224,624	Owned
Toronto, Ontario, Canada	Tremco (Industrial)	207,160	Owned
LaFayette, Georgia	Euclid (Industrial)	201,109	Owned
Bogota, Colombia	Euclid (Industrial)	193,849	Owned
Cleveland, Ohio	Tremco (Industrial)	160,300	Owned
Bodenwoehr, Germany	illbruck (Industrial)	151,171	Owned
Coaldale, Alberta, Canada	Dryvit (Specialty)	150,705	Owned
Baltimore, Maryland	DAP (Consumer)	144,200	Owned
Hagerstown, Maryland	Rust-Oleum (Consumer)	143,000	Owned
Arkel, Netherlands	illbruck (Industrial)	140,081	Owned
Tipp City, Ohio	DAP (Consumer)	140,000	Owned
Zelem, Belgium	Rust-Oleum (Consumer)	136,150	Owned
Attleboro, Massachusetts	Mantrose (Specialty)	133,650	Owned
Hudson, North Carolina	Wood Finishes Group (Specialty)	132,300	Owned
Cherry Hill, New Jersey	Stonhard (Industrial)	121,790	Owned
Lierstranda, Norway	Carboline (Industrial)	116,953	Owned
Lake Charles, Louisiana	Carboline (Industrial)	114,287	Owned
Birtley, United Kingdom	Rust-Oleum (Consumer)	112,353	Owned
Lesage, West Virginia	Rust-Oleum (Consumer)	112,000	Owned
Somerset, New Jersey	Rust-Oleum (Consumer)	110,000	Owned
Wigan, Lancashire, United Kingdom	illbruck (Industrial)	106,020	Owned
El Marques, Mexico	Fibergrate (Industrial)	101,181	Owned
Johannesburg, South Africa	Stonhard (Industrial)	87,081	Owned
Maple Shade, New Jersey	Stonhard (Industrial)	77,500	Owned
Dallas, Texas	DAP (Consumer)	74,000	Owned
Ellaville, Georgia	TCI (Specialty)	55,000	Owned
Martinsburg, West Virginia	Rust-Oleum (Consumer)	921,712	Leased
Kenosha, Wisconsin	Rust-Oleum (Consumer)	850,243	Leased
Riverside, California	Rust-Oleum (Consumer)	309,535	Leased
Cleveland, Ohio	Tremco (Industrial)	298,175	Leased
Granby, Quebec, Canada	Dryvit (Specialty)	290,705	Leased
Baltimore, Maryland	DAP (Consumer)	244,495	Leased
Vaughan, Ontario, Canada	Rust-Oleum (Consumer)	213,847	Leased
Gateshead, Tyne, United Kingdom	Rust-Oleum (Consumer)	135,000	Leased
Garland, Texas	DAP (Consumer)	130,900	Leased
Burlington, Washington	Legend Brands (Specialty)	113,875	Leased
Columbus, Georgia	Dryvit (Specialty)	105,000	Leased
Lake Charles, Louisiana	Carboline (Industrial)	100,035	Leased
Scoresby, Victoria, Australia	Rust-Oleum (Consumer)	100,000	Leased

We lease certain of our properties under long-term leases. Some of these leases provide for increased rent based on an increase in the cost-of-living index. For information concerning our rental obligations, see Note M, "Leases" of the Notes to Consolidated Financial Statements, which appears in the 2019 Annual Report to Stockholders and is incorporated herein by reference. Under many of our leases, we are obligated to pay certain varying insurance costs, utilities, real property taxes and other costs and expenses.

We believe that our manufacturing plants and office facilities are well maintained and suitable for our operations.

**Item 3. *Legal Proceedings.***

**Environmental Proceedings**

As previously reported, several of our subsidiaries are, from time to time, identified as a "potentially responsible party" under the federal Comprehensive Environmental Response, Compensation and Liability Act and similar local environmental statutes. In some cases, our subsidiaries are participating in the cost of certain clean-up efforts or other remedial actions. Our share of such costs to date, however, has not been material and management believes that these environmental proceedings will not have a material adverse effect on our consolidated financial condition or results of operations. See "Item 1 — Business — Environmental Matters," in this Annual Report on Form 10-K.

On June 7, 2019 Rust-Oleum received a show cause letter from the United States Environmental Protection Agency ("U.S. EPA") formally notifying it of an alleged violation of 2017 TRI Form R reporting requirements for its Hagerstown, MD plant. Rust-Oleum is negotiating a settlement agreement with U.S. EPA associated therewith that includes a proposed penalty of approximately \$134,000.

**Item 4. *Mine Safety Disclosures***

**Not applicable.**

**PART II**

**Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.**

The information set forth at page 71 of the 2019 Annual Report to Stockholders under the heading, "Quarterly Stock Price and Dividend Information" is incorporated herein by reference.

The following table presents information about repurchases of RPM International Inc. Common Stock made by us during the fourth quarter of fiscal 2019:

<u>Period</u>	<u>Total Number of Shares Purchased (1)</u>	<u>Average Price Paid Per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u>	<u>Maximum Dollar Amount that May Yet be Purchased Under the Plans or Programs (2)</u>
March 1, 2019 through March 31, 2019	467,862	\$ 57.71	467,862	—
April 1, 2019 through April 30, 2019	53,830	\$ 60.45	—	—
May 1, 2019 through May 31, 2019	12,314	\$ 54.34	—	—
Total - Fourth Quarter	<u>534,006</u>	<u>\$ 57.91</u>	<u>467,862</u>	<u>—</u>

- (1) The majority of the shares of common stock reported as purchased are attributable to shares of common stock that were acquired through our share repurchase program, with the remainder representing shares returned to us in satisfaction of tax obligations related to the vesting of restricted stock which was granted under RPM International Inc.'s Amended and Restated 2014 Omnibus Equity and Incentive Plan and 2007 Restricted Stock Plan.
- (2) The maximum dollar amount that may yet be repurchased under our program was approximately \$594.7 million at May 31, 2019. Refer to Note I of the Notes to Consolidated Financial Statements for further information regarding our stock repurchase program.

**Item 6. Selected Financial Data.**

The following table sets forth our selected consolidated financial data for each of the five years during the period ended May 31, 2019.

	Fiscal Years Ended May 31,				
	2019	2018	2017	2016	2015
<b>(Amounts in thousands, except per share and percentage data)</b>					
Net sales	\$ 5,564,551	\$ 5,321,643	\$ 4,958,175	\$ 4,813,649	\$ 4,594,550
Income before income taxes	339,845	417,048	244,333	483,466	453,253
Net income	267,687	339,257	184,671	357,458	228,328
Return on sales %	4.8%	6.4%	3.7%	7.4%	5.0%
Basic earnings per share attributable to RPM International Inc. Stockholders	\$ 2.03	\$ 2.55	\$ 1.37	\$ 2.70	\$ 1.81
Diluted earnings per share attributable to RPM International Inc. Stockholders	2.01	2.50	1.36	2.63	1.78
Total RPM International Inc. stockholders' equity	1,405,952	1,630,773	1,436,061	1,372,335	1,291,392
Total RPM International Inc. stockholders' equity per share	10.77	12.43	10.99	10.61	9.94
Return on total RPM International Inc. stockholders' equity %	17.6%	22.1%	13.2%	26.8%	17.1%
Average shares outstanding	130,552	131,179	130,662	129,383	129,933
Cash dividends paid	\$ 181,409	\$ 167,476	\$ 156,752	\$ 144,350	\$ 136,179
Cash dividends declared per share	1.370	1.260	1.175	1.085	1.020
Retained earnings	1,425,052	1,342,736	1,172,442	1,147,371	936,996
Working capital	978,687	1,464,205	1,162,042	1,133,157	1,193,612
Total assets	5,441,355	5,271,822	5,090,449	4,764,969	4,680,062
Long-term debt	1,973,462	2,170,643	1,836,437	1,635,260	1,639,859
Depreciation and amortization	141,742	128,499	116,773	111,039	99,176
Cash from operating activities	292,941	390,383	386,127	474,706	330,448
Cash (used for) investing activities	(248,246)	(261,193)	(339,665)	(165,866)	(559,453)
Cash (used for) from financing activities	(53,842)	(239,376)	35,971	(206,105)	110,193

Note: Acquisitions made by us during each of the periods presented may impact comparability from year to year. (See Note A, "Summary of Significant Accounting Policies," to the Consolidated Financial Statements).

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The information required by this item is set forth at pages 22 through 32 of the 2019 Annual Report to Stockholders, which information is incorporated herein by reference.

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk.**

The information required by this item is set forth at page 32 of the 2019 Annual Report to Stockholders, which information is incorporated herein by reference.

**Item 8. Financial Statements and Supplementary Data.**

The information required by this item is set forth at pages 33 through 70 and 73 of the 2019 Annual Report to Stockholders, which information is incorporated herein by reference.

**Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.**

None.

**Item 9A. Controls and Procedures.**

*(a) Evaluation of disclosure controls and procedures.*

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15) as of May 31, 2019 (the "Evaluation Date"), have concluded that as of the Evaluation Date, our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports we file or submit under the Exchange Act (1) is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms, and (2) is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

*(b) Management's Report on Internal Control over Financial Reporting.*

Management's Report on Internal Control Over Financial Reporting and the attestation report of Deloitte & Touche LLP, our independent registered public accounting firm, are set forth at pages 72 and 74, respectively, of the 2019 Annual Report to Stockholders, which reports are incorporated herein by reference.

*(c) Changes in internal control over financial reporting.*

There were no changes in our internal control over financial reporting that occurred during the fourth fiscal quarter ended May 31, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Item 9B. Other Information.**

None.

### PART III

#### Item 10. *Directors, Executive Officers and Corporate Governance.*

Information required by this item as to our Directors appearing under the caption “Election of Directors” in our 2019 Proxy Statement is incorporated herein by reference. Information required by Item 405 of Regulation S-K is set forth in the 2019 Proxy Statement under the heading “Section 16(a) Beneficial Ownership Reporting Compliance,” which information is incorporated herein by reference. Information required by Items 406, 407(c)(3), 407(d)(4) and 407(d)(5) of Regulation S-K is set forth in the 2019 Proxy Statement under the heading “Information Regarding Meetings and Committees of the Board of Directors,” which information is incorporated herein by reference.

The Charters of the Audit Committee, Compensation Committee and Governance and Nominating Committee and the Corporate Governance Guidelines and “The Values & Expectations of 168” (our code of business conduct and ethics) are available on our website at [www.rpminc.com](http://www.rpminc.com) and in print to any stockholder who requests a copy. Requests for copies should be directed to Manager of Investor Relations, RPM International Inc., P.O. Box 777, Medina, Ohio 44258. We intend to disclose any amendments to our code of business conduct and ethics, and any waiver of our code of business conduct and ethics granted to any of our Directors or Executive Officers on our website.

The name, age and positions of each of our Executive Officers as of July 24, 2019 are as follows:

Name	Age	Position and Offices Held
Frank C. Sullivan	58	Chairman, President and Chief Executive Officer
Russell L. Gordon	53	Vice President and Chief Financial Officer
Edward W. Moore	62	Senior Vice President, General Counsel and Chief Compliance Officer
Janeen B. Kastner	52	Vice President – Corporate Benefits and Risk Management
Matthew T. Ratajczak	51	Vice President – Global Tax and Treasurer
Keith R. Smiley	57	Vice President – Finance and Controller

*Frank C. Sullivan* was elected Chairman of the Board in 2008 and Chief Executive Officer in 2002. From 1999 to 2008, Mr. Sullivan served as our President, and again was elected President in 2018, and was Chief Operating Officer from 2001 to 2002. From 1995 to 1999, Mr. Sullivan served as Executive Vice President, and was Chief Financial Officer from 1993 to 1999. Mr. Sullivan served as a Vice President from 1991 to 1995. Prior thereto, he served as our Director of Corporate Development from 1989 to 1991. Mr. Sullivan served as Regional Sales Manager from 1987 to 1989 of AGR Company, an Ohio General Partnership formerly owned by us. Prior thereto, Mr. Sullivan was employed by First Union National Bank from 1985 to 1987 and Harris Bank from 1983 to 1985.

*Russell L. Gordon* was elected Vice President and Chief Financial Officer in 2012. Prior to that time, Mr. Gordon was the Company’s Vice President – Corporate Planning from 2007 to 2012. Mr. Gordon joined the Company as Director of Corporate Development in 1995. Prior to joining the Company, Mr. Gordon held various financial positions in corporate treasury and control as well as in the Specialty Chemicals Division of Goodrich Corporation. He previously was an industrial engineer at VLSI Technology Inc.

*Edward W. Moore* was elected Senior Vice President, General Counsel, Chief Compliance Officer and Secretary in 2013. He had been the Company’s Vice President, General Counsel and Secretary since 2007, adding the title of Chief Compliance Officer in 2011. From 1982 to 1989, Mr. Moore was an associate attorney, and from 1990 to 2006, a partner at Calfee, Halter & Griswold LLP. While at Calfee, Mr. Moore served in various capacities, including as a member of the Executive Committee, Chair of the Associates Committee, and Co-Chair of the Securities and Capital Markets Group.

*Janeen B. Kastner* was elected Vice President — Corporate Benefits and Risk Management in 2007. Ms. Kastner had been our Director of Human Resources and Administration since 2000. Ms. Kastner joined the Company in 1997 as Manager of Benefits and Insurance. Prior to joining the Company, Ms. Kastner was a pension plan consultant with Watson Wyatt & Co.

*Matthew T. Ratajczak* was elected Vice President – Global Tax and Treasurer in 2012. Mr. Ratajczak joined the Company as director of taxes in 2004 and was elected Vice President – Global Taxes in 2005. Prior to joining the Company, he was Director of Global Tax for Noveon, Inc., a specialty chemicals company, and began his career with Emst & Young LLP.

*Keith R. Smiley* was elected Vice President – Finance and Controller in 2012. Prior to that time, Mr. Smiley was the Company’s Vice President – Treasurer and Assistant Secretary since 1999 and served as Treasurer of the Company since 1997. From 1993 to 1997, Mr. Smiley was the Company’s Controller. Prior to joining the Company, he was associated with Ciulla, Smith and Dale, LLP., an accounting firm.

**Item 11. *Executive Compensation.***

The information required by this item is set forth in the 2019 Proxy Statement under the headings “Executive Compensation” and “Director Compensation,” which information is incorporated herein by reference.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.***

The information required by this item is set forth in the 2019 Proxy Statement under the headings “Stock Ownership of Principal Holders and Management” and “Equity Compensation Plan Information,” which information is incorporated herein by reference.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence.***

The information required by this item is set forth in the 2019 Proxy Statement under the headings “Related Person Transactions” and “Information Regarding Meetings and Committees of the Board of Directors,” which information is incorporated herein by reference.

**Item 14. *Principal Accountant Fees and Services.***

The information required by this item is set forth in the 2019 Proxy Statement under the heading “Independent Registered Public Accounting Firm Services and Related Fee Arrangements,” which information is incorporated herein by reference.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules.

(a) The following documents are filed as part of this 2019 Annual Report on Form 10-K:

1. *Financial Statements.* The following consolidated financial statements of RPM and the reports of our independent registered public accounting firms thereon, included in our 2019 Annual Report to Stockholders on pages 33 through 70 and 73, are incorporated by reference in Item 8:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets —  
May 31, 2019 and 2018

Consolidated Statements of Income —  
fiscal years ended May 31, 2019, 2018, and 2017

Consolidated Statements of Comprehensive Income —  
fiscal years ended May 31, 2019, 2018, and 2017

Consolidated Statements of Cash Flows —  
fiscal years ended May 31, 2019, 2018, and 2017

Consolidated Statements of Stockholders' Equity —  
fiscal years ended May 31, 2019, 2018, and 2017

Notes to Consolidated Financial Statements (including Unaudited Quarterly Financial Information)

2. *Financial Statement Schedules.* The following consolidated financial statement schedule of RPM and the report of our independent registered public accounting firm thereon are filed as part of this Annual Report on Form 10-K and should be read in conjunction with our consolidated financial statements included in our 2019 Annual Report to Stockholders:

<u>Schedule</u>	<u>Page or Exhibit No.</u>
<a href="#">Schedule II — Valuation and Qualifying Accounts and Reserves</a>	S-1

All other schedules have been omitted because they are not applicable or not required, or because the required information is included in the consolidated financial statements or notes thereto.

3. *Exhibits.* See the Index to Exhibits at page 25 of this Annual Report on Form 10-K.



RPM INTERNATIONAL INC.

Exhibit Index

Exhibit Number	Description	Incorporated by reference herein	
		Form	Date
3.1	<a href="#">Amended and Restated Certificate of Incorporation of the Company</a>	Registration Statement on Form S-8 (File No. 333-101501)	November 27, 2002
3.2	<a href="#">Amended and Restated By-Laws of the Company</a>	Current Report on Form 8-K (File No. 001-14187)	April 27, 2009
4.1	<a href="#">Specimen Certificate of Common Stock, par value \$0.01 per share, of the Company</a>	Registration Statement on Form S-8 (File No. 333-101501)	November 27, 2002
4.2	<a href="#">Indenture, dated as of February 14, 2008, between the Company, as issuer, and The Bank of New York Trust Company, as trustee</a>	Registration Statement on Form S-3 (File No. 333-173395)	April 8, 2011
4.3	<a href="#">Officers' Certificate and Authentication Order dated October 23, 2012 for the 3.450% Notes due 2022 (which includes the form of Note) issued pursuant to the Indenture, dated as of February 14, 2008, between the Company and The Bank of New York Mellon Trust Company, N.A.</a>	Current Report on Form 8-K (File No. 001-14187)	October 23, 2012
4.4	<a href="#">Indenture, dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association</a>	Registration Statement on Form S-3 (File No. 333-195132)	April 8, 2014
4.5	<a href="#">Officers' Certificate and Authentication Order dated May 29, 2015 for the 5.250% Notes due 2045 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association</a>	Current Report on Form 8-K (File No. 001-14187)	May 29, 2015
4.6	<a href="#">Officers' Certificate and Authentication Order dated March 2, 2017 for the 5.250% Notes due 2045 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association</a>	Current Report on Form 8-K (File No. 001-14187)	March 3, 2017
4.7	<a href="#">Officers' Certificate and Authentication Order dated March 2, 2017 for the 3.750% Notes due 2027 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association</a>	Current Report on Form 8-K (File No. 001-14187)	March 3, 2017
4.8	<a href="#">Officers' Certificate and Authentication Order dated December 20, 2017 for the 4.250% Notes due 2048 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association</a>	Current Report on Form 8-K (File No. 001-14187)	December 20, 2017
4.9	<a href="#">Officers' Certificate and Authentication Order dated February 27, 2019 for the 4.550% Notes due 2029 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014 between the Company and Wells Fargo Bank, National Association, which is incorporated by reference to Exhibit 4.1 to the Company's, as filed with the Securities and Exchange Commission on February 28, 2019 (File No. 1-14187).</a>	Current Report on Form 8-K (File No. 001-14187)	February 28, 2019
4.10	<a href="#">Description of Securities (x)</a>		

Exhibit Number	Description	Incorporated by reference herein	
		Form	Date
10.1	<a href="#">Credit Agreement among RPM International Inc., the Borrowers party thereto, the Lenders party thereto and PNC Bank, National Association, as Administrative Agent, dated October 31, 2018</a>	Current Report on Form 8-K (File No. 001-14187)	November 6, 2018
10.2	<a href="#">Second Amended and Restated Receivables Sales Agreement dated May 9, 2014</a>	Current Report on Form 8-K (File No. 001-14187)	May 15, 2014
10.2.1	<a href="#">Amendment No. 1 to Second Amended and Restated Receivables Sale Agreement, dated as of August 29, 2014</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 6, 2016
10.2.2	<a href="#">Amendment No. 2 to Second Amended and Restated Receivables Sale Agreement, dated as of November 3, 2015</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 6, 2016
10.2.3	<a href="#">Amendment No. 3 to Second Amended and Restated Receivables Sale Agreement, dated as of December 31, 2016</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 6, 2017
10.3	<a href="#">Amended and Restated Receivables Purchase Agreement, dated May 9, 2014</a>	Current Report on Form 8-K (File No. 001-14187)	May 15, 2014
10.3.1	<a href="#">Amendment No. 1 to Amended and Restated Receivables Purchase Agreement, dated as of February 25, 2015</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 8, 2015
10.3.2	<a href="#">Amendment No. 2 to Amended and Restated Receivables Purchase Agreement, dated as of May 2, 2017</a>	Current Report on Form 8-K (File No. 001-14187)	May 8, 2017
10.4	<a href="#">Amended and Restated Fee Letter, dated May 9, 2014</a>	Current Report on Form 8-K (File No. 001-14187)	May 15, 2014
*10.5	<a href="#">Amended and Restated Employment Agreement, effective December 31, 2008, by and between the Company and Frank C. Sullivan, Chairman and Chief Executive Officer</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 9, 2009
*10.6	<a href="#">Form of Amended and Restated Employment Agreement, by and between the Company and Ronald A. Rice, President and Chief Operating Officer</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 9, 2009
*10.7	<a href="#">Amended and Restated Employment Agreement, by and between the Company and Edward W. Moore, Vice President, General Counsel and Chief Compliance Officer</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	October 7, 2011
*10.8	<a href="#">Form of Indemnification Agreement entered into by and between the Company and each of its Directors and Executive Officers</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 13, 2003
*10.9	<a href="#">RPM International Inc. Benefit Restoration Plan</a>	Annual Report on Form 10-K (File No. 001-14187)	August 29, 2001
*10.9.1	<a href="#">Amendment No. 1 to the RPM International Inc. Benefit Restoration Plan</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 14, 2003
*10.9.2	<a href="#">Amendment No. 2 to RPM International Inc. Benefit Restoration Plan</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 13, 2003
*10.10	<a href="#">RPM International Inc. Deferred Compensation Plan, as Amended and Restated Generally, effective January 1, 2005</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 9, 2009
*10.10.1	<a href="#">Master Trust Agreement for RPM International Inc. Deferred Compensation Plan</a>	Annual Report on Form 10-K (File No. 001-14187)	August 29, 2002
10.11	<a href="#">Second Amendment and Restated Collection Account Agreement, dated July 29, 2010</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	October 6, 2010

Exhibit Number	Description	Incorporated by reference herein	
		Form	Date
*10.12	<a href="#">RPM, Inc. 1997 Restricted Stock Plan, and Form of Acceptance and Escrow Agreement to be used in connection therewith</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 13, 2003
*10.12.1	<a href="#">First Amendment to the RPM, Inc. 1997 Restricted Stock Plan, effective as of October 1, 1998</a>	Annual Report on Form 10-K (File No. 001-14187)	August 29, 2002
*10.12.2	<a href="#">Second Amendment to the RPM, Inc. 1997 Restricted Stock Plan</a>	Annual Report on Form 10-K (File No. 001-14187)	August 29, 2002
*10.12.3	<a href="#">Third Amendment to the RPM, Inc. 1997 Restricted Stock Plan</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 13, 2003
*10.12.4	<a href="#">Fourth Amendment to the RPM International Inc. 1997 Restricted Stock Plan</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 14, 2003
*10.12.5	<a href="#">Fifth Amendment to the RPM International Inc. 1997 Restricted Stock Plan</a>	Annual Report on Form 10-K (File No. 001-14187)	August 16, 2004
*10.12.6	<a href="#">Sixth Amendment to the RPM International Inc. 1997 Restricted Stock Plan</a>	Annual Report on Form 10-K (File No. 001-14187)	July 30, 2007
*10.12.7	<a href="#">Seventh Amendment to the RPM International Inc. 1997 Restricted Stock Plan, effective December 31, 2008</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 9, 2009
*10.13	<a href="#">RPM International Inc. 2003 Restricted Stock Plan for Directors</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 14, 2004
*10.13.1	<a href="#">Amendment No. 1 to the RPM International Inc. 2003 Restricted Stock Plan for Directors</a>	Annual Report on Form 10-K (File No. 001-14187)	July 30, 2007
*10.13.2	<a href="#">Amendment No. 2 to the RPM International Inc. 2003 Restricted Stock Plan for Directors, effective December 31, 2008</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 9, 2009
*10.14	<a href="#">RPM International Inc. Amended and Restated 2004 Omnibus Equity and Incentive Plan, effective July 21, 2009</a>	Definitive Proxy Statement (File No. 001-14187)	August 27, 2009
*10.14.1	<a href="#">Form of Performance-Earned Restricted Stock (PERS) and Escrow Agreement (for grants prior to October 10, 2008)</a>	Annual Report on Form 10-K (File No. 001-14187)	August 15, 2005
*10.14.2	<a href="#">Form of Stock Appreciation Rights Agreement (for grants prior to October 10, 2008)</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	October 6, 2005
*10.14.3	<a href="#">Form of Performance-Contingent Restricted Stock (PCRS) and Escrow Agreement</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 7, 2011
*10.14.4	<a href="#">Form of Performance-Earned Restricted Stock (PERS) and Escrow Agreement</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 8, 2009
*10.14.5	<a href="#">Form of Stock Appreciation Rights Agreement</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	January 8, 2009
*10.15	<a href="#">RPM International Inc. 2007 Restricted Stock Plan</a>	Current Report on Form 8-K (File No. 001-14187)	October 12, 2006
*10.15.1	<a href="#">Amendment No. 1 to the RPM International Inc. 2007 Restricted Stock Plan, effective December 31, 2008</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	April 9, 2009
*10.16	<a href="#">RPM International Inc. Amended and Restated Incentive Compensation Plan</a>	Quarterly Report on Form 10-Q (File No. 001-14187)	October 9, 2007
*10.17	<a href="#">Amended and Restated Employment Agreement, effective December 31, 2008, by and between the Company and Russell L. Gordon, Vice President and Chief Financial Officer</a>	Annual Report on Form 10-K (File No. 001-14187)	July 24, 2013

Exhibit Number	Description	Incorporated by reference herein	
		Form	Date
10.18	<a href="#">Settlement Term Sheet, dated July 26, 2014, by and among the Company, Bondex, SPHC, Republic, the Asbestos Claimants' Committee, counsel for each member of the Asbestos Claimant's Committee in its individual capacity and on behalf of such member, and Eric Green, in his capacity as the Future Claimants' Representative</a>	Current Report on Form 8-K (File No. 001-14187)	July 31, 2014
*10.19	<a href="#">RPM International Inc. 2014 Omnibus Equity and Incentive Plan, effective October 10, 2014</a>	Definitive Proxy Statement (File No. 001-14187)	August 26, 2014
10.20	<a href="#">Plan of Reorganization</a>	Current Report on Form 8-K (File No. 001-14187)	December 23, 2014
*10.21	<a href="#">Amended and Restated Employment Agreement, effective December 31, 2008, by and between the Company and Janeen B. Kastner, Vice President – Corporate Benefits and Risk Management</a>	Annual Report on Form 10-Q (File No. 001-14187)	October 7, 2015
10.22	<a href="#">Cooperation Agreement, dated as of June 27, 2018, by and among the Company, Elliott Associates, L.P., Elliott International, L.P., and Elliott International Capital Advisors Inc.</a>	Current Report on Form 8-K (File No. 001-14187)	June 28, 2018
10.23	<a href="#">Separation Agreement and Release and Waiver of Claims, dated as of July 6, 2018, by and between the Company and Ronald A. Rice</a>	Annual Report on Form 10-K (File No. 001-14187)	July 23, 2018
13.1	<a href="#">Portions of RPM International Inc.'s 2019 Annual Report to Stockholders (x)</a>		
21.1	<a href="#">Subsidiaries of the Company (x)</a>		
23.1	<a href="#">Consent of Independent Registered Public Accounting Firm (x)</a>		
31.1	<a href="#">Rule 13a-14(a) Certification of the Company's Chief Executive Officer (x)</a>		
31.2	<a href="#">Rule 13a-14(a) Certification of the Company's Chief Financial Officer (x)</a>		
32.1	<a href="#">Section 1350 Certification of the Company's Chief Executive Officer (xx)</a>		
32.2	<a href="#">Section 1350 Certification of the Company Chief Financial Officer (xx)</a>		
101.INS	XBRL Instance Document.		
101.SCH	XBRL Taxonomy Extension Schema Document.		
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.		
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.		
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.		
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.		

\* Management contract or compensatory plan or arrangement.

(x) Filed herewith.

(xx) Furnished herewith.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RPM INTERNATIONAL INC.

By: /s/ Frank C. Sullivan  
Frank C. Sullivan  
Chairman, President and Chief Executive Officer

Date: July 24, 2019

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities indicated this 24<sup>th</sup> day of July, 2019.

<u>Signature</u>	<u>Title</u>
<u>/s/ Frank C. Sullivan</u> Frank C. Sullivan	Chairman, President, Chief Executive Officer and a Director (Principal Executive Officer)
<u>/s/ Russell L. Gordon</u> Russell L. Gordon	Vice President and Chief Financial Officer (Principal Financial Officer)
<u>/s/ Keith R. Smiley</u> Keith R. Smiley	Vice President-Finance and Controller (Principal Accounting Officer)
<u>/s/ Kirkland B. Andrews</u> Kirkland B. Andrews	Director
<u>/s/ John M. Ballbach</u> John M. Ballbach	Director
<u>/s/ Bruce A. Carbonari</u> Bruce A. Carbonari	Director
<u>/s/ David A. Daberko</u> David A. Daberko	Director
<u>/s/ Jenniffer D. Deckard</u> Jenniffer D. Deckard	Director
<u>/s/ Salvatore D. Fazzolari</u> Salvatore D. Fazzolari	Director
<u>/s/ Thomas S. Gross</u> Thomas S. Gross	Director
<u>/s/ Julie A. Lagacy</u> Julie A. Lagacy	Director
<u>/s/ Robert A. Livingston</u> Robert A. Livingston	Director
<u>/s/ Frederick R. Nance</u> Frederick R. Nance	Director
<u>/s/ William B. Summers, Jr.</u> William B. Summers, Jr.	Director

**RPM International Inc. and Subsidiaries**  
**Valuation And Qualifying Accounts and Reserves (Schedule II)**

<i>(In thousands)</i>	<u>Balance at Beginning of Period</u>	<u>Additions Charged to Selling, General and Administrative</u>	<u>Acquisitions (Disposals) of Businesses and Reclassifications</u>	<u>(Deductions) Additions</u>	<u>Balance at End of Period</u>
<b>Year Ended May 31, 2019</b>					
<b>Current:</b>					
Allowance for doubtful accounts	\$ 46,344	\$ 18,646	\$ (131)	\$ (10,111) (1)	\$ 54,748
Accrued product liability reserves	\$ 12,900	\$ 12,696	\$ —	\$ (13,857) (2)	\$ 11,739
Accrued loss reserves	\$ 1,144	\$ 875	\$ —	\$ (872) (2)	\$ 1,147
<b>Noncurrent:</b>					
Accrued product liability	\$ 29,902	\$ 8,301	\$ —	\$ (8,261) (2)	\$ 29,942
Environmental reserves	\$ 3,571	\$ 895	\$ —	\$ (255)	\$ 4,211
<b>Year Ended May 31, 2018</b>					
<b>Current:</b>					
Allowance for doubtful accounts	\$ 44,138	\$ 4,487	\$ —	\$ (2,281) (1)	\$ 46,344
Accrued product liability reserves	\$ 14,932	\$ 6,169	\$ —	\$ (8,201) (2)	\$ 12,900
Accrued loss reserves	\$ 1,102	\$ 413	\$ —	\$ (371) (2)	\$ 1,144
<b>Noncurrent:</b>					
Accrued product liability	\$ 28,222	\$ 16,581	\$ —	\$ (14,901) (2)	\$ 29,902
Environmental reserves	\$ 1,747	\$ 5,350	(4) \$ —	\$ (3,526)	\$ 3,571
<b>Year Ended May 31, 2017</b>					
<b>Current:</b>					
Allowance for doubtful accounts	\$ 24,600	\$ 13,747	\$ —	\$ 5,791 (1)	\$ 44,138
Accrued product liability reserves	\$ 25,100	\$ 5,262	\$ —	\$ (15,430) (2)	\$ 14,932
Accrued loss reserves	\$ 1,053	\$ 636	\$ (322) (3)	\$ (265) (2)	\$ 1,102
<b>Noncurrent:</b>					
Accrued product liability	\$ 29,045	\$ 15,005	\$ 281	\$ (16,109) (2)	\$ 28,222
Environmental reserves	\$ 1,676	\$ 404	\$ 328 (3)	\$ (661)	\$ 1,747

- (1) Uncollectible accounts written off, net of recoveries
- (2) Primarily claims paid during the year, net of insurance contributions
- (3) Primarily transfers between current and noncurrent
- (4) Approximately \$1.7 million of the additions is reflected in the line item entitled, "Restructuring Expense," in our Consolidated Statements of Income.

**DESCRIPTION OF SECURITIES**

The following description of the capital stock of RPM International Inc. (the "Company"), the Company's amended and restated certificate of incorporation (the "Certificate"), and the Company's amended and restated by-laws (the "By-Laws") is a summary only and is subject to the complete text of the Certificate and the By-Laws.

**Common Stock**

The following description of the Company's common stock (the "Common Stock") summarizes the material terms and provisions of the Common Stock but is not complete. For the complete terms of the Common Stock, please refer to the Certificate and the By-Laws, which are incorporated by reference into this Exhibit.

The Certificate authorizes the Company to issue up to 300,000,000 shares of Common Stock, par value \$0.01 per share. The Common Stock is traded on the New York Stock Exchange under the symbol "RPM."

The holders of the Common Stock are entitled to one vote per share on all matters to be voted upon by stockholders generally, including the election of directors. There are no cumulative voting rights, and, as a result, a plurality of stockholders voting are able to elect directors. The Company has adopted a majority voting policy with regard to the election of directors which requires that any director who does not receive a majority of the votes cast for his or her election tender their resignation to the board. Holders of Common Stock are entitled to receive ratably dividends, if any, as may be declared from time to time by the board of directors out of funds legally available for that purpose. In the event of the liquidation, dissolution or winding up of the Company, the holders of Common Stock are entitled to share ratably in all assets remaining after payment of liabilities, subject to prior distribution rights of outstanding shares of preferred stock, if any. The holders of Common Stock have no preemptive or similar rights or other subscription rights. There are no redemption or sinking fund provisions applicable to the Common Stock. All outstanding shares of Common Stock are legally issued, fully paid and nonassessable.

The By-Laws provide that special meetings of stockholders can be called only by the chairman of the board, the president, the majority of the board and the chairman of the board or the president at the written request of stockholders owning a majority of shares of the Company's voting stock.

**Preferred Stock**

The board of directors has the authority, without stockholder approval, to issue shares of preferred stock in one or more series and to fix the number of shares and terms of each series. The board may determine the designation and other terms of each series, including, among others:

- dividend rights;
- voting powers;
- preemptive rights;
- conversion rights;
- redemption rights; and
- liquidation rights.

The issuance of preferred stock, while providing desired flexibility in connection with possible acquisitions and other corporate purposes, could adversely affect the voting power of holders of Common Stock. It also could affect the likelihood that holders of Common Stock will receive dividend payments and payments upon liquidation.

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## **Anti-takeover Effects of the Certificate and the By-Laws**

There are provisions in the Certificate and the By-Laws that could discourage potential takeover attempts. They could also make it more difficult for stockholders to change management. These provisions could adversely affect the market price of the Common Stock. These provisions include:

### ***Authorized but Unissued Stock***

The authorized but unissued Common Stock and preferred stock may be issued without stockholder approval (although the board of directors has represented that it will not issue any series of preferred stock for any defensive or anti-takeover purpose without stockholder approval). Authorized but unissued stock may be used for a variety of corporate purposes, including future public offerings to raise additional capital, corporate acquisitions and employee benefit plans. The existence of authorized but unissued Common Stock and preferred stock could render it more difficult or discourage an attempt to obtain control of us by means of a proxy contest, tender offer, merger or otherwise.

### ***Staggered Board***

The board of directors is divided into three classes, with regular three-year staggered terms. This classification system increases the difficulty of replacing a majority of the directors and may tend to discourage a third-party from making a tender offer or otherwise attempting to gain control of the Company. In addition, under Delaware law, the Certificate and the By-Laws, the Company's directors may be removed from office by the stockholders only for cause and only in the manner provided for in the Certificate. These factors may maintain the incumbency of the board of directors.

### ***Amendment of the Certificate***

Under Delaware law, in general, to amend a corporation's certificate of incorporation, the directors of the corporation must first adopt a resolution deeming the amendment advisable and then the holders of a majority of the outstanding stock entitled to vote must vote in favor of the amendment. The Certificate does not change the effect of Delaware law in this regard, except that the provision in the Certificate regarding the number, election and terms of directors may not be repealed or amended without the vote of the holders of not less than 80% of the Company's voting stock, voting as a single class.

### ***Amendment of By-Laws***

Under Delaware law, the power to adopt, amend or repeal by-laws is conferred upon the stockholders. A corporation may, however, in its certificate of incorporation also confer upon the board of directors the power to adopt, amend or repeal its by-laws. The Certificate and the By-Laws grant the board of directors the power to adopt, amend or repeal the By-Laws at any meeting of the board. Stockholders also may adopt, amend or repeal the By-Laws by a vote of a majority of the Company's voting stock, except that the provision in the By-Laws regarding the number, election and terms of directors may not be repealed or amended without the vote of the holders of not less than 80% of the Company's voting stock, voting as a single class.

### ***Stockholder Action by Written Consent; Special Meetings of Stockholders***

The By-Laws provide that no action that is required or permitted to be taken by stockholders at any annual or special meeting may be taken by written consent of stockholders in lieu of a meeting, and that, unless otherwise prescribed by law, a special meeting of stockholders may be called only by the chairman of the board, the president, a majority of the board of directors or the chairman of the board or president at the written request of stockholders holding a majority of the Company's voting stock.



# Management's Discussion and Analysis of Financial Condition and Results of Operations

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our financial statements include all of our majority-owned subsidiaries. Investments in less-than-majority-owned joint ventures over which we have the ability to exercise significant influence are accounted for under the equity method. Preparation of our financial statements requires the use of estimates and assumptions that affect the reported amounts of our assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We continually evaluate these estimates, including those related to our allowances for doubtful accounts; inventories; allowances for recoverable taxes; uncertain tax positions; useful lives of property, plant and equipment; goodwill and other intangible assets; environmental, warranties and other contingent liabilities; income tax valuation allowances; pension plans; and the fair value of financial instruments. We base our estimates on historical experience, our most recent facts and other assumptions that we believe to be reasonable under the circumstances. These estimates form the basis for making judgments about the carrying values of our assets and liabilities. Actual results, which are shaped by actual market conditions, may differ materially from our estimates.

We have identified below the accounting policies and estimates that are the most critical to our financial statements.

### Goodwill

We test our goodwill balances at least annually, or more frequently as impairment indicators arise, at the reporting unit level. Our annual impairment assessment date has been designated as the first day of our fourth fiscal quarter. Our reporting units have been identified at the component level, which is the operating segment level or one level below our operating segments.

We follow the Financial Accounting Standards Board ("FASB") guidance found in Accounting Standards Codification ("ASC") 350 that simplifies how an entity tests goodwill for impairment. It provides an option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, and whether it is necessary to perform the two-step goodwill impairment test.

We assess qualitative factors in each of our reporting units that carry goodwill. Among other relevant events and circumstances that affect the fair value of our reporting units, we assess individual factors such as:

- a significant adverse change in legal factors or the business climate;
- an adverse action or assessment by a regulator;
- unanticipated competition;
- a loss of key personnel; and
- a more-likely-than-not expectation that a reporting unit or a significant portion of a reporting unit will be sold or otherwise disposed of.

We assess these qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. The traditional two-step quantitative process is required only if we conclude that it is more likely than not that a reporting unit's fair value is less than its carrying amount. However, we have an unconditional option to bypass a qualitative assessment and proceed directly to performing the traditional two-step quantitative analysis.

In applying the first step of the quantitative test, we compare the fair value of a reporting unit to its carrying value. Calculating the fair value of a reporting unit requires our use of estimates and assumptions. We use significant judgment in determining the most appropriate method to establish the fair value of a reporting unit. We estimate the fair value of a reporting unit by employing various valuation techniques, depending on the availability and reliability of comparable market value indicators, and employ methods and assumptions that include the application of third-party market value indicators and the computation of discounted future cash flows for a reporting unit's annual projected earnings before interest, taxes, depreciation and amortization ("EBITDA"), or adjusted EBITDA, which adjusts for one-off items impacting revenues and/or expenses that are not considered by management to be indicative of ongoing operations. Our fair value estimations may include an average of value indications from both the market and income approaches, as the income approach considers the future cash flows from a reporting unit's ongoing operations as a going concern, while the market approach considers the current financial environment in establishing fair value.

We evaluate discounted future cash flows for a reporting unit's projected EBITDA. Under this approach, we calculate the fair value of a reporting unit based on the present value of estimated future cash flows. If the fair value of the reporting unit exceeds the carrying value of the net assets of the reporting unit, goodwill is not impaired. An indication that goodwill may be impaired results when the carrying value of the net assets of a reporting unit exceeds the fair value of the reporting unit. At that point, the second step of the impairment test is performed, which requires a fair value estimate of each tangible and intangible asset in order to determine the implied fair value of the reporting unit's goodwill. If the carrying value of a reporting unit's goodwill exceeds its implied fair value, then we record an impairment loss equal to the difference.

In applying the discounted cash flow methodology, we rely on a number of factors, including future business plans, actual and forecasted operating results, and market data. The significant assumptions employed under this method include discount rates; revenue growth rates, including assumed terminal growth rates; and operating margins used to project future cash flows for a reporting unit. The discount rates utilized reflect market-based estimates of capital costs and discount rates adjusted for management's assessment of a market participant's view with respect to other risks associated with the projected cash flows of the individual reporting unit. Our estimates are based upon assumptions we believe to be reasonable, but which by nature are uncertain and unpredictable. We believe we incorporate ample sensitivity ranges into our analysis of goodwill impairment testing for a reporting unit, such that actual experience would need to be materially out of the range of expected assumptions in order for an impairment to remain undetected.

During the second quarter of fiscal 2017, we performed an interim impairment test for goodwill and, accordingly, we recorded a loss totaling \$188.3 million for the impairment of goodwill and intangibles at our Kirker reporting unit. Refer to Note C, "Goodwill and Other Intangible Assets," for further discussion.

In connection with our 2020 MAP to Growth initiatives, during the third fiscal quarter ended February 28, 2019, we changed the composition of certain of our reporting units that are included in our industrial reportable segment. Accordingly, we performed an interim impairment test for each reporting unit that changed in accordance with ASC 350, "Intangibles – Goodwill and Other." Our interim goodwill impairment assessments did not indicate the presence of any goodwill impairment for any of the reporting units tested. However, the interim impairment test for our Construction Products Group – Europe, which has approximately \$125.0 million of goodwill, resulted in an excess of fair value over carrying value of approximately 9% using the income approach. Our annual goodwill impairment test, which considered both the income and market approach, resulted in a substantial excess of fair value over carrying value due to planned operational efficiencies and synergies for this newly formed reporting unit.

Our required annual goodwill impairment analysis for fiscal 2019 and 2018, performed as of March 1st each year, did not result in any indicators of impairment. Should the future earnings and cash flows at our reporting units decline and/or discount rates increase, future impairment charges to goodwill and other intangible assets may be required.

#### Other Long-Lived Assets

We assess identifiable, amortizable intangibles and other long-lived assets for impairment whenever events or changes in facts and circumstances indicate the possibility that the carrying values of these assets may not be recoverable over their estimated remaining useful lives. Factors considered important in our assessment, which might trigger an impairment evaluation, include the following:

- significant under-performance relative to historical or projected future operating results;
- significant changes in the manner of our use of the acquired assets;
- significant changes in the strategy for our overall business; and
- significant negative industry or economic trends.

Measuring a potential impairment of amortizable intangibles and other long-lived assets requires the use of various estimates and assumptions, including the determination of which cash flows are directly related to the assets being evaluated, the respective useful lives over which those cash flows will occur and potential residual values, if any. If we determine that the carrying values of these assets may not be recoverable based upon the existence of one or more of the above-described indicators or other factors, any impairment amounts would be measured based on the projected net cash flows expected from these assets, including any net cash flows related to eventual disposition activities. The determination of any impairment losses would be based on the best information available, including internal estimates of discounted cash flows; market participant assumptions; quoted market prices, when available; and independent appraisals, as appropriate, to determine fair values. Cash flow estimates would be based on our historical experience and our internal business plans, with appropriate discount rates applied.

Additionally, we test all indefinite-lived intangible assets for impairment at least annually during our fiscal fourth quarter. We follow the guidance provided by ASC 350 that simplifies how an entity tests indefinite-lived intangible assets for impairment. It provides an option to first assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount. Our required annual impairment tests of each of our indefinite-lived intangible assets performed during fiscal 2019, 2018 and 2017 did not result in any additional impairment loss.

#### Income Taxes

Our provision for income taxes is calculated using the asset and liability method, which requires the recognition of deferred income taxes. Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes and certain changes in valuation allowances. We provide valuation allowances against deferred tax assets if, based on available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

In determining the adequacy of valuation allowances, we consider cumulative and anticipated amounts of domestic and international earnings or losses of the appropriate character, anticipated amounts of foreign source income, as well as the anticipated taxable income resulting from the reversal of future taxable temporary differences. We intend to maintain any recorded valuation allowances until sufficient positive evidence (for example, cumulative positive foreign earnings or capital gain income) exists to support a reversal of the tax valuation allowances.

Further, at each interim reporting period, we estimate an effective income tax rate that is expected to be applicable for the full year. Significant judgment is involved regarding the application of global income tax laws and regulations and when projecting the jurisdictional mix of income. Additionally, interpretation of tax laws, court decisions or other guidance provided by taxing authorities influences our estimate of the effective income tax rates. As a result, our actual effective income tax rates and related income tax liabilities may differ materially from our estimated effective tax rates and related income tax liabilities. Any resulting differences are recorded in the period they become known.

#### Contingencies

We are party to various claims and lawsuits arising in the normal course of business. Although we cannot precisely predict the amount of any liability that may ultimately arise with respect to any of these matters, we record provisions when we consider the liability probable and estimable. Our provisions are based on historical experience and legal advice, reviewed quarterly and adjusted according to developments. In general, our accruals, including our accruals for environmental, warranty and tax liabilities, discussed further below, represent the best estimate of a range of probable losses. Estimating probable losses requires the analysis of multiple factors that often depend on judgments about potential actions by third parties, such as regulators, courts, and state and federal legislatures. Changes in the amounts of our loss provisions, which can be material, affect our Consolidated Statements of Income. To the extent there is a reasonable possibility that potential losses could exceed the amounts already accrued, we believe that the amount of any such additional loss would be immaterial to our results of operations, liquidity and consolidated financial position. We evaluate our accruals at the end of each quarter, or sometimes more frequently, based on available facts, and may revise our estimates in the future based on any new information that becomes available.

Our environmental-related accruals are similarly established and/or adjusted as more information becomes available upon which costs can be reasonably estimated. Actual costs may vary from these estimates because of the inherent uncertainties involved, including the identification of new sites and the development of new information about contamination. Certain sites are still being investigated; therefore, we have been unable to fully evaluate the ultimate costs for those sites. As a result, accruals have not been estimated for certain of these sites and costs may ultimately exceed existing estimated accruals for other sites. We have received indemnities for

potential environmental issues from purchasers of certain of our properties and businesses and from sellers of some of the properties or businesses we have acquired. If the indemnifying party fails to, or becomes unable to, fulfill its obligations under those agreements, we may incur environmental costs in addition to any amounts accrued, which may have a material adverse effect on our financial condition, results of operations or cash flows.

We offer warranties on many of our products, as well as long-term warranty programs at certain of our businesses, and thus have established corresponding warranty liabilities. Warranty expense is impacted by variations in local construction practices, installation conditions, and geographic and climate differences. Although we believe that appropriate liabilities have been recorded for our warranty expense, actual results may differ materially from our estimates.

Additionally, our operations are subject to various federal, state, local and foreign tax laws and regulations that govern, among other things, taxes on worldwide income. The calculation of our income tax expense is based on the best information available, including the application of currently enacted income tax laws and regulations, and involves our significant judgment. The actual income tax liability for each jurisdiction in any year can ultimately be determined, in some instances, several years after the financial statements have been published.

Changes in our key plan assumptions would impact net periodic benefit expense and the projected benefit obligation for our defined benefit and various postretirement benefit plans. Based upon May 31, 2019 information, the following tables reflect the impact of a 1% change in the key assumptions applied to our defined benefit pension plans in the U.S. and internationally:

	U.S.		International	
	1% Increase	1% Decrease	1% Increase	1% Decrease
<i>(In millions)</i>				
<u>Discount Rate</u>				
Increase (decrease) in expense in FY 2019	\$ (4.6)	\$ 5.6	\$ (1.2)	\$ 1.6
Increase (decrease) in obligation as of May 31, 2019	\$ (54.9)	\$ 65.4	\$ (29.8)	\$ 38.5
<u>Expected Return on Plan Assets</u>				
Increase (decrease) in expense in FY 2019	\$ (4.6)	\$ 4.6	\$ (1.8)	\$ 1.8
Increase (decrease) in obligation as of May 31, 2019	N/A	N/A	N/A	N/A
<u>Compensation Increase</u>				
Increase (decrease) in expense in FY 2019	\$ 5.7	\$ (5.0)	\$ 1.0	\$ (0.8)
Increase (decrease) in obligation as of May 31, 2019	\$ 28.6	\$ (25.5)	\$ 6.4	\$ (5.6)

Based upon May 31, 2019 information, the following table reflects the impact of a 1% change in the key assumptions applied to our various postretirement health care plans:

	U.S.		International	
	1% Increase	1% Decrease	1% Increase	1% Decrease
<i>(In millions)</i>				
<u>Discount Rate</u>				
Increase (decrease) in expense in FY 2019	\$ -	\$ -	\$ (0.6)	\$ 0.8
Increase (decrease) in obligation as of May 31, 2019	\$ (0.3)	\$ 0.4	\$ (6.2)	\$ 8.3
<u>Healthcare Cost Trend Rate</u>				
Increase (decrease) in expense in FY 2019	\$ -	\$ -	\$ 0.7	\$ (0.5)
Increase (decrease) in obligation as of May 31, 2019	\$ 0.1	\$ (0.1)	\$ 8.3	\$ (6.4)

We also maintain accruals for estimated income tax exposures for many different jurisdictions. Tax exposures are settled primarily through the resolution of audits within each tax jurisdiction or the closing of a statute of limitation. Tax exposures and actual income tax liabilities can also be affected by changes in applicable tax laws, retroactive tax law changes or other factors, which may cause us to believe revisions of past estimates are appropriate. Although we believe that appropriate liabilities have been recorded for our income tax expense and income tax exposures, actual results may differ materially from our estimates.

#### Pension and Postretirement Plans

We sponsor qualified defined benefit pension plans and various other nonqualified postretirement plans. The qualified defined benefit pension plans are funded with trust assets invested in a diversified portfolio of debt and equity securities and other investments. Among other factors, changes in interest rates, investment returns and the market value of plan assets can (i) affect the level of plan funding, (ii) cause volatility in the net periodic pension cost, and (iii) increase our future contribution requirements. A significant decrease in investment returns or the market value of plan assets or a significant decrease in interest rates could increase our net periodic pension costs and adversely affect our results of operations. A significant increase in our contribution requirements with respect to our qualified defined benefit pension plans could have an adverse impact on our cash flow.

## BUSINESS SEGMENT INFORMATION

During the first quarter of fiscal 2019, we made the determination to streamline certain businesses and management structures within our industrial reportable segment. As a result, our former tremco illbruck Group, Tremco Group and several components from our Performance Coatings Group, including our Euclid and Flowcrete businesses, were combined to form a new Construction Products Group. There were no changes in the composition of any of our reportable segments and, therefore, previously reported business segment information remains unchanged.

We operate a portfolio of businesses and product lines that manufacture and sell a variety of specialty paints, protective coatings and roofing systems, sealants and adhesives. We manage our portfolio by organizing our businesses and product lines into three reportable segments: the industrial reportable segment, the consumer reportable segment and the specialty reportable segment. Within each reportable segment, we aggregate operating segments or product lines that consist of individual companies or groups of companies and product lines, which generally address common markets, share similar economic characteristics, utilize similar technologies and can share manufacturing or distribution capabilities. Our six operating segments represent components of our business for which separate financial information is available that is utilized on a regular basis by our chief operating decision maker in determining how to allocate the assets of the company and evaluate performance. These six operating segments are each managed by an operating segment manager, who is responsible for the day-to-day operating decisions and performance evaluation of the operating segment's underlying businesses. We evaluate the profit performance of our segments primarily based on income before income taxes, but also look to earnings (loss) before interest and taxes ("EBIT") as a performance evaluation measure because interest expense is essentially related to acquisitions, as opposed to segment operations.

Our industrial reportable segment products are sold throughout North America and also account for the majority of our international sales. Our industrial product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The industrial reportable segment comprises two separate operating segments: Construction Products Group and Performance Coatings Group. Products and services within this reportable segment include construction chemicals, roofing systems, weatherproofing and other sealants, and polymer flooring.

Our consumer reportable segment manufactures and markets professional use and do-it-yourself ("DIY") products for a variety of mainly consumer applications, including home improvement and personal leisure activities. Our consumer segment's major manufacturing and distribution operations are located primarily in North America, along with a few locations in Europe and

other parts of the world. Our consumer reportable segment products are primarily sold directly to mass merchandisers, home improvement centers, hardware stores, paint stores, craft shops, cosmetic companies and through distributors. This reportable segment comprises three operating segments: Rust-Oleum Group, DAP Group and SPG-Consumer Group. Products within this reportable segment include specialty, hobby and professional paints; nail enamels; caulks; adhesives; silicone sealants; cleaners; floor sealers and wood stains.

Our specialty reportable segment products are sold throughout North America and a few international locations, primarily in Europe. Our specialty product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The specialty reportable segment is a single operating segment, which offers products that include industrial cleaners, restoration services equipment, colorants, exterior finishes, edible coatings and specialty glazes for pharmaceutical and food industries, and other specialty OEM coatings.

In addition to our three reportable segments, there is a category of certain business activities and expenses, referred to as corporate/other, that does not constitute an operating segment. This category includes our corporate headquarters and related administrative expenses, results of our captive insurance companies, gains or losses on the sales of certain assets, and other expenses not directly associated with any reportable segment. Assets related to the corporate/other category consist primarily of investments, prepaid expenses and headquarters' property and equipment. These corporate and other assets and expenses reconcile reportable segment data to total consolidated income before income taxes, interest expense and earnings before interest and taxes.

We reflect income from our joint ventures on the equity method and receive royalties from our licensees.

Effective June 1, 2019, we realigned certain businesses and management structure to recognize how we allocate resources and analyze the operating performance of our operating segments. This realignment did not change our reportable segments at May 31, 2019. Rather, our periodic filings, beginning with our first quarter ending August 31, 2019, will include historical segment results reclassified to reflect the effect of this realignment. See Note A(20) of Notes to Consolidated Financial Statements.

The following table reflects the results of our reportable segments consistent with our management philosophy, and represents the information we utilize, in conjunction with various strategic, operational and other financial performance criteria, in evaluating the performance of our portfolio of product lines.

## SEGMENT INFORMATION

(In thousands)

Year Ended May 31,

	2019	2018	2017
<b>Net Sales</b>			
Industrial	\$ 2,889,822	\$ 2,814,755	\$ 2,564,202
Consumer	1,887,767	1,754,339	1,680,384
Specialty	786,962	752,549	713,589
<b>Total</b>	<b>\$ 5,564,551</b>	<b>\$ 5,321,643</b>	<b>\$ 4,958,175</b>
<b>Income Before Income Taxes (a)</b>			
Industrial Segment			
Income Before Income Taxes (a)	\$ 243,234	\$ 270,792	\$ 243,335
Interest (Expense), Net (b)	(8,815)	(10,507)	(7,985)
EBIT (c)	\$ 252,049	\$ 281,299	\$ 251,320
Consumer Segment			
Income Before Income Taxes (a)	\$ 215,002	\$ 171,874	\$ 58,726
Interest (Expense), Net (b)	(481)	(713)	(323)
EBIT (c)	\$ 215,483	\$ 172,587	\$ 59,049
Specialty Segment			
Income Before Income Taxes (a)	\$ 101,441	\$ 123,307	\$ 107,904
Interest Income, Net (b)	368	876	526
EBIT (c)	\$ 101,073	\$ 122,431	\$ 107,378
Corporate/Other			
(Expense) Before Income Taxes (a)	\$ (219,832)	\$ (148,925)	\$ (165,632)
Interest (Expense), Net (b)	(92,734)	(73,761)	(75,188)
EBIT (c)	\$ (127,098)	\$ (75,164)	\$ (90,444)
<b>Consolidated</b>			
Net Income	\$ 267,687	\$ 339,257	\$ 184,671
Add: (Provision) for Income Taxes	(72,158)	(77,791)	(59,662)
Income Before Income Taxes (a)	339,845	417,048	244,333
Interest (Expense)	(102,392)	(104,547)	(96,954)
Investment Income, Net	730	20,442	13,984
EBIT (c)	\$ 441,507	\$ 501,153	\$ 327,303

(a) The presentation includes a reconciliation of Income (Loss) Before Income Taxes, a measure defined by Generally Accepted Accounting Principles ("GAAP") in the U.S., to EBIT.

(b) Interest (expense), net includes the combination of interest (expense) and investment (expense) income, net.

(c) EBIT is a non-GAAP measure, and is defined as earnings (loss) before interest and taxes. We evaluate the profit performance of our segments based on income before income taxes, but also look to EBIT, or adjusted EBIT, as a performance evaluation measure because interest expense is essentially related to acquisitions, as opposed to segment operations. We believe EBIT is useful to investors for this purpose as well, using EBIT as a metric in their investment decisions. EBIT should not be considered an alternative to, or more meaningful than, income before income taxes as determined in accordance with GAAP, since EBIT omits the impact of interest in determining operating performance, which represent items necessary to our continued operations, given our level of indebtedness. Nonetheless, EBIT is a key measure expected by and useful to our fixed income investors, rating agencies and the banking community, all of whom believe, and we concur, that this measure is critical to the capital markets' analysis of our segments' core operating performance. We also evaluate EBIT because it is clear that movements in EBIT impact our ability to attract financing. Our underwriters and bankers consistently require inclusion of this measure in offering memoranda in conjunction with any debt underwriting or bank financing. EBIT may not be indicative of our historical operating results, nor is it meant to be predictive of potential future results.

## RESULTS OF OPERATIONS

### Fiscal 2019 Compared with Fiscal 2018

**Net Sales** Consolidated net sales of \$5.56 billion for fiscal 2019 grew by approximately 4.6% from net sales of \$5.32 billion for fiscal 2018. Acquisitions added 2.0%, while organic sales, which include the impact of price and volume, improved by 4.7%. Consolidated net sales for fiscal 2019 also reflect an unfavorable foreign exchange impact of 2.1%.

Industrial segment net sales for fiscal 2019 grew by 2.7% to \$2.89 billion, from net sales of \$2.81 billion during fiscal 2018. The improvement was primarily due to organic growth of 4.1% during fiscal 2019 resulting from improved performance by our industrial coatings businesses and our North American concrete admixture businesses. Recent acquisitions contributed 1.4% to net sales during fiscal 2019. Unfavorable foreign exchange impacted the industrial segment net sales by 2.8% during fiscal 2019.

Consumer segment net sales for fiscal 2019 grew by 7.6% to \$1.89 billion, from \$1.75 billion in fiscal 2018. Organic growth provided 7.0% of the growth in sales, which was driven primarily by new accounts, market share gains and price increases, while recent acquisitions provided 2.1% during the current period. Unfavorable foreign currency impacted net sales in the consumer segment by 1.5% during fiscal 2019 versus fiscal 2018.

Specialty segment net sales for fiscal 2019 grew by 4.6% to \$787.0 million, from \$752.5 million. Recent acquisitions provided 4.2% of the growth in net sales, while organic growth provided 1.2% during fiscal 2019. This growth in sales occurred despite the decrease in sales by our businesses serving the water damage restoration and equipment markets that responded to more damaging hurricane activity during fiscal 2018 than this year. Organic growth in net sales was driven by our businesses providing marine coatings and decorative and protective wood coatings. Foreign currency had an unfavorable impact on specialty segment net sales during fiscal 2019 by 0.8%.



**Gross Profit Margin** Our consolidated gross profit margin of 40.6% of net sales for fiscal 2019 compares to a consolidated gross profit margin of 41.0% for the comparable period a year ago. This was a gross profit decline of approximately 0.4% of net sales, or 40 basis points ("bps"). This decline was a result of an unfavorable mix of products sold. Throughout the first nine months of fiscal 2019, raw material prices continued to rise over prior-year levels, which we worked to offset with higher selling prices. We anticipate raw material prices will continue to fluctuate due to higher petrochemical costs, rising global demand and recent changes in the international trade duties and policies, which could materially impact the cost of our raw materials. Specifically, recently imposed tariffs, including tariffs on steel imports into the U.S., will likely have an unfavorable impact on the cost of our cans and packaging, and proposed additional tariffs could result in additional cost increases.

**Selling, General and Administrative ("SG&A") Expenses** Our consolidated SG&A expense increased by approximately \$110.7 million during fiscal 2019 versus fiscal 2018, and increased to 31.9% of net sales for fiscal 2019 from 31.3% of net sales for fiscal 2018. As we continued to make progress on our 2020 MAP to Growth plan throughout fiscal 2019, in connection with the plan, we incurred \$4.6 million for ERP implementation and consolidation expenses, increases in allowance for doubtful accounts, and professional fees totaling approximately \$24.3 million. Also, during fiscal 2019, we incurred higher costs of approximately \$5.1 million related to unfavorable legal settlements, when compared with fiscal 2018. Additional SG&A expense incurred from companies acquired during the previous 12 months approximated \$28.1 million during fiscal 2019. There was also higher distribution and commission expense on higher sales volume during fiscal 2019. Lastly, warranty expense for fiscal 2019 increased by approximately \$3.0 million from the amount recorded during fiscal 2018, and it is typical that warranty expense will fluctuate from period to period.

Our industrial segment SG&A was approximately \$22.3 million higher for fiscal 2019 versus fiscal 2018, but was slightly lower as a percentage of net sales. The increased expense was mainly due to increased allowance for doubtful accounts associated with accounts deemed uncollectible as a result of changes in our market and leadership strategy, which approximated \$6.4 million. Additionally, there was also higher distribution expense related to the current-year increase in sales volume. Further contributing to these increases was approximately \$7.1 million of additional SG&A expense generated from companies acquired during the past 12 months.

Our consumer segment SG&A increased by approximately \$34.7 million during fiscal 2019 versus fiscal 2018, and was flat as a percentage of net sales. This was primarily attributable to an increase of approximately \$7.4 million in unfavorable legal settlements incurred during fiscal 2019, when compared to fiscal 2018. Additional SG&A expense from recent acquisitions approximated \$12.3 million during fiscal 2019. Lastly, there was higher distribution expense due to freight and labor inflation on higher sales volume.

Our specialty segment SG&A was approximately \$14.1 million higher during fiscal 2019 versus fiscal 2018, and increased as a percentage of net sales. The increase in SG&A expense is mainly attributable to the \$8.8 million of additional SG&A expense generated from recent acquisitions. There was also the added expense associated with the ERP consolidation plan associated with our 2020 MAP to Growth, increased distribution costs and increased expenses related to new product initiatives.

SG&A expenses in our corporate/other category of \$112.6 million during fiscal 2019 increased by \$39.6 million from \$73.0 million recorded during fiscal 2018, resulting primarily

from professional fees in connection with our 2020 MAP to Growth initiative and the negotiation of an activist shareholder cooperation agreement, which approximated \$24.8 million. Additionally, there were increases in expense related to executive departures during fiscal 2019, as well as higher pension expense, hospitalization costs and legal fees. Finally, in the prior year, we reversed \$4.3 million of long-term incentive compensation when it became clear that the targeted goals would not be reached.

We recorded total net periodic pension and postretirement benefit costs of \$45.4 million and \$43.4 million for fiscal 2019 and 2018, respectively. The \$2.0 million increase in pension expense resulted from an approximate \$5.1 million increase in interest cost, partially offset by the combination of lower net actuarial losses recognized during fiscal 2019 versus fiscal 2018 for approximately \$1.9 million and a higher expected return on increased plan assets during the current period versus the same period last year for approximately \$1.2 million.

We expect that pension and postretirement expense will fluctuate on a year-to-year basis, depending primarily upon the investment performance of plan assets and potential changes in interest rates, which may have a material impact on our consolidated financial results in the future. A decrease of 1% in the discount rate or the expected return on plan assets assumptions would result in \$8.0 million and \$6.4 million higher expense, respectively. The assumptions and estimates used to determine the discount rate and expected return on plan assets are more fully described in Note N, "Pension Plans," and Note O, "Postretirement Benefits," to our Consolidated Financial Statements. Further discussion and analysis of the sensitivity surrounding our most critical assumptions under our pension and postretirement plans is discussed on page 24 of this report under, "Critical Accounting Policies and Estimates — Pension and Postretirement Plans."

**Restructuring Expense** We recorded restructuring charges of \$42.3 million during fiscal 2019, compared with \$17.5 million during fiscal 2018, which were the result of our continued implementation of a multi-year restructuring plan, our 2020 MAP to Growth, which focuses on strategic shifts in operations across our entire business. On a consolidated basis, we incurred \$32.5 million of severance and benefit costs, \$8.2 million of facility closure and other related costs, and \$1.6 million of other asset write-offs during the period. These charges were associated with closures of certain facilities, as well as the elimination of duplicative headcount and infrastructure associated with certain of our businesses.

We expect to incur approximately \$21.6 million of future additional charges in relation to this initiative. These additional charges include approximately \$12.7 million of facility closure and other related charges, \$7.4 million of severance and benefit costs, as well as \$1.5 million of other asset write-offs. We expect these charges to be incurred by the end of calendar year 2020, upon which we expect to achieve an annualized pretax savings of approximately \$290 million per year. Additionally, upon the completion of this initiative, we have targeted \$230.0 million of improvement in working capital, and believe that, assuming 3% organic growth and approximately \$150 million to \$200 million annually in acquisitions of businesses, our fiscal year 2021 cash flow from operations will improve to approximately \$872.0 million. In addition, we have continued to assess and find areas of improvement and cost savings as part of our 2020 MAP to Growth restructuring plan. As such, the final implementation and expected costs of our plan are subject to change. Most notably, we have broadened the scope of our announced plan to include the consolidation of the general and administrative areas, potential outsourcing, as well as additional future plant closures and consolidations, the estimated future costs of which have not yet been determined. See Note B,

"Restructuring," to the consolidated financial statements, for further detail surrounding our 2020 MAP to Growth restructuring plan.

**Goodwill and Other Intangible Asset Impairments** During fiscal 2019, we recorded other intangible asset impairment losses totaling \$4.2 million, of which \$2.0 million were recorded by our industrial reportable segment for impairment losses on trade names and approximately \$2.2 million were recorded by our specialty reportable segment for impairment losses on customer-related intangibles. For additional information, refer to Note C to the Consolidated Financial Statements.

**Interest Expense** Interest expense was \$102.4 million for fiscal 2019 versus \$104.5 million for fiscal 2018. Higher average borrowings, related to recent acquisitions, increased interest expense during fiscal 2019 by approximately \$5.5 million versus fiscal 2018. The redemption of our convertible bonds during our fiscal 2019 third quarter decreased interest expense by approximately \$2.1 million during fiscal 2019 versus fiscal 2018. Excluding acquisition-related borrowings, which carried higher average interest financing costs, lower average borrowings year-over-year decreased interest expense by approximately \$2.2 million during fiscal 2019 compared with fiscal 2018. Lower interest rates, which averaged 4.01% overall for fiscal 2019 compared with 4.21% for fiscal 2018, which was due to a maturity of higher cost debt in fiscal 2018, resulted in lower interest expense by approximately \$3.3 million during fiscal 2019 versus fiscal 2018.

**Investment (Income), Net** Net investment income of approximately \$0.7 million for fiscal 2019 compares to net investment income of \$20.4 million during fiscal 2018. During fiscal 2019, we adopted Accounting Standards Updates ("ASU") 2016-01, "Recognition and Measurement of Financial Assets and Liabilities," which requires gains and losses on marketable equity securities to be recognized in earnings rather than in other comprehensive income. Prior to adoption, unrealized changes in the fair value of equity securities, designated as available for sale securities, were recognized through other comprehensive (loss) income until realized. Dividend and interest income totaled \$9.1 million and \$8.7 million for fiscal 2019 and 2018, respectively. Net losses on marketable securities totaled \$8.4 million during fiscal 2019, compared to net realized gains on the sales of marketable securities of \$11.7 million during fiscal 2018.

**Income Before Income Taxes ("IBT")** Our consolidated pretax income for fiscal 2019 of \$339.8 million compares with pretax income of \$417.0 million for fiscal 2018.

Our industrial segment recorded pretax income of \$243.2 million, or 8.4% of net sales, for fiscal 2019, versus pretax income of \$270.8 million, or 9.6% of net sales, for fiscal 2018. Our industrial segment results were impacted by higher raw material costs, restructuring and other restructuring-related activities and an unfavorable translation impact on foreign earnings. Our consumer segment pretax income approximated \$215.0 million, or 11.4% of net sales, for fiscal 2019, compared to a pretax income for fiscal 2018 of \$171.9 million, or 9.8% of net sales. The current period results include market share gains, as demonstrated by the increase in sales volume, and lower restructuring-related charges, which were more than offset by rising raw material costs, unfavorable legal settlements and higher distribution costs, while the prior year included \$36.5 million of charges related to product line and SKU rationalization and related obsolete inventory identification. Our specialty segment had pretax income of \$101.4 million, or 12.9% of net sales, for fiscal 2019, versus pretax income of \$123.3 million, or 16.4% of net sales, for fiscal 2018, reflecting rising raw material costs, higher distribution costs, restructuring and other restructuring-related charges including the costs associated with the ERP consolidation plan.

**Income Tax Rate** On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the "Act"). The income tax effects of changes in tax laws are recognized in the period when enacted. The Act provides for numerous significant tax law changes and modifications with varying effective dates. Provisions of the Act that impact fiscal 2018 include reducing the corporate income tax rate from 35% to 21%, creating a territorial tax system (with a one-time mandatory transition tax on unremitted earnings of foreign subsidiaries), and a provision allowing for immediate capital expensing of certain qualified property. The corporate tax rate reduction was effective for RPM as of January 1, 2018 and, accordingly, reduced our fiscal year 2018 federal statutory rate to a blended rate of approximately 29.2%. The significant provisions of the Act that impact us for fiscal 2019 include the full federal statutory rate reduction to 21% and the repeal of the domestic production activities deduction. Also effective for fiscal 2019 are provisions of the Act that subject us to current U.S. tax on global intangible low-taxed income ("GILTI") earned by certain foreign subsidiaries and allows a benefit for foreign-derived intangible income ("FDII").

Subsequent to the enactment of the Act, the Securities and Exchange Commission (the "SEC") issued Staff Accounting Bulletin No. 118 ("SAB 118"), which provides guidance on accounting for the tax effects of the Act. SAB 118 provides a measurement period that should not extend beyond one year from the Act's enactment date for companies to complete the applicable accounting under ASC 740. In accordance with SAB 118 and based on the information available as of May 31, 2018, we recorded a net provisional income tax expense of \$7.3 million in accordance with the applicable provisions of the Act. The net provisional income tax expense was comprised of a benefit of \$15.7 million related to the provisional remeasurement of our U.S. deferred tax assets and liabilities at the reduced U.S. corporate tax rates, a provisional expense of \$67.9 million for the transition tax on unremitted earnings from foreign subsidiaries, and a provisional benefit of \$44.9 million for the partial reversal of existing deferred tax liabilities recorded for the estimated tax cost associated with unremitted foreign earnings not considered permanently reinvested.

During our fiscal 2019 third quarter, we completed our assessment of the accounting for the impact of the Act, which included analysis based on related legislative updates and technical interpretations of the Act. As a result, and consistent with SAB 118, during the three months ended February 28, 2019, we recorded an income tax benefit of \$8.1 million, which was comprised of a \$6.3 million benefit for the remeasurement of certain U.S. deferred tax assets and liabilities and a \$1.8 million benefit resulting from the reduction of the transition tax on unremitted earnings from foreign subsidiaries. No other SAB 118 adjustments for the impact of the Act were recorded this fiscal year.

The effective income tax rate was 21.2% for fiscal 2019 compared to an effective income tax rate of 18.7% for fiscal 2018. The effective income tax rate for fiscal 2019 reflects favorable variances from the 21% statutory rate due primarily to the above noted benefit resulting from the completion of our accounting for the impact of the Act and a benefit related to equity compensation. These favorable variances from the statutory rate were offset primarily by the impact of state and local taxes and an increase in valuation allowances associated with certain deferred tax assets.

The effective income tax rate of 18.7% for fiscal 2018 reflects variances from the 29.2% statutory rate due primarily to the reversal of deferred tax liabilities recorded for the estimated tax cost associated with unremitted foreign earnings, the favorable effective tax rate impact of foreign operations and the impact of the provisional re-measurement of U.S. deferred tax assets described above. These favorable variances were partially offset

by the provisional expense recorded for the transition tax on unremitted foreign earnings and the impact of state and local income taxes.

**Net Income** Net income of \$267.7 million for fiscal 2019 compares to net income of \$339.3 million for fiscal 2018. Net income attributable to noncontrolling interests approximated \$1.1 million and \$1.5 million for fiscal 2019 and 2018, respectively. Net income attributable to RPM International Inc. stockholders for fiscal 2019 was \$266.6 million, or 4.8% of consolidated net sales, which compares to net income of \$337.8 million, or 6.3% of consolidated net sales, for fiscal 2018.

Diluted earnings per share of common stock for fiscal 2019 of \$2.01 compares with diluted earnings per share of common stock of \$2.50 for fiscal 2018.

#### **Fiscal 2018 Compared with Fiscal 2017**

For our results of operations for fiscal 2018 compared with fiscal 2017, see the discussion beginning on page 27 of Exhibit 13.1 to our Annual Report on Form 10-K for the year ended May 31, 2018, as filed with the SEC on July 23, 2018.

### **LIQUIDITY AND CAPITAL RESOURCES**

#### **Operating Activities**

##### **Fiscal 2019 Compared with Fiscal 2018**

For the 2019 fiscal year, cash from operations was \$292.9 million compared to \$390.4 million in fiscal 2018. The current-year reduction in cash from operations resulted from certain of our 2020 MAP to Growth initiatives, including the enhancement of margin in our consumer segment by discontinuing the practice of discounting early cash payments. This had the effect of delaying approximately \$100 million in receipts from the 2019 fiscal fourth quarter to the first fiscal quarter of 2020. Additionally, as we have centralized our procurement function and enter into new supply contracts, in some cases payment terms have been shortened to achieve more favorable terms. These outcomes were expected and are in line with our longer-term approach to improving margins and effectively managing working capital.

The change in accounts receivable during fiscal 2019 used approximately \$25.0 million more cash than fiscal 2018. Days sales outstanding ("DSO") at May 31, 2019 increased to 65.7 days from 60.8 days at May 31, 2018, due to reduction in activity for customers taking early payment discounts.

During fiscal 2019, we spent approximately \$17.3 million less cash for inventory compared to our spending during fiscal 2018. This resulted from the combination of timing of purchases by retail customers and a systematic reduction of inventory levels at certain businesses in our consumer segment in connection with product rationalization initiatives. Days inventory outstanding ("DIO") at May 31, 2019 increased to 82.6 days from 79.9 days at May 31, 2018. This increase in DIO was a result of increasing inventory levels in order to accommodate and maintain anticipated customer service levels, in advance of plant closings associated with our 2020 MAP to Growth initiatives.

##### **Fiscal 2018 Compared with Fiscal 2017**

For our operating activities for fiscal 2018 compared with fiscal 2017, see the discussion beginning on page 31 of Exhibit 13.1 to our Annual Report on Form 10-K for the year ended May 31, 2018, as filed with the SEC on July 23, 2018.

#### **Investing Activities**

Capital expenditures, other than for ordinary repairs and replacements, are made to accommodate our continued growth to achieve production and distribution efficiencies, expand capacity, introduce new technology, improve environmental health and safety capabilities, improve information systems and enhance our administration capabilities. During fiscal 2019, we paid \$168.2 million for acquisitions, net of cash acquired, versus \$112.4 million during fiscal 2018 and \$254.2 million during fiscal 2017. Capital expenditures of \$136.8 million during fiscal 2019 compared with depreciation of \$94.0 million. During fiscal 2018, capital expenditures of \$114.6 million compared with depreciation of \$82.0 million. During fiscal 2017, capital expenditures of \$126.1 million compared with depreciation of \$71.9 million. We increased our capital spending in fiscal 2019 in an effort to more aggressively invest in our internal growth initiatives, especially in overseas markets, and consolidate ERP systems and production resulting from plant closings. We anticipate that additional shifts at our production facilities, coupled with the capacity added through acquisition activity and our planned increase in future capital spending levels, will enable us to meet increased demand throughout fiscal 2020 and beyond.

Our captive insurance companies invest their excess cash in marketable securities in the ordinary course of conducting their operations, and this activity will continue. Differences in the amounts related to these activities on a year-over-year basis are primarily attributable to differences in the timing and performance of their investments balanced against amounts required to satisfy claims. At May 31, 2019 and 2018, the fair value of our investments in marketable securities totaled \$112.5 million and \$168.1 million, respectively. During fiscal 2019, we liquidated \$60.0 million of our captives' investment portfolio, as a result of good claims experience and favorable investment performance. We used the \$60.0 million in proceeds from the sale of investments to pay down a portion of our outstanding balance on our Revolving Credit Agreement. The fair value of our portfolio of marketable securities is based on quoted market prices for identical, or similar, instruments in active or non-active markets or model-derived valuations with observable inputs. We have no marketable securities whose fair value is subject to unobservable inputs.

As of May 31, 2019, approximately \$205.8 million of our consolidated cash and cash equivalents were held at various foreign subsidiaries, compared with approximately \$214.1 million as of May 31, 2018. Undistributed earnings held at our foreign subsidiaries that are considered permanently reinvested will be used, for instance, to expand operations organically or for acquisitions in foreign jurisdictions. Further, our operations in the U.S. generate sufficient cash flow to satisfy U.S. operating requirements. Refer to Note H, "Income Taxes," to the Consolidated Financial Statements for additional information regarding unremitted foreign earnings.

#### **Financing Activities**

Our available liquidity, including our cash and cash equivalents and amounts available under our committed credit facilities, stood at \$1.28 billion at May 31, 2019, compared with \$1.01 billion at May 31, 2018. Our debt-to-capital ratio was 64.2% at May 31, 2019, compared with 57.1% at May 31, 2018.

##### **4.550% Notes due 2029**

On February 27, 2019, we closed an offering for \$350.0 million aggregate principal amount of 4.550% Notes due 2029 (the "2029 Notes"). The proceeds from the 2029 Notes were used to repay a portion of the outstanding borrowings under our revolving credit facility and for general corporate purposes. Interest on the 2029 Notes accrues from February 27, 2019



and is payable semiannually in arrears on March 1st and September 1st of each year, beginning September 1, 2019, at a rate of 4.550% per year. The 2029 Notes mature on March 1, 2029. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

#### **4.250% Notes due 2048**

On December 20, 2017, we closed an offering for \$300.0 million aggregate principal amount of 4.250% Notes due 2048 (the "2048 Notes"). The proceeds from the 2048 Notes were used to repay \$250.0 million in principal amount of unsecured 6.50% senior notes due February 15, 2018, and for general corporate purposes. Interest on the 2048 Notes accrues from December 20, 2017 and is payable semiannually in arrears on January 15th and July 15th of each year, beginning July 15, 2018, at a rate of 4.250% per year. The 2048 Notes mature on January 15, 2048. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

#### **5.250% Notes due 2045 and 3.750% Notes due 2027**

On March 2, 2017, we issued \$50.0 million aggregate principal amount of 5.250% Notes due 2045 (the "2045 Notes") and \$400.0 million aggregate principal amount of 3.750% Notes due 2027 (the "2027 Notes"). The 2045 Notes are a further issuance of the \$250 million aggregate principal amount of 5.250% Notes due 2045 initially issued by us on May 29, 2015. Interest on the 2045 Notes is payable semiannually in arrears on June 1st and December 1st of each year at a rate of 5.250% per year. The 2045 Notes mature on June 1, 2045. Interest on the 2027 Notes is payable semiannually in arrears on March 15th and September 15th of each year, at a rate of 3.750% per year. The 2027 Notes mature on March 15, 2027. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

#### **Revolving Credit Agreement**

During the quarter ended November 30, 2018, we replaced our previous \$800.0 million revolving credit agreement, which was set to expire on December 5, 2019, with a \$1.3 billion unsecured syndicated revolving credit facility (the "Revolving Credit Facility"), which expires on October 31, 2023. The Revolving Credit Facility includes sublimits for the issuance of swingline loans, which are comparatively short-term loans used for working capital purposes and letters of credit. The aggregate maximum principal amount of the commitments under the Revolving Credit Facility may be expanded upon our request, subject to certain conditions, up to \$1.5 billion. The Revolving Credit Facility is available to refinance existing indebtedness, to finance working capital and capital expenditures, and for general corporate purposes. Accordingly, during October 2019, it is likely we will utilize available funds from our Revolving Credit Facility to repay our unsecured 6.125% senior notes, which mature on October 15, 2019. At May 31, 2019, the outstanding balance on our 6.125% senior notes approximated \$450.5 million, which is included in the current portion of long-term debt on our consolidated balance sheets.

The Revolving Credit Facility requires us to comply with various customary affirmative and negative covenants, including a leverage covenant and interest coverage ratio, which are calculated in accordance with the terms as defined by the credit agreement. Under the terms of the leverage covenant, we may not permit our leverage ratio for total indebtedness to consolidated EBITDA for the four most recent fiscal quarters to exceed 3.75 to 1.0. During certain periods and per the terms of the Revolving Credit Facility, this ratio may be increased to 4.25 to 1.0 in the event of an acquisition for which the aggregate consideration is \$100.0 million or greater. The minimum required consolidated interest coverage ratio for EBITDA to interest expense is 3.50 to 1. The interest coverage ratio is calculated at the end of each fiscal quarter for the four fiscal quarters then ended. For purposes of these computations, EBITDA is defined in the Revolving Credit Facility.

As of May 31, 2019, we were in compliance with all financial covenants contained in our Revolving Credit Facility, including the leverage and interest coverage ratio covenants. At that date, our leverage ratio was 3.15 to 1, while our interest coverage ratio was 7.46 to 1. Our available liquidity under our Revolving Credit Facility stood at \$959.1 million at May 31, 2019.

Our access to funds under our Revolving Credit Facility is dependent on the ability of the financial institutions that are parties to the Revolving Credit Facility to meet their funding commitments. Those financial institutions may not be able to meet their funding commitments if they experience shortages of capital and liquidity or if they experience excessive volumes of borrowing requests within a short period of time. Moreover, the obligations of the financial institutions under our Revolving Credit Facility are several and not joint and, as a result, a funding default by one or more institutions does not need to be made up by the others.

#### **Accounts Receivable Securitization Program**

On May 9, 2014, we entered into a \$200.0 million accounts receivable securitization facility (the "AR Program"). The AR Program, which expires on May 8, 2020, was entered into pursuant to (1) a second amended and restated receivables sales agreement, dated as of May 9, 2014, and subsequently amended on August 29, 2014; November 3, 2015; December 31, 2016; and March 31, 2017 (the "Sale Agreement"), among certain of our subsidiaries (the "Originators"), and RPM Funding Corporation, a special purpose entity (the "SPE") whose voting interests are wholly owned by us, and (2) an amended and restated receivables purchase agreement, dated as of May 9, 2014 and subsequently amended on February 25, 2015 and May 2, 2017 (the "Purchase Agreement"), among the SPE, certain purchasers from time to time party thereto (the "Purchasers"), and PNC Bank, National Association as administrative agent.

Under the Sale Agreement, the Originators may, during the term thereof, sell specified accounts receivable to the SPE, which may in turn, pursuant to the Purchase Agreement, transfer an undivided interest in such accounts receivable to the Purchasers. Once transferred to the SPE, such receivables are owned in their entirety by the SPE and are not available to satisfy claims of our creditors or creditors of the originating subsidiaries until the obligations owing to the participating banks have been paid in full. We indirectly hold a 100% economic interest in the SPE and will, along with our subsidiaries, receive the economic benefit of the AR Program. The transactions contemplated by the AR Program do not constitute a form of off-balance sheet financing, and will be fully reflected in our financial statements.

The maximum availability under the AR Program is \$200.0 million. Availability is further subject to changes in the credit ratings of our customers, customer concentration levels or certain characteristics of the accounts receivable being transferred and, therefore, at certain times, we may not be able to fully access the \$200.0 million of funding available under the AR Program. As of May 31, 2019, the outstanding balance under the AR Program was \$100.0 million, which compares with the maximum availability on that date of \$200.0 million.

The interest rate under the Purchase Agreement is based on the Alternate Base Rate, LIBOR Market Index Rate, one-month LIBOR or LIBOR for a specified tranche period, as selected by us, plus in each case a margin of 0.80%. In addition, as set forth in an Amended and Restated Fee Letter, dated May 2, 2017 (the "Fee Letter"), the SPE is obligated to pay a monthly unused commitment fee to the Purchasers based on the daily amount of unused commitments under the Agreement, which ranges from 0.30% to 0.50% based on usage. The AR Program contains various customary affirmative and negative covenants, as well as customary default and termination provisions.

Our failure to comply with the covenants described above and other covenants contained in the Revolving Credit Facility could result in an event of default under that agreement, entitling the lenders to, among other things, declare the entire amount outstanding under the Revolving Credit Facility to be due and payable immediately. The instruments governing our other outstanding indebtedness generally include cross-default provisions that provide that, under certain circumstances, an event of default that results in acceleration of our indebtedness

The following table summarizes our financial obligations and their expected maturities at May 31, 2019, and the effect such obligations are expected to have on our liquidity and cash flow in the periods indicated.

### Contractual Obligations

(In thousands)	Total Contractual Payment Stream	Payments Due In			
		2020	2021-22	2023-24	After 2024
Long-term debt obligations	\$ 2,525,908	\$ 552,446	\$ 87	\$ 635,727	\$ 1,337,648
Capital lease obligations	1,096	584	205	160	147
Operating lease obligations	328,258	58,579	89,865	60,354	119,460
Other long-term liabilities (1):					
Interest payments on long-term debt obligations	1,116,381	83,556	139,550	124,025	769,250
Contributions to pension and postretirement plans (2)	377,200	8,400	34,500	136,600	197,700
<b>Total</b>	<b>\$ 4,348,843</b>	<b>\$ 703,565</b>	<b>\$ 264,207</b>	<b>\$ 956,866</b>	<b>\$ 2,424,205</b>

(1) Excluded from other long-term liabilities are our gross long-term liabilities for unrecognized tax benefits, which totaled \$11.5 million at May 31, 2019. Currently, we cannot predict with reasonable reliability the timing of cash settlements to the respective taxing authorities related to these liabilities.

(2) These amounts represent our estimated cash contributions to be made in the periods indicated for our pension and postretirement plans, assuming no actuarial gains or losses, assumption changes or plan changes occur in any period. The projection results assume the required minimum contribution will be contributed.

The U.S. dollar fluctuated throughout the year, and was stronger against other major currencies where we conduct operations at the fiscal year end versus the previous year end, causing an unfavorable change in the accumulated other comprehensive income (loss) (refer to Note K to the Consolidated Financial Statements) component of stockholders' equity of \$70.5 million this year versus a favorable change of \$8.4 million last year. The change in fiscal 2019 was in addition to unfavorable net changes of \$54.2 million related to adjustments required for minimum pension and other postretirement liabilities, favorable changes of \$4.5 million related to derivatives and unfavorable changes of \$0.2 million related to unrealized gains on securities.

### Stock Repurchase Program

On January 9, 2008, we announced our authorization of a stock repurchase program under which we may repurchase shares of RPM International Inc. common stock at management's discretion. As announced on November 28, 2018, our goal is to return \$1.0 billion in capital to stockholders by May 31,

under the Revolving Credit Facility will entitle the holders of such other indebtedness to declare amounts outstanding immediately due and payable.

### 2.25% Convertible Senior Notes due 2020

On December 9, 2013, we issued \$205 million of 2.25% Convertible Senior Notes due 2020 (the "Convertible Notes"). We paid interest on the Convertible Notes semi-annually on June 15th and December 15th of each year.

We completed the redemption of all \$205.0 million aggregate principal amount of our outstanding Convertible Notes on November 27, 2018 (the "Redemption Date"). The redemption price for the Convertible Notes was equal to 100% of the principal amount of the Convertible Notes to be redeemed plus accrued and unpaid interest until, but excluding, the Redemption Date. As a result of the issuance of the notice of redemption, the Convertible Notes became convertible at any time prior to the close of business on November 26, 2018. The conversion rate was 19.221062 shares of RPM common stock per \$1,000 original principal amount of the Convertible Notes, which is equivalent to a conversion price of approximately \$52.12 per share (subject to adjustment in accordance with the terms of the Indenture). In accordance with the provisions of the indenture for the Convertible Notes, we elected to settle the Convertible Notes surrendered for conversion through a combination settlement of cash and shares of RPM common stock. In settlement of those conversions, we paid an aggregate of approximately \$204.6 million in cash, including cash in lieu of fractional shares, and issued 598,601 shares of RPM common stock in the aggregate.

2021 through share repurchases. On April 16, 2019, after taking into account share repurchases under our existing stock repurchase program to date, our Board of Directors authorized the repurchase of the remaining \$600.0 million in value of RPM International Inc. common stock by May 31, 2021. As a result, we may repurchase shares from time to time in the open market or in private transactions at various times and in amounts and for prices that our management deems appropriate, subject to insider trading rules and other securities law restrictions. The timing of our purchases will depend upon prevailing market conditions, alternative uses of capital and other factors. We may limit or terminate the repurchase program at any time. During the fiscal year ended May 31, 2019, we repurchased 3,286,907 shares of our common stock at a cost of approximately \$200.2 million, or an average cost of \$60.92 per share, under this program. During the fiscal years ended May 31, 2018 and 2017, we did not repurchase any shares of our common stock under this program.

## Off-Balance Sheet Arrangements

We do not have any off-balance sheet financings, other than the minimum operating lease commitments included in the above Contractual Obligations table and further described in Note M, "Leases," to the Consolidated Financial Statements. We have no subsidiaries that are not included in our financial statements, nor do we have any interests in, or relationships with, any special-purpose entities that are not reflected in our financial statements.

## QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in interest rates and foreign currency exchange rates because we fund our operations through long- and short-term borrowings and denominate our business transactions in a variety of foreign currencies. We utilize a sensitivity analysis to measure the potential loss in earnings based on a hypothetical 1% increase in interest rates and a 10% change in foreign currency rates. A summary of our primary market risk exposures follows.

### Interest Rate Risk

Our primary interest rate risk exposure results from our floating rate debt, including various revolving and other lines of credit (refer to Note G, "Borrowings," to the Consolidated Financial Statements). At May 31, 2019, approximately 21.5% of our debt was subject to floating interest rates.

If interest rates were to increase 100 bps from May 31, 2019 and, assuming no changes in debt from the May 31, 2019 levels, the additional annual interest expense would amount to approximately \$5.4 million on a pretax basis. A similar increase in interest rates in fiscal 2018 would have resulted in approximately \$3.4 million in additional interest expense.

All derivative instruments are recognized on the balance sheet and measured at fair value. Changes in the fair values of derivative instruments that do not qualify as hedges and/ or any ineffective portion of hedges are recognized as a gain or loss in our Consolidated Statement of Income in the current period. Changes in the fair value of derivative instruments used effectively as fair value hedges are recognized in earnings, along with the change in the value of the hedged item. Such derivative transactions are accounted for in accordance with ASC 815, "Derivatives and Hedging." We do not hold or issue derivative instruments for speculative purposes. Refer to Note F, "Derivatives and Hedging," for additional information.

### Foreign Currency Risk

Our foreign sales and results of operations are subject to the impact of foreign currency fluctuations (refer to Note A, "Summary of Significant Accounting Policies," to the Consolidated Financial Statements). Because our Consolidated Financial Statements are presented in U.S. dollars, increases or decreases in the value of the U.S. dollar relative to other currencies in which we transact business could materially adversely affect our net revenues, net income and the carrying values of our assets located outside the U.S. Global economic uncertainty continues to exist. Strengthening of the U.S. dollar relative to other currencies may adversely affect our operating results. However, our foreign debt is denominated in the respective foreign currency, thereby eliminating any related translation impact on earnings.

If the U.S. dollar were to strengthen, our foreign results of operations would be unfavorably impacted, but the effect is not expected to be material. A 10% change in foreign currency exchange rates would not have resulted in a material impact to net income for the years ended May 31, 2019 and 2018. We do not currently use financial derivative instruments for trading purposes, nor do we engage in foreign currency, commodity or interest rate speculation.

## FORWARD-LOOKING STATEMENTS

The foregoing discussion includes forward-looking statements relating to our business. These forward-looking statements, or other statements made by us, are made based on our expectations and beliefs concerning future events impacting us and are subject to uncertainties and factors (including those specified below), which are difficult to predict and, in many instances, are beyond our control. As a result, our actual results could differ materially from those expressed in or implied by our such forward-looking statements. These uncertainties and factors include (a) global markets and general economic conditions, including uncertainties surrounding the volatility in financial markets, the availability of capital and the effect of changes in interest rates, and the viability of banks and other financial institutions; (b) the prices, supply and capacity of raw materials, including assorted pigments, resins, solvents, and other natural gas- and oil-based materials; packaging, including plastic and metal containers; and transportation services, including fuel surcharges; (c) continued growth in demand for our products; (d) legal, environmental and litigation risks inherent in our construction and chemicals businesses and risks related to the adequacy of our insurance coverage for such matters; (e) the effect of changes in interest rates; (f) the effect of fluctuations in currency exchange rates upon our foreign operations; (g) the effect of non-currency risks of investing in and conducting operations in foreign countries, including those relating to domestic and international political, social, economic and regulatory factors; (h) risks and uncertainties associated with our ongoing acquisition and divestiture activities; (i) the timing of and the realization of anticipated cost savings from restructuring initiatives and the ability to identify additional cost savings opportunities; (j) risks related to the adequacy of our contingent liability reserves; and (k) other risks detailed in our filings with the SEC, including the risk factors set forth in our Annual Report on Form 10-K for the year ended May 31, 2019, as the same may be updated from time to time. We do not undertake any obligation to publicly update or revise any forward-looking statements to reflect future events, information or circumstances that arise after the filing date of this document.

# Consolidated Financial Statements

## CONSOLIDATED BALANCE SHEETS

(In thousands, except per share amounts)

May 31,	2019	2018
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 223,168	\$ 244,422
Trade accounts receivable (less allowances of \$54,748 and \$46,344, respectively)	1,232,350	1,113,818
Inventories	841,873	834,461
Prepaid expenses and other current assets	220,701	278,230
<b>Total current assets</b>	<b>2,518,092</b>	<b>2,470,931</b>
<b>Property, Plant and Equipment, at Cost</b>	<b>1,662,859</b>	<b>1,575,875</b>
Allowance for depreciation	(843,648)	(795,569)
<b>Property, plant and equipment, net</b>	<b>819,211</b>	<b>780,306</b>
<b>Other Assets</b>		
Goodwill	1,245,762	1,192,174
Other intangible assets, net of amortization	601,082	584,272
Deferred income taxes	34,908	21,897
Other	222,300	222,242
<b>Total other assets</b>	<b>2,104,052</b>	<b>2,020,585</b>
<b>Total Assets</b>	<b>\$ 5,441,355</b>	<b>\$ 5,271,822</b>
<b>Liabilities and Stockholders' Equity</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 556,696	\$ 592,281
Current portion of long-term debt	552,446	3,501
Accrued compensation and benefits	193,345	177,106
Accrued losses	19,899	22,132
Other accrued liabilities	217,019	211,706
<b>Total current liabilities</b>	<b>1,539,405</b>	<b>1,006,726</b>
<b>Long-Term Liabilities</b>		
Long-term debt, less current maturities	1,973,462	2,170,643
Other long-term liabilities	405,040	356,892
Deferred income taxes	114,843	104,023
<b>Total long-term liabilities</b>	<b>2,493,345</b>	<b>2,631,558</b>
Commitments and contingencies (Note P)		
<b>Stockholders' Equity</b>		
Preferred stock, par value \$0.01; authorized 50,000 shares; none issued		
Common stock, par value \$0.01; authorized 300,000 shares; issued 142,439 and outstanding 130,995 as of May 2019; issued 141,716 and outstanding 133,647 as of May 2018	1,310	1,336
Paid-in capital	994,508	982,067
Treasury stock, at cost	(437,290)	(236,318)
Accumulated other comprehensive (loss)	(577,628)	(459,048)
Retained earnings	1,425,052	1,342,736
<b>Total RPM International Inc. stockholders' equity</b>	<b>1,405,952</b>	<b>1,630,773</b>
Noncontrolling Interest	2,653	2,765
<b>Total equity</b>	<b>1,408,605</b>	<b>1,633,538</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 5,441,355</b>	<b>\$ 5,271,822</b>

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

**CONSOLIDATED STATEMENTS OF INCOME***(In thousands, except per share amounts)*

Year Ended May 31,	2019	2018	2017
<b>Net Sales</b>	\$ 5,564,551	\$ 5,321,643	\$ 4,958,175
Cost of Sales	3,302,644	3,140,431	2,792,487
Gross Profit	2,261,907	2,181,212	2,165,688
Selling, General and Administrative Expenses	1,769,630	1,663,143	1,643,520
Restructuring Expense	42,310	17,514	-
Goodwill and Other Intangible Asset Impairments	4,190	-	193,198
Interest Expense	102,392	104,547	96,954
Investment (Income), Net	(730)	(20,442)	(13,984)
Other Expense (Income), Net	4,270	(598)	1,667
Income Before Income Taxes	339,845	417,048	244,333
Provision for Income Taxes	72,158	77,791	59,662
Net Income	267,687	339,257	184,671
Less: Net Income Attributable to Noncontrolling Interests	1,129	1,487	2,848
<b>Net Income Attributable to RPM International Inc. Stockholders</b>	\$ 266,558	\$ 337,770	\$ 181,823
Average Number of Shares of Common Stock Outstanding:			
Basic	130,552	131,179	130,662
Diluted	134,333	137,171	135,165
Earnings per Share of Common Stock Attributable to RPM International Inc. Stockholders:			
Basic	\$ 2.03	\$ 2.55	\$ 1.37
Diluted	\$ 2.01	\$ 2.50	\$ 1.36

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME***(In thousands)*

Year Ended May 31,	2019	2018	2017
<b>Net Income</b>	\$ 267,687	\$ 339,257	\$ 184,671
Other Comprehensive Income, Before Tax:			
Foreign Currency Translation Adjustments	(73,594)	10,857	(20,402)
Pension and Other Postretirement Benefit Liabilities			
Net (Loss) Gain Arising During the Period	(87,525)	(3,489)	38,679
Prior Service Cost Arising During the Period	22	61	196
Less: Amortization of Prior Service Cost Included in Net Periodic Pension Cost	(132)	(121)	(41)
Less: Amortization of Net Loss and Settlement Recognition	14,848	16,738	25,444
Effect of Exchange Rates on Amounts Included for Pensions	2,002	(1,814)	1,986
Pension and Other Postretirement Benefit Liability Adjustments	(70,785)	11,375	66,264
Unrealized Gains on Available-For-Sale Securities			
Unrealized Holding Gains (Losses) During the Period	458	(1,459)	8,250
Less: Reclassification Adjustments for Losses (Gains) Included in Net Income	1,626	(1,835)	(2,248)
Unrealized Gain (Loss) on Securities	2,084	(3,294)	6,002
Unrealized Gain (Loss) on Derivatives	4,713	(359)	16
Other Comprehensive (Loss) Income, Before Tax	(137,582)	18,579	51,880
Income Tax Expense (Benefit) Related to Components of Other Comprehensive Income	19,068	(3,773)	(23,863)
Other Comprehensive (Loss) Income, After Tax	(118,514)	14,806	28,017
Comprehensive Income	149,173	354,063	212,688
Less: Comprehensive Income Attributable to Noncontrolling Interests	1,195	1,354	2,804
<b>Comprehensive Income Attributable to RPM International Inc. Stockholders</b>	\$ 147,978	\$ 352,709	\$ 209,884

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

Year Ended May 31,	2019	2018	2017
<b>Cash Flows From Operating Activities:</b>			
Net income	\$ 267,687	\$ 339,257	\$ 184,671
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	94,043	81,976	71,870
Amortization	47,699	46,523	44,903
Restructuring charges, net of payments	8,072	17,514	
Goodwill, intangible and other asset impairments	4,190		193,198
Fair value adjustments to contingent earnout obligations	1,918	3,400	3,000
Other-than-temporary impairments on marketable securities			420
Deferred income taxes	5,434	(10,690)	24,049
Stock-based compensation expense	31,154	25,440	32,541
Other non-cash interest expense	1,552	6,187	9,986
Realized/unrealized losses (gains) on sales of marketable securities	7,613	(10,076)	(8,174)
Loss on extinguishment of debt	3,051		
Other	(3,288)	(1,141)	280
Changes in assets and liabilities, net of effect from purchases and sales of businesses:			
(Increase) in receivables	(131,204)	(106,179)	(5,690)
(Increase) in inventory	(16,829)	(34,102)	(70,726)
(Increase) decrease in prepaid expenses and other current and long-term assets	(14,826)	3,348	(38,130)
(Decrease) increase in accounts payable	(29,628)	51,641	16,247
Increase (decrease) in accrued compensation and benefits	19,241	(5,010)	(4,577)
(Decrease) in accrued loss reserves	(1,803)	(10,387)	(3,422)
(Decrease) in other accrued liabilities	(5,232)	(6,612)	(64,322)
Other	4,097	(706)	3
<b>Cash Provided By Operating Activities</b>	<b>292,941</b>	<b>390,383</b>	<b>386,127</b>
<b>Cash Flows From Investing Activities:</b>			
Capital expenditures	(136,757)	(114,619)	(126,109)
Acquisition of businesses, net of cash acquired	(168,205)	(112,442)	(254,200)
Purchase of marketable securities	(19,787)	(181,953)	(38,062)
Proceeds from sales of marketable securities	69,743	138,803	76,588
Other	6,760	9,018	2,118
<b>Cash (Used For) Investing Activities</b>	<b>(248,246)</b>	<b>(261,193)</b>	<b>(339,665)</b>
<b>Cash Flows From Financing Activities:</b>			
Additions to long-term and short-term debt	628,083	351,082	597,633
Reductions of long-term and short-term debt	(273,109)	(276,406)	(154,348)
Cash dividends	(181,409)	(167,476)	(156,752)
Repurchase of common stock	(200,222)		
Shares of common stock returned for taxes	(21,758)	(17,152)	(21,948)
Payments of acquisition-related contingent consideration	(4,066)	(3,945)	(4,284)
Payments for 524(g) trust		(123,567)	(221,638)
Other	(1,361)	(1,912)	(2,692)
<b>Cash (Used For) Provided By Financing Activities</b>	<b>(53,842)</b>	<b>(239,376)</b>	<b>35,971</b>
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>	<b>(12,107)</b>	<b>4,111</b>	<b>2,912</b>
<b>Net Change in Cash and Cash Equivalents</b>	<b>(21,254)</b>	<b>(106,075)</b>	<b>85,345</b>
<b>Cash and Cash Equivalents at Beginning of Period</b>	<b>244,422</b>	<b>350,497</b>	<b>265,152</b>
<b>Cash and Cash Equivalents at End of Period</b>	<b>\$ 223,168</b>	<b>\$ 244,422</b>	<b>\$ 350,497</b>
<b>Supplemental Disclosures of Cash Flows Information:</b>			
Cash paid during the year for:			
Interest	\$ 101,415	\$ 97,295	\$ 78,685
Income taxes, net of refunds	\$ 68,357	\$ 83,460	\$ 71,236
<b>Supplemental Disclosures of Non-Cash Investing and Financing Activities:</b>			
Conversion of Debt to Equity	\$ 38,239	\$	\$

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**
*(In thousands)*

	Common Stock		Paid-In Capital
	Number of Shares	Par/Stated Value	
<b>Balance at June 1, 2016</b>	132,944	\$ 1,329	\$ 921,956
Net income	-	-	-
Other comprehensive income	-	-	-
Dividends declared and paid (\$1.175 per share)	-	-	-
Other noncontrolling interest activity	-	-	-
Stock compensation expense, shares granted less shares returned for taxes	619	7	32,535
<b>Balance at May 31, 2017</b>	133,563	1,336	954,491
Net income	-	-	-
Other comprehensive income	-	-	-
Dividends declared and paid (\$1.26 per share)	-	-	-
Other noncontrolling interest activity	-	-	-
Stock compensation expense and other deferred compensation, shares granted less shares returned for taxes	84	-	27,576
<b>Balance at May 31, 2018</b>	133,647	1,336	982,067
Cumulative-effect adjustment upon adoption of ASU 2014-09	-	-	-
Net income	-	-	-
Other comprehensive income	-	-	-
Dividends declared and paid (\$1.37 per share)	-	-	-
Other noncontrolling interest activity	-	-	-
Share repurchases under repurchase program	(3,287)	(33)	33
Stock compensation expense and other deferred compensation, shares granted less shares returned for taxes	36	1	35,437
Convertible bond redemption	599	6	(23,029)
<b>Balance at May 31, 2019</b>	130,995	\$ 1,310	\$ 994,508

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.



Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total RPM International Inc. Equity	Noncontrolling Interests	Total Equity
\$ (196,274)	\$ (502,047)	\$ 1,147,371	\$ 1,372,335	\$ 2,413	\$ 1,374,748
-	-	181,823	181,823	2,848	184,671
-	28,061	-	28,061	(44)	28,017
-	-	(156,752)	(156,752)	-	(156,752)
-	-	-	-	(2,578)	(2,578)
(21,948)	-	-	10,594	-	10,594
(218,222)	(473,986)	1,172,442	1,436,061	2,639	1,438,700
-	-	337,770	337,770	1,487	339,257
-	14,938	-	14,938	(132)	14,806
-	-	(167,476)	(167,476)	-	(167,476)
-	-	-	-	(1,229)	(1,229)
(18,096)	-	-	9,480	-	9,480
(236,318)	(459,048)	1,342,736	1,630,773	2,765	1,633,538
-	-	(2,833)	(2,833)	-	(2,833)
-	-	266,558	266,558	1,129	267,687
-	(118,580)	-	(118,580)	66	(118,514)
-	-	(181,409)	(181,409)	-	(181,409)
-	-	-	-	(1,307)	(1,307)
(200,222)	-	-	(200,222)	-	(200,222)
(20,965)	-	-	14,473	-	14,473
20,215	-	-	(2,808)	-	(2,808)
\$ (437,290)	\$ (577,628)	\$ 1,425,052	\$ 1,405,952	\$ 2,653	\$ 1,408,605



# Notes to Consolidated Financial Statements

## May 31, 2019, 2018, 2017

### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 1) Consolidation, Noncontrolling Interests and Basis of Presentation

Our financial statements include all of our majority-owned subsidiaries. We account for our investments in less-than-majority-owned joint ventures, for which we have the ability to exercise significant influence, under the equity method. Effects of transactions between related companies are eliminated in consolidation.

Noncontrolling interests are presented in our Consolidated Financial Statements as if parent company investors (controlling interests) and other minority investors (noncontrolling interests) in partially owned subsidiaries have similar economic interests in a single entity. As a result, investments in noncontrolling interests are reported as equity in our Consolidated Financial Statements. Additionally, our Consolidated Financial Statements include 100% of a controlled subsidiary's earnings, rather than only our share. Transactions between the parent company and noncontrolling interests are reported in equity as transactions between stockholders, provided that these transactions do not create a change in control.

Our business is dependent on external weather factors. Historically, we have experienced strong sales and net income in our first, second and fourth fiscal quarters comprising the three-month periods ending August 31, November 30 and May 31, respectively, with weaker performance in our third fiscal quarter (December through February).

#### 2) Use of Estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3) Acquisitions/Divestitures

We account for business combinations and asset acquisitions using the acquisition method of accounting and, accordingly, the assets and liabilities of the acquired entities are recorded at their estimated fair values at the acquisition date.

During the fiscal year ended May 31, 2019, we completed a total of five acquisitions among our three reportable segments.

During fiscal 2019, our industrial reportable segment completed two acquisitions, which included the following: a provider of hygienic flooring solutions for the U.K. food and beverage industry headquartered in the U.K.; and a distributor of concrete admixture products throughout Puerto Rico, the Dominican Republic and Panama. Within our consumer reportable segment, we acquired a brand line of specialty cleaning products and the exclusive North American licensing for a brand line of drain care products based in Cincinnati, Ohio; and a manufacturer of non-toxic specialty cleaners based in Ontario, Canada. Lastly, we acquired a leading manufacturer and distributor of insulated concrete forms in North America, based in Ontario, Canada, which reports through our specialty reportable segment.

During the fiscal year ended May 31, 2018, we completed a total of seven acquisitions among our three reportable segments. During fiscal 2018, our industrial reportable segment completed three acquisitions, which included the following: a manufacturer of high-performance spray applied polyurea waterproofing systems, as well as a range of polymer flooring systems located in Norway; a manufacturer and marketer of terrazzo and resinous flooring, wall coating systems and other concrete repair and maintenance materials headquartered in Batavia, Ohio; and a manufacturer and installer of a range of specialty bridge bearings and expansion joints, as well as custom engineered solutions for bridges, wind turbines and other structures located in the U.K. Within our consumer reportable segment, we acquired a manufacturer of sealers, cleaners, polishes and related products primarily for tile and natural stone based in Arcadia, California; and a manufacturer and marketer of specialty cleaners for rust stain removal based in Eldora, Iowa. Lastly, we acquired the assets of a manufacturer of adjuvants, which are used to enhance the productivity of herbicides for farming and forest protection programs located in Australia; and the assets of a distributor of high-performance wood finishes located in the U.K., both of which report through our specialty reportable segment.

The purchase price for each acquisition has been allocated to the estimated fair values of the assets acquired and liabilities assumed as of the date of acquisition. We have finalized the purchase price allocation for our fiscal 2018 acquisitions, and there were no material changes from the prior year disclosure. While the valuations of consideration transferred, total assets acquired and liabilities assumed are substantially complete, the primary areas that remain preliminary relate to the fair values of deferred income taxes for acquisitions completed during fiscal 2019. Acquisitions are aggregated by year of purchase in the following table:

	Fiscal 2019 Acquisitions		Fiscal 2018 Acquisitions	
	Weighted-Average Intangible Asset Amortization Life (In Years)	Total	Weighted-Average Intangible Asset Amortization Life (In Years)	Total
<i>(In thousands)</i>				
Current assets		\$ 29,734		\$ 28,939
Property, plant and equipment		22,607		10,875
Goodwill	N/A	77,459	N/A	43,656
Trade names - indefinite lives	N/A	14,033	N/A	15,096
Other intangible assets	10	59,748	12	36,450
Other long-term assets		3,095		81
<b>Total Assets Acquired</b>		<b>\$ 206,676</b>		<b>\$ 135,097</b>
Liabilities assumed		(36,083)		(19,369)
<b>Net Assets Acquired</b>		<b>\$ 170,593<sup>(1)</sup></b>		<b>\$ 115,728<sup>(2)</sup></b>

(1) Figure includes cash acquired of \$2.3 million.

(2) Figure includes cash acquired of \$3.3 million.

Our Consolidated Financial Statements reflect the results of operations of acquired businesses as of their respective dates of acquisition. Pro-forma results of operations for the years ended May 31, 2019 and 2018 were not materially different from reported results and, consequently, are not presented.

#### 4) Foreign Currency

The functional currency for each of our foreign subsidiaries is its principal operating currency. Accordingly, for the periods presented, assets and liabilities have been translated using exchange rates at year end, while income and expense for the periods have been translated using a weighted-average exchange rate.

The resulting translation adjustments have been recorded in accumulated other comprehensive income (loss), a component of stockholders' equity, and will be included in net earnings only upon the sale or liquidation of the underlying foreign investment, neither of which is contemplated at this time. Transaction gains and losses increased during the last three fiscal years due to the strengthening of the U.S. dollar, resulting in net transactional foreign exchange losses for fiscal 2019, 2018 and 2017 of approximately \$4.8 million, \$12.3 million and \$6.4 million, respectively.

#### 5) Cash and Cash Equivalents

We consider all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. We do not believe we are exposed to any significant credit risk on cash and cash equivalents. The carrying amounts of cash and cash equivalents approximate fair value.

#### 6) Property, Plant & Equipment

May 31,	2019	2018
<i>(In thousands)</i>		
Land	\$ 88,638	\$ 85,007
Buildings and leasehold improvements	459,542	445,017
Machinery and equipment	1,114,679	1,045,851
Total property, plant and equipment, at cost	1,662,859	1,575,875
Less: allowance for depreciation and amortization	843,648	795,569
<b>Property, plant and equipment, net</b>	<b>\$ 819,211</b>	<b>\$ 780,306</b>

We review long-lived assets for impairment when circumstances indicate that the carrying values of these assets may not be recoverable. For assets that are to be held and used, an impairment charge is recognized when the estimated undiscounted future cash flows associated with the asset or group of assets are less than their carrying value. If impairment exists, an adjustment is made to write the asset down to its fair value, and a loss is recorded for the difference between the carrying value and the fair value. Fair values are determined based on quoted market values, discounted cash flows, internal appraisals or external appraisals, as applicable. Assets to be disposed of are carried at the lower of their carrying value or estimated net realizable value.

Depreciation is computed primarily using the straight-line method over the following ranges of useful lives:

Land improvements	1 to 50 years
Buildings and improvements	1 to 50 years
Machinery and equipment	1 to 33 years

Total depreciation expense for each fiscal period includes the charges to income that result from the amortization of assets recorded under capital leases.

#### 7) Revenue Recognition

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration we expect to receive in exchange for those products or services. The majority of our revenue is recognized at a point in time. However, we also record revenues generated under construction contracts, mainly in connection with the installation of specialized roofing and flooring systems and related services. For certain polymer flooring installation projects, we account for our revenue using the output method, as we consider square footage of completed flooring to be the best measure of progress toward the complete satisfaction of the performance obligation. In contrast, for certain of our roofing installation projects, we account for our revenue using the input method, as that method was the best measure of performance as it considers costs incurred in relation to total expected project costs, which essentially represents the transfer of control for roofing systems to the customer. In general, for our other construction contracts, we record contract revenues and related costs as our contracts progress on an over-time model.

Effective June 1, 2018, we adopted Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers," and all the related amendments included within Accounting Standards Codification 606 ("ASC 606"). Refer to Note A(19) for further information regarding the new revenue recognition standard.

#### 8) Shipping Costs

Shipping costs paid to third-party shippers for transporting products to customers are included in SG&A expenses. For the years ended May 31, 2019, 2018 and 2017, shipping costs were \$173.6 million, \$164.7 million and \$148.9 million, respectively.

#### 9) Allowance for Doubtful Accounts Receivable

An allowance for anticipated uncollectible trade receivable amounts is established using a combination of specifically identified accounts to be reserved and a reserve covering trends in collectibility. These estimates are based on an analysis of trends in collectibility and past experience, but are primarily made up of individual account balances identified as doubtful based on specific facts and conditions. Receivable losses are charged against the allowance when we determine uncollectibility. Actual collections of trade receivables could differ from our estimates due to changes in future economic or industry conditions or specific customer's financial conditions. For the periods ended May 31, 2019, 2018 and 2017, bad debt expense approximated \$18.6 million, \$9.1 million and \$16.0 million, respectively. The bad debt expense during fiscal 2017 reflected our reassessment of the collectibility of accounts receivable, particularly in emerging markets. The increase in bad debt expense during fiscal 2019 was primarily due to write-offs associated with our 2020 MAP to Growth initiatives. Refer to Note B, "Restructuring," for further information.

#### 10) Inventories

Inventories are stated at the lower of cost or net realizable value, cost being determined on a first-in, first-out (FIFO) basis and net realizable value being determined on the basis of replacement cost. Inventory costs include raw materials, labor and manufacturing overhead. We review the net realizable value of our inventory in detail on an on-going basis, with consideration given to various factors, which include our estimated reserves for excess, obsolete, slow-moving or distressed inventories. If actual market conditions differ from our projections, and our estimates prove to be inaccurate, write-downs of inventory values and adjustments to cost of sales may be required. Historically, our inventory reserves have approximated actual experience. During fiscal 2019, we recorded \$10.5 million in charges resulting from more proactive management of inventory at our consumer segment and \$10.0 million of inventory charges related to

restructuring activities at our industrial segment. During fiscal 2018, our consumer reportable segment businesses were impacted by tighter inventory management at many of their top customers and, starting in mid-April, we made the determination to consolidate several divisions within certain consumer segment businesses, close two manufacturing facilities and eliminate approximately 154 positions. These actions were taken by new leadership in place at our Rust-Oleum business in order to streamline processes, reduce overhead, improve margins and reduce working capital. In relation to these initiatives, our consumer segment recognized \$36.5 million of charges related to product line and SKU rationalization and related obsolete inventory identification during the fourth quarter of fiscal 2018. Additionally, during fiscal 2018, we incurred \$1.2 million in inventory write-offs in connection with restructuring activities at our industrial reportable segment.

Inventories were composed of the following major classes:

May 31,	2019	2018
<i>(In thousands)</i>		
Raw material and supplies	\$ 296,493	\$ 288,201
Finished goods	545,380	546,260
<b>Total Inventory</b>	<b>\$ 841,873</b>	<b>\$ 834,461</b>

### 11) Goodwill and Other Intangible Assets

We account for goodwill and other intangible assets in accordance with the provisions of ASC 350 and account for business combinations using the acquisition method of accounting and, accordingly, the assets and liabilities of the entities acquired are recorded at their estimated fair values at the acquisition date. Goodwill represents the excess of the purchase price paid over the fair value of net assets acquired, including the amount assigned to identifiable intangible assets.

We performed the required annual goodwill impairment assessments as of the first day of our fourth fiscal quarter at the reporting unit level. Our reporting units have been identified at the component level, which is the operating segment level or one level below. First, we assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The traditional two-step quantitative process is required only if we conclude that it is more likely than not that a reporting unit's fair value is less than its carrying amount. However, we have an unconditional option to bypass a qualitative assessment and proceed directly to performing the traditional two-step quantitative analysis. We applied both the qualitative and traditional two-step quantitative processes during our annual goodwill impairment assessment performed during the fourth quarters of fiscal 2019, 2018 and 2017.

The traditional two-step quantitative goodwill impairment assessment involves estimating the fair value of a reporting unit and comparing it with its carrying amount. If the carrying amount of the reporting unit exceeds its fair value, additional steps are followed to determine and recognize, if appropriate, an impairment loss. Calculating the fair value of the reporting units requires our significant use of estimates and assumptions. We estimate the fair values of our reporting units by applying a combination of third-party market-value indicators, when observable market data is available, and discounted future cash flows to each of our reporting unit's projected EBITDA or adjusted EBITDA, which adjusts for one-off items impacting revenues and/or expenses that are not considered by management to be indicative of ongoing operations. In applying this methodology, we rely on a number of factors, including actual and forecasted operating results and market data.

As a result of the annual impairment assessments performed for fiscal 2019 and 2018, there were no goodwill impairments, including no reporting units that were at risk of failing step one of the traditional two-step quantitative analysis.

During fiscal 2017, we recorded a loss totaling \$188.3 million for the impairment of goodwill and intangibles at our Kirker reporting unit within our consumer reportable segment.

Additionally, we test all indefinite-lived intangible assets for impairment annually. We perform the required annual impairment assessments as of the first day of our fourth fiscal quarter. We may elect to first assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount before applying traditional quantitative tests. We applied both qualitative and quantitative processes during our annual indefinite-lived intangible asset impairment assessments performed during the fourth quarters of fiscal 2019, 2018 and 2017.

The annual impairment assessment involves estimating the fair value of each indefinite-lived asset and comparing it with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, we record an impairment loss equal to the difference. Calculating the fair value of the indefinite-lived assets requires our significant use of estimates and assumptions. We estimate the fair values of our intangible assets by applying a relief-from-royalty calculation, which includes discounted future cash flows related to each of our intangible asset's projected revenues. In applying this methodology, we rely on a number of factors, including actual and forecasted revenues and market data. As a result of the assessments performed for fiscal 2019 and 2018, there were no impairments. Results of intangible asset impairment assessments performed during fiscal 2017 are outlined below.

As described further in Note C, "Goodwill and Other Intangible Assets," during fiscal 2019, as a result of interim impairment tests, we recorded other intangible asset impairment losses totaling \$4.2 million, of which \$2.0 million was recorded by our industrial reportable segment for impairment losses on trade names and approximately \$2.2 million was recorded by our specialty reportable segment for impairment losses on customer-related intangibles. During fiscal 2017, we recorded a loss totaling \$4.9 million for a trade name impairment in our consumer reportable segment.

Should the future earnings and cash flows at our reporting units decline and/or discount rates increase, future impairment charges to goodwill and other intangible assets may be required.

### 12) Advertising Costs

Advertising costs are charged to operations when incurred and are included in SG&A expenses. For the years ended May 31, 2019, 2018 and 2017, advertising costs were \$57.5 million, \$58.0 million and \$52.3 million, respectively.

### 13) Research and Development

Research and development costs are charged to operations when incurred and are included in SG&A expenses. The amounts charged to expense for the years ended May 31, 2019, 2018 and 2017 were \$71.6 million, \$69.7 million and \$64.9 million, respectively.

### 14) Stock-Based Compensation

Stock-based compensation represents the cost related to stock-based awards granted to our employees and directors, which may include restricted stock and stock appreciation rights ("SARs"). We measure stock-based compensation cost at the date of grant, based on the estimated fair value of the award. We recognize the cost as expense on a straight-line basis (net of estimated forfeitures) over the related vesting period. Refer to Note J, "Stock-Based Compensation," for further information.

## 15) Investment (Income), Net

Investment (income), net, consists of the following components:

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
Interest (income)	\$ (4,885)	\$ (5,003)	\$ (4,620)
Net loss (gain) on marketable securities	8,366	(11,704)	(8,174)
Other-than-temporary impairment on securities			420
Dividend (income)	(4,211)	(3,735)	(1,610)
Investment (income), net	\$ (730)	\$ (20,442)	\$ (13,984)

## Net Loss (Gain) on Marketable Securities

During fiscal 2019, we recognized realized losses on sales of available-for-sale securities of \$3.0 million, realized gains on trading securities of \$0.5 million and unrealized losses on trading securities of \$1.3 million. Also during the year ended May 31, 2019, we recognized unrealized losses of \$4.6 million on marketable equity securities as a result of our adoption of ASU 2016-01. During fiscal 2018, we recognized gross realized gains and losses on sales of marketable securities of \$11.9 million and \$1.8 million, respectively. During fiscal 2017, we recognized gross realized gains and losses on sales of marketable securities of \$12.6 million and \$4.4 million, respectively.

## 16) Other Expense (Income), Net

Other expense (income), net, consists of the following components:

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
Royalty expense (income), net	\$ (96)	\$ 404	\$ 2,680
(Income) related to unconsolidated equity affiliates	(332)	(1,002)	(1,013)
Pension non-service costs	1,647		
Loss on extinguishment of debt (a)	3,051		
Other expense (income), net	\$ 4,270	\$ (598)	\$ 1,667

(a) In connection with the redemption of all of our outstanding 2.25% convertible senior notes in November 2018, we recognized a loss of \$3.1 million, due to the fair value remeasurement on the date of conversion.

## 17) Income Taxes

The provision for income taxes is calculated using the asset and liability method. Under the asset and liability method, deferred income taxes are recognized for the tax effect of temporary differences between the financial statement carrying amount of assets and liabilities and the amounts used for income tax purposes and for certain changes in valuation allowances. Valuation allowances are recorded to reduce certain deferred tax assets when, in our estimation, it is more likely than not that a tax benefit will not be realized.

## 18) Earnings Per Share of Common Stock

Earnings per share (EPS) is computed using the two-class method. The two-class method determines EPS for each class of common stock and participating securities according to dividends and dividend equivalents and their respective participation rights in undistributed earnings. Our unvested share-based payment awards that contain rights to receive non-forfeitable dividends are considered participating securities. Basic EPS of common stock is computed by dividing net income by the weighted-average number of shares of common stock outstanding for the period. Diluted EPS of common stock is computed on the basis of the weighted-average number of shares of common stock, plus the effect of dilutive potential

shares of common stock outstanding during the period using the treasury stock method. Dilutive potential shares of common stock include outstanding SARS, restricted stock awards and convertible notes. See Note L, "Earnings Per Share of Common Stock," for additional information.

## 19) Other Recent Accounting Pronouncements

Effective June 1, 2018, we adopted ASU 2014-09, "Revenue from Contracts with Customers," and all the related amendments included within ASC 606, using the modified retrospective method of adoption. Under the modified retrospective method, comparative periods are not restated. The new standard requires an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This update creates a five-step model that requires entities to exercise judgment when considering the terms of contract(s), which includes (i) identifying the contract(s) with the customer, (ii) identifying the separate performance obligations in the contract, (iii) determining the transaction price, (iv) allocating the transaction price to the separate performance obligations, and (v) recognizing revenue when each performance obligation is satisfied. As a result of our adoption procedures, we determined that revenue recognition for our broad portfolio of products and services will remain largely unchanged. Accordingly, our adoption of the new standard did not have a material impact on our overall Consolidated Financial Statements. Refer to Note Q, "Revenue," and Note R, "Segment Information," for additional information.

In January 2016, the FASB issued ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities," which provides amended guidance for certain aspects of recognition, measurement and disclosure of financial instruments. The main provisions of the standard impact how we account for changes in the fair value of our marketable securities currently classified as available-for-sale. Unrealized gains and losses on available-for-sale equity securities are required to be recognized in earnings rather than in other comprehensive income. Our adoption of the new standard during fiscal 2019 did not have a material effect on our overall Consolidated Financial Statements. See Note D, "Marketable Securities," and Note A(15), "Investment Expense (Income), Net," for additional information.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," which increases lease transparency and comparability among organizations. Under the new standard, lessees will be required to recognize all assets and liabilities arising from leases on the balance sheet, with the exception of leases with a term of 12 months or less, which permits a lessee to make an accounting policy election by class of underlying asset not to recognize lease assets and liabilities. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, and early adoption is permitted. In March 2018, the FASB approved an alternative transition method to the modified retrospective approach, which eliminates the requirement to restate prior period financial statements and requires the cumulative effect of the retrospective allocation to be recorded as an adjustment to the opening balance of retained earnings at the date of adoption.

We will adopt the new leasing standard on the required effective date of June 1, 2019 using the alternative transition method as described above. We elected the "package of practical expedients" and have decided not to elect the "Hindsight" practical expedient. As a result, we will measure the right of use asset and lease liability for operating leases upon adoption using the remaining portion of the lease term. A cross-functional implementation team is finalizing policy elections, the discount rate to be used based on June 1, 2019 data, and business processes and controls to support recognition and disclosure under the new standard. The primary impact upon adoption will



be the recognition of the right of use assets and lease liabilities, on a discounted basis, of our minimum lease obligations, as disclosed in Note M, "Leases." As a result of our adoption procedures, we have determined that the new guidance will have a material impact on our Consolidated Balance Sheets and will not have a material effect on our Consolidated Statements of Income.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses," which requires an organization to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Additionally, the standard amends the current available-for-sale security other-than-temporary impairment model for debt securities. The guidance is effective for fiscal years beginning after December 15, 2019 and for interim periods therein. Early adoption is permitted beginning after December 15, 2018. We are currently reviewing, but adoption of this guidance is not expected to have a material impact on our Consolidated Financial Statements.

In August 2018, the SEC issued Final Rule Release No. 33-10532, "Disclosure Update and Simplification," which makes a number of changes meant to simplify interim disclosures. The new rule requires a presentation of changes in stockholders' equity and noncontrolling interest in the form of a reconciliation, either as a separate financial statement or in the notes to the financial statements, for the current and comparative year-to-date interim periods. The additional elements of this release did not have a material impact on our overall Consolidated Financial Statements. We adopted the new disclosure requirements in our Form 10-Q for the period ended February 28, 2019.

In August 2016, the FASB issued ASU 2016-15, "Classification of Certain Cash Receipts and Cash Payments," which makes a number of changes meant to add or clarify guidance on the classification of certain cash receipts and payments in the statement of cash flows. Our June 1, 2018 adoption of the new guidance, which we applied retrospectively to all periods presented, did not have a material impact on our Consolidated Financial Statements.

In January 2017, the FASB issued ASU 2017-01, "Business Combinations: Clarifying the Definition of a Business," with the objective of adding guidance to assist entities in evaluating whether transactions should be accounted for as acquisitions (disposals) of assets or of businesses. We adopted the new guidance as of June 1, 2018 and do not expect this revised guidance to have a material impact on our Consolidated Financial Statements.

In January 2017, the FASB issued ASU 2017-04, "Simplifying the Test for Goodwill Impairment," to eliminate step two from the goodwill impairment test in order to simplify the subsequent measurement of goodwill. The guidance is effective for fiscal years beginning after December 15, 2019. Early application is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. Adoption of this guidance is not expected to have a material impact on our Consolidated Financial Statements.

In March 2017, the FASB issued ASU 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost," which requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. Our June 1, 2018 adoption of the new guidance did not have a material impact on our Consolidated Financial Statements.

In August 2018, the FASB issued ASU 2018-13, "Fair Value Measurement (Topic 820), – Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement," which makes a number of changes meant to add, modify or remove certain disclosure requirements associated with the movement amongst or hierarchy associated with Level 1, Level 2 and Level 3 fair value measurements. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. Early adoption is permitted upon issuance of the update. We do not expect our adoption of this guidance to have a material impact on our Consolidated Financial Statements.

In August 2018, the FASB issued ASU 2018-14, "Compensation— Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20), Disclosure Framework – Changes to the Disclosure Requirements for Defined Benefit Plans," which makes a number of changes meant to add, modify or remove certain disclosure requirements associated with employers that sponsor defined benefit or other postretirement plans. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. Early adoption is permitted for all entities and the amendments in this update are required to be applied on a retrospective basis to all periods presented. We are currently reviewing, but adoption of this guidance is not expected to have a material impact on our Consolidated Financial Statements.

In August 2018, the FASB issued ASU 2018-15, "Intangible—Goodwill and Other-Internal-Use Software (Subtopic 350-40), Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract." The update makes a number of changes meant to help entities evaluate the accounting for fees paid by a customer in a cloud computing arrangement (hosting arrangement), by providing guidance in determining when the arrangement includes a software license. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. Our early adoption of this revised guidance as of June 1, 2018 did not have a material impact on our Consolidated Financial Statements.

## 20) Subsequent Event

### *Business Segment Information*

We report the results of our operations through three reportable segments: the industrial reportable segment, the consumer reportable segment and the specialty reportable segment. Effective June 1, 2019, we realigned certain businesses and management structure to recognize how we allocate resources and analyze the operating performance of our operating segments. This realignment did not change our reportable segments at May 31, 2019. Rather, our periodic filings beginning with our first quarter ending August 31, 2019 will include historical segment results reclassified to reflect the effect of this realignment under four reportable segments, including: Construction Products Group, Performance Coatings Group, Consumer Products Group and Specialty Products Group.

### *Acquisition Information*

Subsequent to the end of the current fiscal year, on June 12, 2019, we acquired the stock of Schul International Co., LLC, a manufacturer of joint sealants for commercial construction, and Willseal LLC, a business that markets and sells Schul products. Both companies are headquartered in Hudson, New Hampshire, and have combined annual net sales of approximately \$15.0 million. This fiscal 2020 acquisition will report through our new Construction Products Group reportable segment.

### *Share Repurchases*

From June 1, 2019 through July 19, 2019, we have repurchased 1,655,616 shares of RPM common stock since May 31, 2019, at a cost of approximately \$100 million, or an average of \$60.40 per share, under the stock repurchase program described further in Note I, "Common Stock."

**NOTE B — RESTRUCTURING**

We record restructuring charges associated with management-approved restructuring plans to either reorganize one or more of our business segments, or to remove duplicative headcount and infrastructure associated with our businesses. Restructuring charges can include severance costs to eliminate a specified number of employees, infrastructure charges to vacate facilities and consolidate operations, and contract cancellation costs. Restructuring charges are recorded based upon planned employee termination dates and site closure and consolidation plans. The timing of associated cash payments is dependent upon the type of restructuring charge and can extend over a multi-year period. We record the short-term portion of our restructuring liability in Other Accrued Liabilities and the long-term portion, if any, in Other Long-Term Liabilities in our Consolidated Balance Sheets.

**2020 MAP to Growth**

Between May and August 2018, we approved and implemented the initial phases of a multi-year restructuring plan, the 2020 Margin Acceleration Plan ("2020 MAP to Growth"). The initial phases of our 2020 MAP to Growth affected all of our reportable segments, as well as our corporate/nonoperating segment, and focused on margin improvement by simplifying business processes; reducing inventory categories and rationalizing SKUs; eliminating underperforming businesses; reducing headcount and working capital; and improving operating efficiency. The majority of the activities included in the initial phases of the restructuring activities have been completed.

During the second quarter ended November 30, 2018, we formally announced the final phases of our 2020 MAP to Growth. This multi-year restructuring is expected to increase

operational efficiency while maintaining our entrepreneurial growth culture and will include three additional phases between September 2018 and December 2020. Our execution of the 2020 MAP to Growth will continue to drive the de-layering and simplification of management and businesses associated with group realignment. We are implementing four center-led functional areas including manufacturing and operations; procurement and supply chain; information technology; and accounting and finance.

Our 2020 MAP to Growth will optimize our manufacturing facilities and will ultimately provide more efficient plant and distribution facilities. In the first phase of the restructuring plan, we initiated the closure of twelve plants and seven warehouses. We also expect to incur additional severance and benefit costs as part of our planned closure of these facilities.

Throughout the additional phases of our 2020 MAP to Growth initiative, we will continue to assess and identify areas of improvement and cost savings. As such, the final implementation of the aforementioned phases and total expected costs are subject to change. In addition to the announced plan, we have continued to broaden the scope of our 2020 MAP to Growth initiative, specifically in consolidation of the general and administrative areas, potential outsourcing, as well as additional future plant closures and consolidations, the estimated costs of which have not yet been finalized. The current total expected costs associated with this plan are outlined in the table below and increased by approximately \$13.1 million compared to our prior quarter estimate, primarily attributable to an increase in expected severance and benefit costs within our industrial and specialty segments, in addition to facility closure and other related costs within our consumer and specialty segments. Most activities under our 2020 MAP to Growth are anticipated to be completed by the end of calendar year 2020.

A summary of the charges recorded in connection with restructuring by reportable segment during is as follows:

	Year Ended May 31, 2019	Year Ended May 31, 2018	Cumulative Costs to Date	Total Expected Costs
<i>(In thousands)</i>				
<b>Industrial Segment:</b>				
Severance and benefit costs (a)	\$ 14,032	\$ 2,169	\$ 16,201	\$ 21,123
Facility closure and other related costs	5,398	1,045	6,443	10,532
Other asset write-offs	569	1,373	1,942	2,873
<b>Total Charges</b>	<b>\$ 19,999</b>	<b>\$ 4,587</b>	<b>\$ 24,586</b>	<b>\$ 34,528</b>
<b>Consumer Segment:</b>				
Severance and benefit costs (b)	\$ 2,516	\$ 5,652	\$ 8,168	\$ 8,168
Facility closure and other related costs	2,445	5,139	7,584	12,200
Other asset write-offs	998	-	998	1,212
<b>Total Charges</b>	<b>\$ 5,959</b>	<b>\$ 10,791</b>	<b>\$ 16,750</b>	<b>\$ 21,580</b>
<b>Specialty Segment:</b>				
Severance and benefit costs (c)	\$ 5,987	\$ -	\$ 5,987	\$ 8,488
Facility closure and other related costs	352	-	352	4,351
Other asset write-offs	29	-	29	347
<b>Total Charges</b>	<b>\$ 6,368</b>	<b>\$ -</b>	<b>\$ 6,368</b>	<b>\$ 13,186</b>
<b>Corporate/Other Segment:</b>				
Severance and benefit costs (d)	\$ 9,984	\$ 2,136	\$ 12,120	\$ 12,120
<b>Total Charges</b>	<b>\$ 9,984</b>	<b>\$ 2,136</b>	<b>\$ 12,120</b>	<b>\$ 12,120</b>
<b>Consolidated:</b>				
Severance and benefit costs	\$ 32,519	\$ 9,957	\$ 42,476	\$ 49,899
Facility closure and other related costs	8,195	6,184	14,379	27,083
Other asset write-offs	1,596	1,373	2,969	4,432
<b>Total Charges</b>	<b>\$ 42,310</b>	<b>\$ 17,514</b>	<b>\$ 59,824</b>	<b>\$ 81,414</b>

a) Fiscal 2019 and 2018 charges of \$14.0 million and \$2.2 million, respectively, are associated with the elimination of 199 and 28 positions during fiscal 2019 and 2018, respectively. Additionally, \$0.2 million included in the current-year charges are associated with the prior elimination of one position within the legal function during fiscal 2018.

b) Fiscal 2019 and 2018 charges of \$2.5 million and \$5.7 million, respectively, are associated with the elimination of 66 and 155 positions during fiscal 2019 and 2018, respectively.

c) Fiscal 2019 charges of \$6.0 million are associated with the elimination of 109 positions. There were no such charges in fiscal 2018.

d) Reflects current-year charges related to the severance of two corporate executives, as well as accelerated vesting of equity awards for two corporate executives, four specialty segment executives and three industrial segment executives in connection with the aforementioned restructuring activities.

A summary of the activity in the restructuring reserves related to the 2020 MAP to Growth plan is as follows:

<i>(In thousands)</i>	Severance and Benefits Costs	Facility Closure and Other Related Costs	Other Asset Write-Offs	Total
Balance at June 1, 2017	\$ -	\$ -	\$ -	\$ -
Additions charged to expense	9,957	6,184	1,373	17,514
<b>Balance at May 31, 2018</b>	<b>\$ 9,957</b>	<b>\$ 6,184</b>	<b>\$ 1,373</b>	<b>\$ 17,514</b>

<i>(In thousands)</i>	Severance and Benefits Costs	Facility Closure and Other Related Costs	Other Asset Write-Offs	Total
Balance at June 1, 2018	\$ 9,957	\$ 6,184	\$ 1,373	\$ 17,514
Additions charged to expense	32,519	8,195	1,596	42,310
Cash payments charged against reserve	(31,219)	(3,019)	-	(34,238)
Non-cash charges included above (e)	(6,420)	(3,503)	(2,969)	(12,892)
<b>Balance at May 31, 2019</b>	<b>\$ 4,837</b>	<b>\$ 7,857</b>	<b>\$ -</b>	<b>\$ 12,694</b>

(e) Non-cash charges primarily include accelerated vesting of equity awards and asset-write offs.

In connection with our 2020 MAP to Growth, during fiscal 2019, we incurred approximately \$10.0 million and \$2.1 million of inventory-related charges at our industrial and consumer segments, respectively. The inventory-related charges are partially offset by a favorable adjustment of approximately \$0.2 million to the previous write-off at our consumer segment. All of the aforementioned inventory-related charges are recorded in cost of sales in our Consolidated Statements of Income. These inventory charges were the result of product line and SKU rationalization initiatives in connection with our overall plan of restructuring.

In connection with the 2020 MAP to Growth plan, during fiscal 2018, we incurred approximately \$36.5 million of inventory-related charges at our consumer segment and approximately \$1.2 million at our industrial segment, all of which were recorded in cost of sales in our Consolidated Statements of Income. These inventory charges were the result of product line and SKU rationalization that was initiated in the fourth quarter of fiscal 2018 by new leadership within the consumer segment. Refer to Note A(10) for additional information.

### NOTE C — GOODWILL AND OTHER INTANGIBLE ASSETS

The changes in the carrying amount of goodwill, by reportable segment, for the years ended May 31, 2019 and 2018, are as follows:

<i>(In thousands)</i>	Industrial Segment	Consumer Segment	Specialty Segment	Total
Balance as of June 1, 2017	\$ 516,335	\$ 453,600	\$ 173,978	\$ 1,143,913
Acquisitions	19,736	21,277	2,643	43,656
Translation adjustments	1,247	2,841	517	4,605
Balance as of May 31, 2018	537,318	477,718	177,138	1,192,174
Acquisitions	5,826	25,994	45,639	77,459
Translation adjustments	(16,725)	(4,325)	(2,821)	(23,871)
<b>Balance as of May 31, 2019</b>	<b>\$ 526,419</b>	<b>\$ 499,387</b>	<b>\$ 219,956</b>	<b>\$ 1,245,762</b>

Total accumulated goodwill impairment losses were \$156.3 million at May 31, 2019. Of the accumulated balance, \$141.4 million was recorded during the fiscal year ended May 31, 2017 by our consumer segment, and \$14.9 million was recorded during the fiscal year ended May 31, 2009 by our industrial reportable segment. There were no impairment losses recorded during fiscal 2019 or 2018.

Other intangible assets consist of the following major classes:

<i>(In thousands)</i>	Amortization Period (In Years)	Gross Carrying Amount	Accumulated Amortization	Net Other Intangible Assets
<b>As of May 31, 2019</b>				
Amortized intangible assets				
Formulae	9 to 33	\$ 227,208	\$ (150,091)	\$ 77,117
Customer-related intangibles	5 to 33	413,475	(172,238)	241,237
Trademarks/names	5 to 40	32,998	(16,867)	16,131
Other	1 to 33	36,709	(26,599)	10,110
Total Amortized Intangibles		710,390	(365,795)	344,595
Indefinite-lived intangible assets				
Trademarks/names		256,487		256,487
<b>Total Other Intangible Assets</b>		<b>\$ 966,877</b>	<b>\$ (365,795)</b>	<b>\$ 601,082</b>
<b>As of May 31, 2018</b>				
Amortized intangible assets				
Formulae	10 to 33	\$ 221,812	\$ (140,160)	\$ 81,652
Customer-related intangibles	5 to 33	369,687	(147,831)	221,856
Trademarks/names	5 to 40	36,671	(17,998)	18,673
Other	2 to 30	37,589	(24,946)	12,643
Total Amortized Intangibles		665,759	(330,935)	334,824
Indefinite-lived intangible assets				
Trademarks/names		249,448		249,448
<b>Total Other Intangible Assets</b>		<b>\$ 915,207</b>	<b>\$ (330,935)</b>	<b>\$ 584,272</b>

The aggregate intangible asset amortization expense for the fiscal years ended May 31, 2019, 2018 and 2017 was \$45.1 million, \$43.2 million and \$41.9 million, respectively. For the next five fiscal years, we estimate annual intangible asset amortization expense related to our existing intangible assets to approximate the following: 2020 — \$43.0 million, 2021 — \$39.9 million, 2022 — \$38.6 million, 2023 — \$34.9 million and 2024 — \$31.5 million.

The gross amount of other intangible asset accumulated impairment losses at May 31, 2017 totaled \$53.6 million,

of which \$0.6 million was recorded during the fiscal year ended May 31, 2009 by our industrial reportable segment and \$53.0 million was recorded during fiscal 2017 by our consumer reportable segment. For the year ended May 31, 2019, we recorded other intangible asset impairment losses of approximately \$4.2 million, of which \$2.0 million was recorded by our industrial reportable segment for impairment losses on trade names and approximately \$2.2 million was recorded by our specialty reportable segment for impairment losses on customer-related intangibles. There were no impairment losses recorded during fiscal 2018.

#### NOTE D — MARKETABLE SECURITIES

The following tables summarize marketable securities held at May 31, 2019 and 2018 by asset type:

<i>(In thousands)</i>	Available-For-Sale Securities			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value (Net Carrying Amount)
<b>May 31, 2019</b>				
Fixed maturity:				
U.S. treasury and other government	\$ 24,483	\$ 372	\$ (308)	\$ 24,547
Corporate bonds	422	43	(3)	462
<b>Total available-for-sale securities</b>	<b>\$ 24,905</b>	<b>\$ 415</b>	<b>\$ (311)</b>	<b>\$ 25,009</b>

<i>(In thousands)</i>	Available-For-Sale Securities			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value (Net Carrying Amount)
<b>May 31, 2018</b>				
Equity securities:				
Mutual funds - foreign	\$ 46,123	\$ 1,839	\$ (1,197)	\$ 46,765
Mutual funds - domestic	99,833	727	(2,770)	97,790
<b>Total equity securities</b>	<b>145,956</b>	<b>2,566</b>	<b>(3,967)</b>	<b>144,555</b>
Fixed maturity:				
U.S. treasury and other government	23,562	39	(552)	23,049
Corporate bonds	432	43	(8)	467
<b>Total fixed maturity securities</b>	<b>23,994</b>	<b>82</b>	<b>(560)</b>	<b>23,516</b>
<b>Total</b>	<b>\$ 169,950</b>	<b>\$ 2,648</b>	<b>\$ (4,527)</b>	<b>\$ 168,071</b>



Marketable securities, included in other current and long-term assets totaling \$8.6 million and \$16.4 million at May 31, 2019, respectively, and included in other current and long-term assets totaling \$97.4 million and \$70.7 million at May 31, 2018, respectively, are composed of available-for-sale securities and are reported at fair value. We carry a portion of our marketable securities portfolio in long-term assets since they are generally held for the settlement of our general and product liability insurance claims processed through our wholly owned captive insurance subsidiaries.

Marketable securities include available-for-sale securities and are reported at fair value. Realized gains and losses on sales of investments are recognized in net income on the specific identification basis. Changes in the fair values of securities that are considered temporary are recorded as unrealized gains and losses, net of applicable taxes, in accumulated other comprehensive income (loss) within stockholders' equity. Other-than-temporary declines in market value from original cost are reflected in investment income, net in the period in which the unrealized losses are deemed other than temporary. In order to determine whether other-than-temporary declines in market

value have occurred, the duration of the decline in value and our ability to hold the investment are considered in conjunction with an evaluation of the strength of the underlying collateral and the extent to which the investment's amortized cost or cost, as appropriate, exceeds its related market value.

During fiscal 2019, we adopted ASU 2016-01, "Recognition and Measurement of Financial Assets and Liabilities," which requires all unrealized gains and losses on marketable equity securities to be recognized in earnings. Prior to adoption, equity securities were included in our available-for-sale portfolio and unrealized gains and losses were recognized through other comprehensive (loss) income until realized, at which point we recorded a gain or loss on sale. As of May 31, 2019, we held approximately \$87.5 million in equity securities. Additionally, as of May 31, 2019 and 2018, we held approximately \$12.3 million and \$9.9 million, respectively, in trading securities in relation to our deferred compensation plan.

Unrealized gains and losses, as well as realized gains and losses, on sales of marketable securities are included in investment (income), net in the Consolidated Statements of Income. Refer to Note A(15), "Investment (Income), Net," for further details.

Summarized below are the available-for-sale securities we held at May 31, 2019 and 2018 that were in an unrealized loss position and that were included in accumulated other comprehensive income (loss), aggregated by the length of time the investments had been in that position:

	May 31, 2019		May 31, 2018	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<i>(In thousands)</i>				
Total investments with unrealized losses	\$ 11,508	\$ (311)	\$ 106,253	\$ (4,527)
Unrealized losses with a loss position for less than 12 months	806	(2)	68,376	(1,570)
Unrealized losses with a loss position for more than 12 months	10,702	(309)	37,877	(2,957)

We have reviewed all of the securities included in the table above and have concluded that we have the ability and intent to hold these investments until their cost can be recovered, based upon the severity and duration of the decline. Therefore, we did not recognize any other-than-temporary impairment losses on these investments. The unrealized losses generally relate to investments whose fair values at May 31, 2019 and 2018 were less than 15% below their original cost. From time to time, we may experience significant volatility in general economic and market conditions. If we were to experience unrealized losses that were to continue for longer periods of time, or rise to more significant levels of unrealized losses within our portfolio of investments in marketable securities in the future, we may recognize additional other-than-temporary impairment losses. Such potential losses could have a material impact on our results of operations in any given reporting period. As such, we continue to closely evaluate the status of our investments and our ability and intent to hold these investments.

The net carrying values of available-for-sale debt securities at May 31, 2019, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

<i>(In thousands)</i>	Amortized Cost	Fair Value
Due:		
Less than one year	\$ 8,594	\$ 8,563
One year through five years	10,886	10,836
Six years through ten years	4,468	4,582
After ten years	957	1,028
	\$ 24,905	\$ 25,009

#### NOTE E — FAIR VALUE MEASUREMENTS

Financial instruments recorded in the balance sheet include cash and cash equivalents, trade accounts receivable, marketable securities, notes and accounts payable, and debt.

An allowance for anticipated uncollectible trade receivable amounts is established using a combination of specifically identified accounts to be reserved, and a reserve covering trends in collectibility. These estimates are based on an analysis of trends in collectibility and past experience, but are primarily made up of individual account balances identified as doubtful based on specific facts and conditions. Receivable losses are charged against the allowance when we confirm uncollectibility.

All derivative instruments are recognized in our Consolidated Balance Sheets and measured at fair value. Changes in the fair values of derivative instruments that do not qualify as hedges and/or any ineffective portion of hedges are recognized as a gain or (loss) in our Consolidated Statements of Income in the current period. Changes in the fair value of derivative instruments used effectively as cash flow hedges are recognized in other comprehensive income (loss), along with the change in the value of the hedged item. We do not hold or issue derivative instruments for speculative purposes.

The valuation techniques utilized for establishing the fair values of assets and liabilities are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect management's market assumptions. The fair value hierarchy has three levels based on the reliability of the inputs used to determine fair value, as follows:

**Level 1 Inputs** — Quoted prices for identical instruments in active markets.

**Level 2 Inputs** — Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

**Level 3 Inputs** — Instruments with primarily unobservable value drivers.

The following tables present our assets and liabilities that are measured at fair value on a recurring basis and are categorized using the fair value hierarchy.

<i>(In thousands)</i>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at May 31, 2019
<b>Available-for-sale debt securities:</b>				
U.S. Treasury and other government	\$ -	\$ 24,547	\$ -	\$ 24,547
Corporate bonds		462		462
Total available-for-sale debt securities	-	25,009	-	25,009
<b>Trading and other equity securities:</b>				
Mutual funds - foreign		32,082		32,082
Mutual funds - domestic		67,739		67,739
Total trading and other equity securities	-	99,821	-	99,821
<b>Contingent consideration</b>				
Total	\$ -	\$ 124,830	\$ (21,551)	\$ 103,279

<i>(In thousands)</i>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at May 31, 2018
U.S. Treasury and other government	\$ -	\$ 23,049	\$ -	\$ 23,049
Corporate bonds		467		467
Mutual funds - foreign		47,410		47,410
Mutual funds - domestic		107,017		107,017
Contingent consideration			(17,998)	(17,998)
Total	\$ -	\$ 177,943	\$ (17,998)	\$ 159,945

Our investments in available-for-sale securities, trading and other equity securities are valued using a market approach. The availability of inputs observable in the market varies from instrument to instrument and depends on a variety of factors, including the type of instrument, whether the instrument is actively traded and other characteristics particular to the transaction. For most of our financial instruments, pricing inputs are readily observable in the market, the valuation methodology used is widely accepted by market participants, and the valuation does not require significant management discretion. For other financial instruments, pricing inputs are less observable in the market and may require management judgment.

The contingent consideration represents the estimated fair value of the additional variable cash consideration payable in connection with recent acquisitions that is contingent upon the achievement of certain performance milestones. We estimated the fair value using expected future cash flows over the period in which the obligation is expected to be settled, and applied a discount rate that appropriately captures a market participant's view of the risk associated with the obligation, which are considered to be Level 3 inputs. During fiscal 2019, we paid approximately \$5.2 million for settlements of contingent consideration obligations relating to certain performance milestones that were established in prior periods and achieved during the current year and recorded an increase in the accrual for approximately \$3.0 million and \$5.8 million related to fair value adjustments and new acquisitions, respectively. During fiscal 2018, we paid approximately \$3.9 million for settlements of contingent consideration obligations relating to certain

performance milestones that were established in prior periods and achieved during fiscal 2018, and we increased our accrual by \$3.4 million related to acquisitions completed during fiscal 2018 and \$0.5 million related to fair value adjustments. These amounts are reported in payments of acquisition-related contingent consideration in the Consolidated Statements of Cash Flows.

The carrying value of our current financial instruments, which include cash and cash equivalents, marketable securities, trade accounts receivable, accounts payable and short-term debt, approximates fair value because of the short-term maturity of these financial instruments. At May 31, 2019 and 2018, the fair value of our long-term debt was estimated using active market quotes, based on our current incremental borrowing rates for similar types of borrowing arrangements, which are Level 2 inputs. Based on the analysis performed, the fair value and the carrying value of our financial instruments and long-term debt as of May 31, 2019 and 2018 are as follows:

<i>(In thousands)</i>	At May 31, 2019	
	Carrying Value	Fair Value
Cash and cash equivalents	\$ 223,168	\$ 223,168
Marketable equity securities	87,525	87,525
Marketable debt securities	25,009	25,009
Long-term debt, including current portion	2,525,908	2,526,817

(In thousands)	At May 31, 2018	
	Carrying Value	Fair Value
Cash and cash equivalents	\$ 244,422	\$ 244,422
Marketable equity securities	144,555	144,555
Marketable debt securities	23,516	23,516
Long-term debt, including current portion	2,174,144	2,215,458

## NOTE F — DERIVATIVES AND HEDGING

### Derivative Instruments and Hedging Activities

We are exposed to market risks, such as changes in foreign currency exchange rates and interest rates. To manage the volatility related to these exposures, from time to time, we enter into various derivative transactions. We use various types of derivative instruments, including forward contracts and swaps. We formally assess, designate and document, as a hedge of an underlying exposure, each qualifying derivative instrument that will be accounted for as an accounting hedge at inception. Additionally, we assess, both at inception and at least quarterly thereafter, whether the financial instruments used in the hedging transaction are effective at offsetting changes in either the fair values or cash flows of the underlying exposures.

### Net Investment Hedge

In October 2017, as a means of mitigating the impact of currency fluctuations on our Euro investments in foreign entities, we executed a fair value hedge and two cross currency swaps, in which we will pay variable rate interest in Euros and receive fixed-rate interest in U.S. dollars with a combined notional amount of approximately 85.25 million (\$100 million U.S. dollar equivalent), and which have a maturity date of November 2022. This effectively converts a portion of our U.S. dollar denominated fixed-rate debt to Euro denominated variable rate debt. The fair value hedge is recognized at fair value in our Consolidated Balance Sheets, while changes in the fair value of the hedge are recognized in interest expense in our Consolidated Statements of Income. We designated the swaps as net investment hedges of our net investment in our European operations under ASU 2017-12 and applied the spot method to these hedges. The changes in fair value of the derivative instruments that are designated and qualify as hedges of net investments in foreign operations are recognized in accumulated

The fair values of qualifying and non-qualifying instruments used in hedging transactions as of May 31, 2019 and May 31, 2018 are as follows:

(In thousands)

Derivatives Designated as Hedging Instruments	Balance Sheet Location	Fair Value	
		May 31, 2019	May 31, 2018
<b>Assets:</b>			
Foreign Currency Exchange (Cash Flow)	Other Current Assets	-	133
Interest Rate Swap (Fair Value)	Other Current Assets	513	-
Cross Currency Swap (Net Investment)	Other Current Assets	2,482	2,580
Cross Currency Swap (Net Investment)	Other Assets (Long-Term)	6,163	1,986
<b>Liabilities:</b>			
Interest Rate Swap (Fair Value)	Other Accrued Liabilities	230	441
Cross Currency Swap (Net Investment)	Other Long-Term Liabilities	4,276	5,293
Interest Rate Swap (Fair Value)	Other Long-Term Liabilities	-	2,634

(In thousands)

Derivatives Not Designated as Hedging Instruments	Balance Sheet Location	Fair Value	
		May 31, 2019	May 31, 2018
<b>Assets:</b>			
Foreign Currency Exchange	Other Current Assets	51	7
<b>Liabilities:</b>			
Foreign Currency Exchange	Other Accrued Liabilities	-	2,985

other comprehensive income ("AOCI") to offset the changes in the values of the net investments being hedged. Amounts released from AOCI and reclassified into interest expense did not have a material impact on our Consolidated Financial Statements for any period presented.

### Derivatives Designated as Cash Flow Hedging Instruments

We have designated certain forward contracts as hedging instruments pursuant to ASC No. 815 ("ASC 815"), "Derivatives and Hedging." Changes in the fair value of these highly effective hedges are recorded as a component of AOCI. During the period in which a forecasted transaction affects earnings, amounts previously recorded as a component of AOCI are reclassified into earnings as a component of cost of sales. Amounts released from AOCI and reclassified into earnings did not have a material impact on our Consolidated Financial Statements for any period presented. As of May 31, 2019, there are no contracts held to sell international currencies. As of May 31, 2018, the notional amount of the forward contracts held to sell international currencies was \$8.7 million.

### Derivatives Not Designated as Hedges

At May 31, 2019 and 2018, we held one and four foreign currency forward contracts, respectively, which were designed to reduce our exposure to changes in the cash flows of intercompany foreign-currency-denominated loans related to changes in foreign currency exchange rates by fixing the functional currency cash flows. These contracts have not been designated as hedges; therefore, the changes in fair value of these derivatives are recognized in earnings as a component of other (income) expense. Amounts recognized in earnings did not have a material impact on our Consolidated Financial Statements for any period presented. As of May 31, 2019 and May 31, 2018, the notional amounts of the forward contracts held to purchase foreign currencies was \$38.7 million and \$147.4 million, respectively.

### Disclosure About Derivative Instruments

All of our derivative assets and liabilities measured at fair value are classified as Level 2 within the fair value hierarchy. We determine the fair value of our derivatives based on valuation methods, which project future cash flows and discount the future amounts to present value using market-based observable inputs, including interest rate curves, foreign currency rates, as well as future and basis point spreads, as applicable.

## NOTE G — BORROWINGS

A description of long-term debt follows:

May 31,	2019	2018
<i>(In thousands)</i>		
Revolving credit facility with a syndicate of banks, through October 31, 2023 (1)	\$ 336,442	\$ 235,774
Accounts receivable securitization program with two banks, through May 8, 2020 (2)	99,887	-
Unsecured 6.125% senior notes due October 15, 2019 (3)	450,454	451,658
Unsecured \$205,000 face value at maturity 2.25% senior convertible notes due December 15, 2020	-	196,865
Unsecured 3.45% senior notes due November 15, 2022	299,257	295,596
Unsecured 3.75% notes due March 15, 2027 (4)	396,586	396,110
Unsecured 4.55% senior notes due March 1, 2029 (5)	346,006	-
Unsecured 5.25% notes due June 1, 2045 (6)	298,589	298,514
Unsecured 4.25% notes due January 15, 2048 (7)	296,467	296,344
Other obligations, including capital leases and unsecured notes payable at various rates of interest due in installments through 2021	2,220	3,283
	2,525,908	2,174,144
Less: current portion	552,446	3,501
<b>Total Long-Term Debt, Less Current Maturities</b>	<b>\$ 1,973,462</b>	<b>\$ 2,170,643</b>

- (1) Interest at May 31, 2019 was tied to LIBOR and averaged 3.6805% for USD denominated debt (\$14,268), 2.69% for AUD denominated debt (\$34,558), 3.23% on CAD denominated debt (\$131,738) and 1.25% on EUR denominated debt (\$159,745). Interest was tied to AUD at May 31, 2018, and averaged 2.925% for AUD denominated debt (\$23,309) and 0.675% on EUR denominated debt (\$213,708). At May 31, 2019 and 2018, the revolving credit facility is adjusted for debt issuance costs, net of amortization, for approximately \$3.9 million and \$1.2 million, respectively.
- (2) At May 31, 2019, the accounts receivable securitization program is adjusted for debt issuance cost, net of amortization, for approximately \$0.1 million.
- (3) Includes the combination of the October 2009 initial issuance of \$300.0 million aggregate principal amount and the May 2011 issuance of an additional \$150.0 million aggregate principal amount of these notes. The effective interest rate on the notes issued in October 2009, including the amortization of the discount, is 6.139%. The additional \$150.0 million aggregate principal amount of the notes due 2019 issued in May 2011 is adjusted for the unamortized premium received at issuance, which approximated \$0.7 million and \$2.3 million at May 31, 2019 and 2018, respectively. The premium effectively increased the proceeds from the financing. The effective interest rate on the \$150.0 million notes issued in May 2011 is 4.934%. At May 31, 2019 and 2018, the notes are adjusted for debt issuance costs, net of amortization, for approximately \$0.2 million and \$0.6 million, respectively.
- (4) The \$400.0 million face amount of the notes due 2027 is adjusted for the amortization of the original issue discount, which approximated \$0.4 million and \$0.5 million at May 31, 2019 and 2018, respectively. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, is 3.767%. At May 31, 2019 and 2018, the notes are adjusted for debt issuance costs, net of amortization, for approximately \$3.0 million and \$3.4 million, respectively.
- (5) The \$350.0 million aggregate principal amount of the notes due 2029 is adjusted for the amortization of the original issue discount, which approximated \$0.5 million at May 31, 2019. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, was 4.568%. At May 31, 2019, the notes were adjusted for debt issuance costs, net of amortization, for approximately \$3.5 million.
- (6) The \$250.0 million face amount of the notes due 2045 is adjusted for the amortization of the original issue discount, which approximated \$1.4 million at May 31, 2019 and 2018. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, is 5.29%. In March 2017, as a further issuance of the 5.25% notes due 2045, we closed an offering of \$50.0 million aggregate principal, which is adjusted for the unamortized premium received at issuance, which approximated \$3.0 million at May 31, 2019 and 2018. The premium effectively increased the proceeds from the financing. The effective interest rate on the \$50.0 million notes issued March 2017 is 4.839%. At May 31, 2019 and 2018, the notes are adjusted for debt issuance costs, net of amortization, for approximately \$3.0 million and \$3.1 million, respectively.
- (7) The \$300.0 million face amount of the notes due 2048 is adjusted for the debt issuance cost, net of amortization, which approximated \$3.5 million and \$3.6 million at May 31, 2019 and 2018, respectively. The effective interest rate on the notes is 4.25%.

The aggregate maturities of long-term debt for the five years subsequent to May 31, 2019 are as follows: 2020 — \$552.4 million; 2021 — \$0.1 million; 2022 — \$0.1 million; 2023 — \$299.3 million; 2024 — \$336.4 million and thereafter \$1,337.6 million. Additionally, at May 31, 2019, we had unused lines of credit totaling \$1,059.1 million.

Our available liquidity, including our cash and cash equivalents and amounts available under our committed credit facilities, stood at \$1.28 billion at May 31, 2019. Our debt-to-capital ratio was 64.2% at May 31, 2019, compared with 57.1% at May 31, 2018.

### 4.550% Notes due 2029

On February 27, 2019, we closed an offering for \$350.0 million aggregate principal amount of 4.550% Notes due 2029 (the "2029 Notes"). The proceeds from the 2029 Notes were used to repay a portion of the outstanding borrowings under our revolving credit facility and for general corporate purposes. Interest on the 2029 Notes accrues from February 27, 2019 and is payable semiannually in arrears on March 1st and September 1st of each year, beginning September 1, 2019, at a rate of 4.550% per year. The 2029 Notes mature on March 1, 2029. The indenture governing this indebtedness includes

cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

### 4.250% Notes due 2048

On December 20, 2017, we closed an offering for \$300.0 million aggregate principal amount of 4.250% Notes due 2048 (the "2048 Notes"). The proceeds from the 2048 Notes were used to repay \$250.0 million in principal amount of unsecured 6.50% senior notes due February 15, 2018, and for general corporate purposes. Interest on the 2048 Notes accrues from December 20, 2017 and is payable semiannually in arrears on January 15th and July 15th of each year, beginning July 15, 2018, at a rate of 4.250% per year. The 2048 Notes mature on January 15, 2048. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

## 5.250% Notes due 2045 and 3.750% Notes due 2027

On March 2, 2017, we issued \$50.0 million aggregate principal amount of 5.250% Notes due 2045 (the "2045 Notes") and \$400.0 million aggregate principal amount of 3.750% Notes due 2027 (the "2027 Notes"). The 2045 Notes are a further issuance of the \$250 million aggregate principal amount of 5.250% Notes due 2045 initially issued by us on May 29, 2015. Interest on the 2045 Notes is payable semiannually in arrears on June 1st and December 1st of each year at a rate of 5.250% per year. The 2045 Notes mature on June 1, 2045. Interest on the 2027 Notes is payable semiannually in arrears on March 15th and September 15th of each year, at a rate of 3.750% per year. The 2027 Notes mature on March 15, 2027. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

## Revolving Credit Agreement

During the quarter ended November 30, 2018, we replaced our previous \$800.0 million revolving credit agreement, which was set to expire on December 5, 2019, with a \$1.3 billion unsecured syndicated revolving credit facility (the "Revolving Credit Facility"), which expires on October 31, 2023. The Revolving Credit Facility includes sublimits for the issuance of swingline loans, which are comparatively short-term loans used for working capital purposes and letters of credit. The aggregate maximum principal amount of the commitments under the Revolving Credit Facility may be expanded upon our request, subject to certain conditions, up to \$1.5 billion. The Revolving Credit Facility is available to refinance existing indebtedness, to finance working capital and capital expenditures, and for general corporate purposes. Accordingly, during October 2019, we intend to utilize available funds from our Revolving Credit Facility to repay our unsecured 6.125% senior notes, which mature on October 15, 2019. At May 31, 2019, the outstanding balance on our 6.125% senior notes, including all amortizable cost, approximated \$450.5 million, which is included in the current portion of long-term debt on our consolidated balance sheets.

The Revolving Credit Facility requires us to comply with various customary affirmative and negative covenants, including a leverage covenant and interest coverage ratio, which are calculated in accordance with the terms as defined by the credit agreement. Under the terms of the leverage covenant, we may not permit our leverage ratio for total indebtedness to consolidated EBITDA for the four most recent fiscal quarters to exceed 3.75 to 1.0. During certain periods and per the terms of the Revolving Credit Facility, this ratio may be increased to 4.25 to 1.0 in the event of an acquisition for which the aggregate consideration is \$100.0 million or greater. The minimum required consolidated interest coverage ratio for EBITDA to interest expense is 3.50 to 1. The interest coverage ratio is calculated at the end of each fiscal quarter for the four fiscal quarters then ended using an EBITDA as defined in the Revolving Credit Facility.

As of May 31, 2019, we were in compliance with all financial covenants contained in our Revolving Credit Facility, including the leverage and interest coverage ratio covenants. At that date, our leverage ratio was 3.15 to 1, while our interest coverage ratio was 7.46 to 1. Our available liquidity under our Revolving Credit Facility stood at \$959.1 million at May 31, 2019.

Our access to funds under our Revolving Credit Facility is dependent on the ability of the financial institutions that are parties to the Revolving Credit Facility to meet their funding commitments. Those financial institutions may not be able to meet their funding commitments if they experience shortages

of capital and liquidity or if they experience excessive volumes of borrowing requests within a short period of time. Moreover, the obligations of the financial institutions under our Revolving Credit Facility are several and not joint and, as a result, a funding default by one or more institutions does not need to be made up by the others.

## Accounts Receivable Securitization Program

On May 9, 2014, we entered into a \$200.0 million accounts receivable securitization facility (the "AR Program"). The AR Program, which expires on May 8, 2020, was entered into pursuant to (1) a second amended and restated receivables sales agreement, dated as of May 9, 2014, and subsequently amended on August 29, 2014; November 3, 2015; December 31, 2016; and March 31, 2017 (the "Sale Agreement"), among certain of our subsidiaries (the "Originators"), and RPM Funding Corporation, a special purpose entity (the "SPE") whose voting interests are wholly owned by us, and (2) an amended and restated receivables purchase agreement, dated as of May 9, 2014 and subsequently amended on February 25, 2015 and May 2, 2017 (the "Purchase Agreement"), among the SPE, certain purchasers from time to time party thereto (the "Purchasers"), and PNC Bank, National Association as administrative agent.

Under the Sale Agreement, the Originators may, during the term thereof, sell specified accounts receivable to the SPE, which may in turn, pursuant to the Purchase Agreement, transfer an undivided interest in such accounts receivable to the Purchasers. Once transferred to the SPE, such receivables are owned in their entirety by the SPE and are not available to satisfy claims of our creditors or creditors of the originating subsidiaries until the obligations owing to the participating banks have been paid in full. We indirectly hold a 100% economic interest in the SPE and will, along with our subsidiaries, receive the economic benefit of the AR Program. The transactions contemplated by the AR Program do not constitute a form of off-balance sheet financing and will be fully reflected in our financial statements.

The maximum availability under the AR Program is \$200.0 million. Availability is further subject to changes in the credit ratings of our customers, customer concentration levels or certain characteristics of the accounts receivable being transferred and, therefore, at certain times, we may not be able to fully access the \$200.0 million of funding available under the AR Program. As of May 31, 2019, there was \$100.0 million outstanding balance under the AR Program, which compares with the maximum availability on that date of \$200.0 million.

The interest rate under the Purchase Agreement is based on the Alternate Base Rate, LIBOR Market Index Rate, one-month LIBOR or LIBOR for a specified tranche period, as selected by us, plus in each case, a margin of 0.8%. In addition, as set forth in an Amended and Restated Fee Letter, dated May 2, 2017 (the "Fee Letter"), the SPE is obligated to pay a monthly unused commitment fee to the Purchasers based on the daily amount of unused commitments under the Agreement, which ranges from 0.30% to 0.50% based on usage. The AR Program contains various customary affirmative and negative covenants and also contains customary default and termination provisions.

Our failure to comply with the covenants described above and other covenants contained in the Revolving Credit Facility could result in an event of default under that agreement, entitling the lenders to, among other things, declare the entire amount outstanding under the Revolving Credit Facility to be due and payable. The instruments governing our other outstanding indebtedness generally include cross-default provisions that provide that, under certain circumstances, an event of default that results in acceleration of our indebtedness under the Revolving Credit Facility will entitle the holders of such other indebtedness to declare amounts outstanding immediately due and payable.



## 2.25% Convertible Senior Notes due 2020

On December 9, 2013, we issued \$205 million of 2.25% Convertible Senior Notes due 2020 (the "Convertible Notes"). We paid interest on the Convertible Notes semi-annually on June 15th and December 15th of each year.

We completed the redemption of all \$205.0 million aggregate principal amount of our outstanding Convertible Notes on November 27, 2018 (the "Redemption Date"). The redemption price for the Convertible Notes was equal to 100% of the principal amount of the Convertible Notes to be redeemed, plus accrued and unpaid interest until, but excluding, the Redemption Date. As a result of the issuance of the notice of redemption, the Convertible Notes became convertible at any time prior to the close of business on November 26, 2018. The conversion rate was 19.221062 shares of RPM common stock per \$1,000 original principal amount of the Convertible Notes, which is equivalent to a conversion price of approximately \$52.12 per share (subject to adjustment in accordance with the terms of the Indenture). In accordance with the provisions of the indenture for the Convertible Notes, we elected to settle the Convertible Notes surrendered for conversion through a combination settlement of cash and shares of RPM common stock. In settlement of those conversions, we paid an aggregate of approximately \$204.6 million in cash, including cash in lieu of fractional shares, and issued 598,601 shares of RPM common stock in the aggregate.

## NOTE H — INCOME TAXES

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act ("Act"). The income tax effects of changes in tax laws are recognized in the period when enacted. The Act provides for numerous significant tax law changes and modifications with varying effective dates. Generally, the more significant provisions of the Act that impacted us for the year ended May 31, 2018 include the reduction in the U.S. corporate income tax rate from 35% to 21%, the creation of a territorial tax system (with a one-time mandatory tax on previously unremitted foreign earnings) and allowing for immediate capital expensing of certain qualified property. The corporate tax rate reduction was effective for RPM as of January 1, 2018 and, accordingly, reduced our fiscal year 2018 federal statutory tax rate to a blended rate of approximately 29.2%. The significant provisions of the Act that impact us for fiscal 2019 include the full federal statutory rate reduction to 21% and the repeal of the domestic production activities deduction. Also effective for fiscal 2019 are provisions of the Act that subject us to current U.S. tax on global intangible low-taxed income ("GILTI") earned by certain foreign subsidiaries and allows a benefit for foreign-derived intangible income ("FDII"). The estimated net tax impact related to GILTI and FDII for the year ended May 31, 2019 is not material to our consolidated financial results.

Subsequent to the enactment of the Act, the SEC issued Staff Accounting Bulletin No. 118 ("SAB 118"), which provides guidance on accounting for the tax effects of the Act. SAB 118 provides a measurement period that does not extend beyond one year from the Act's enactment date for companies to complete the applicable accounting under ASC 740. In accordance with SAB 118 and based on the information

available as of May 31, 2018, we recorded a net provisional income tax expense of \$7.3 million in accordance with the applicable provisions of the Act. The net provisional income tax expense was comprised of a benefit of \$15.7 million related to the provisional re-measurement of our U.S. deferred tax assets and liabilities at the reduced U.S. corporate tax rates, a provisional expense of \$67.9 million for the transition tax on unremitted earnings from foreign subsidiaries, and a provisional benefit of \$44.9 million for the partial reversal of existing deferred tax liabilities recorded for the estimated tax cost associated with unremitted foreign earnings not considered permanently reinvested.

During our fiscal 2019 third quarter, we completed our assessment of the accounting for the impact of Act, which included analysis based on related legislative updates that include final and proposal regulations, and technical interpretations of the Act. As a result, and consistent with SAB 118, during the three months ended February 28, 2019, we recorded an income tax benefit of \$8.1 million, which was comprised of a \$6.3 million benefit for the re-measurement of certain U.S. deferred tax assets and liabilities and a \$1.8 million benefit resulting from the reduction of the transition tax on unremitted earnings from foreign subsidiaries. No other SAB 118 adjustments for the impact of the Act were recorded this fiscal year.

For the year ended May 31, 2019, the provision for income taxes is calculated in accordance with ASC 740, which requires the recognition of deferred income taxes using the asset and liability method.

Income before income taxes as shown in the Consolidated Statements of Income is summarized below for the periods indicated.

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
United States	\$ 215,201	\$ 228,976	\$ 133,356
Foreign	124,644	188,072	110,977
<b>Income Before Income Taxes</b>	<b>\$ 339,845</b>	<b>\$ 417,048</b>	<b>\$ 244,333</b>

Provision (benefit) for income taxes consists of the following for the periods indicated:

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
<b>Current:</b>			
U.S. federal	\$ 20,388	\$ 27,206	\$ 3,024
State and local	8,623	8,617	5,115
Foreign	37,713	52,658	27,474
<b>Total Current</b>	<b>66,724</b>	<b>88,481</b>	<b>35,613</b>
<b>Deferred:</b>			
U.S. federal	15,298	(8,054)	15,553
State and local	1,414	4,832	1,928
Foreign	(11,278)	(7,468)	6,568
<b>Total Deferred</b>	<b>5,434</b>	<b>(10,690)</b>	<b>24,049</b>
<b>Provision for Income Taxes</b>	<b>\$ 72,158</b>	<b>\$ 77,791</b>	<b>\$ 59,662</b>

The significant components of deferred income tax assets and liabilities as of May 31, 2019 and 2018 were as follows:

<i>(In thousands)</i>	2019	2018
<b>Deferred income tax assets related to:</b>		
Inventories	\$ 8,970	\$ 12,491
Allowance for losses	7,524	5,349
Accrued compensation and benefits	14,364	14,812
Accrued other expenses	17,036	14,427
Other long-term liabilities	15,947	15,921
Credit and net operating and capital loss carryforwards	63,395	52,687
Net unrealized loss on securities	12,391	10,236
Pension and other postretirement benefits	42,991	39,863
<b>Total Deferred Income Tax Assets</b>	<b>182,618</b>	<b>165,786</b>
Less: valuation allowances	(55,274)	(51,540)
<b>Net Deferred Income Tax Assets</b>	<b>127,344</b>	<b>114,246</b>
<b>Deferred income tax (liabilities) related to:</b>		
Depreciation	(72,387)	(62,202)
Amortization of intangibles	(116,097)	(114,284)
Unremitted foreign earnings	(18,795)	(19,886)
<b>Total Deferred Income Tax (Liabilities)</b>	<b>(207,279)</b>	<b>(196,372)</b>
<b>Deferred Income Tax Assets (Liabilities), Net</b>	<b>\$ (79,935)</b>	<b>\$ (82,126)</b>

At May 31, 2019, we had U.S. capital loss carryforwards of approximately \$47.0 million, of which \$43.4 million will expire if not used by the end of our fiscal year 2022, with the balance expiring if unused by the end of our fiscal year 2024. Also, as of May 31, 2019, we had foreign tax credit carryforwards of \$8.3 million, which expire in fiscal 2029. Additionally, as of May 31, 2019, we had approximately \$2.4 million of tax benefits associated with state net operating loss carryforwards and state tax credit carryforwards of \$2.4 million, both of which expire at various dates beginning in 2020. Also, as of May 31, 2019, we had foreign net operating loss carryforwards of approximately \$182.8 million, of which approximately \$27.1 million will expire at various dates beginning in 2020 and approximately \$155.7 million that have an indefinite carryforward period. Additionally, as of May 31, 2019, we had foreign capital loss carryforwards of approximately \$29.6 million that can be carried forward indefinitely.

When evaluating the realizability of deferred income tax assets, we consider, among other items, whether a jurisdiction has experienced cumulative pretax losses and whether a jurisdiction will generate the appropriate character of income to recognize a deferred income tax asset. More specifically, if a jurisdiction experiences cumulative pretax losses for a period of three years, including the current fiscal year, or if a jurisdiction does not have

sufficient income of the appropriate character in the relevant carryback or projected carryforward periods, we generally conclude that it is more likely than not that the respective deferred tax asset will not be realized unless factors such as expected operational changes, availability of prudent and feasible tax planning strategies, reversal of taxable temporary differences or other information exists that would lead us to conclude otherwise. If, after we have evaluated these factors, the deferred income tax assets are not expected to be realized within the carryforward or carryback periods allowed for that jurisdiction, we would conclude that a valuation allowance is required.

Total valuation allowances of approximately \$55.3 million and \$51.5 million have been recorded as of May 31, 2019 and 2018, respectively. These recorded valuation allowances relate to foreign and U.S. capital losses, certain foreign net operating losses, net foreign deferred tax assets and foreign tax credit carryforwards. The year-over-year increase in valuation allowances are primarily attributable to unrealized and realized domestic capital losses, foreign tax credit carryforwards and certain foreign net operating loss carryforwards. Those increases were partially offset, primarily, as a result of translational foreign currency changes.

The following table reconciles income tax expense (benefit) computed by applying the U.S. statutory federal income tax rate against income (loss) before income taxes to the provision (benefit) for income taxes:

Year Ended May 31,	2019	2018	2017
<i>(In thousands, except percentages)</i>			
Income tax expense at the U.S. statutory federal income tax rate	\$ 71,367	\$ 121,812	\$ 85,517
Impact of foreign operations	(1,571)	(16,276)	(20,156)
State and local income taxes, net	7,224	9,520	4,734
Impact of global intangible low-taxed income	5,772		
Domestic manufacturing deduction	-	(4,839)	(2,537)
Nondeductible business expense	2,259	2,473	2,394
Valuation allowance	7,021	(5,235)	933
Deferred tax liability for unremitted foreign earnings	-	(77,970)	(621)
Changes in unrecognized tax benefits	(8,480)		
Other	1,195	737	1,476
Equity-based compensation	(4,496)	(4,652)	(12,078)
Transition tax liability	(1,868)	67,899	-
Remeasurement of U.S. deferred income taxes	(6,265)	(15,678)	-
<b>Provision for Income Tax Expense</b>	<b>\$ 72,158</b>	<b>\$ 77,791</b>	<b>\$ 59,662</b>
<b>Effective Income Tax Rate</b>	<b>21.2%</b>	<b>18.7%</b>	<b>24.4%</b>

Uncertain income tax positions are accounted for in accordance with ASC 740. The following table summarizes the activity related to unrecognized tax benefits:

<i>(In millions)</i>	2019	2018	2017
Balance at June 1	\$14.1	\$13.2	\$13.7
Additions based on tax positions related to current year	0.1	5.1	0.2
Additions for tax positions of prior years	2.0	-	2.9
Reductions for tax positions of prior years	(7.9)	(4.5)	(3.2)
Foreign currency translation	(0.2)	0.3	(0.4)
Balance at May 31	\$ 8.1	\$14.1	\$13.2

The total amount of unrecognized tax benefits that would impact the effective tax rate, if recognized, was \$7.7 million at May 31, 2019, \$13.6 million at May 31, 2018 and \$4.6 million at May 31, 2017.

We recognize interest and penalties related to unrecognized tax benefits in income tax expense. At May 31, 2019, 2018 and 2017, the accrual for interest and penalties was \$3.0 million, \$2.8 million and \$3.1 million, respectively. Unrecognized tax benefits, including interest and penalties, have been classified as other long-term liabilities unless expected to be paid in one year.

We file income tax returns in the U.S. and in various state, local and foreign jurisdictions. The Internal Revenue Service has substantially completed an examination of our 2015 and 2016 federal income tax returns and the statutory audit period has expired for all years through 2013. The 2015 and 2016 examinations have thus far resulted in an inconsequential reduction to our 2015 federal income tax liability and no changes to our 2016 federal income tax liability, and no further proposed adjustments are expected. Further, with limited exceptions, we are generally subject to state and local or non-U.S. income tax examinations by tax authorities for the fiscal years 2012 through 2018.

We are currently under examination, or have been notified of an upcoming tax examination, for various non-U.S. and domestic state and local jurisdictions. Although it is possible that certain tax examinations could be resolved during the next 12 months, the timing and outcomes are uncertain.

Our deferred tax liability for unremitted foreign earnings was adjusted to \$19.9 million as of May 31, 2018. The \$19.9 million deferred tax liability represented our estimate of the foreign tax cost associated with the remittance of \$549.8 million of foreign earnings that were not considered to be permanently reinvested. As of May 31, 2019, the amount of these earnings has been reduced to approximately \$413.3 million and the related deferred tax liability, which represents the estimated tax cost to repatriate these earnings, was adjusted to \$18.8 million to reflect the impact of foreign exchange. The reduction to the earnings amounts no longer permanently reinvested is due principally to distributions made during this fiscal year, which were not subject to foreign withholding taxes.

We have not provided for U.S. income taxes or foreign withholding taxes on the remaining \$1.1 billion of foreign unremitted earnings because such earnings have been retained and reinvested by the foreign subsidiaries as of May 31, 2019. Accordingly, no provision has been made for U.S. income taxes or foreign withholding taxes, which may become payable if the remaining unremitted earnings of foreign subsidiaries were distributed to the U.S. Due to the uncertainties and complexities involved in the various options for repatriation of foreign earnings, it is not practical to calculate the deferred taxes associated with the remaining foreign earnings.

#### NOTE I — COMMON STOCK

On January 8, 2008, we announced our authorization of a stock repurchase program under which we may repurchase shares of RPM International Inc. common stock at management's discretion. As announced on November 28, 2018, our goal is to return \$1.0 billion in capital to stockholders by May 31, 2021 through share repurchases. On April 16, 2019, after taking into account share repurchases under our existing stock repurchase program to date, our Board of Directors authorized the repurchase of the remaining \$600.0 million in value of RPM International Inc. common stock by May 31, 2021. As a result, we may repurchase shares from time to time in the open market or in private transactions at various times and in amounts and for prices that our management deems appropriate, subject to insider trading rules and other securities law restrictions. The timing of our purchases will depend upon prevailing market conditions, alternative uses of capital and other factors. We may limit or terminate the repurchase program at any time. During the fiscal year ended May 31, 2019, we repurchased 3,286,907 shares of our common stock at a cost of approximately \$200.2 million, or an average cost of \$60.92 per share, under this program. During the fiscal years ended May 31, 2018 and 2017, we did not repurchase any shares of our common stock under this program.

#### NOTE J — STOCK-BASED COMPENSATION

Stock-based compensation represents the cost related to stock-based awards granted to our employees and directors; these awards include restricted stock, restricted stock units, performance stocks, performance stock units and SARs. We grant stock-based incentive awards to our employees and/or our directors under various share-based compensation plans. Plans that are active or provide for stock option grants or share-based payment awards include the Amended and Restated 2004 Omnibus Equity and Incentive Plan (the "2004 Omnibus Plan") and the 2014 Omnibus Equity and Incentive Plan (the "2014 Omnibus Plan"), which includes provisions for grants of restricted stock, restricted stock units, performance stock, performance stock units and SARs. Other plans, which provide for restricted stock grants only, include the 2003 Restricted Stock Plan for Directors (the "2003 Plan") and the 2007 Restricted Stock Plan (the "2007 Plan").

We measure stock-based compensation cost at the date of grant, based on the estimated fair value of the award. We recognize the cost as expense on a straight-line basis (net of estimated forfeitures) over the related vesting period.



The following table represents total stock-based compensation expense included in our Consolidated Statements of Income:

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
Stock-based compensation expense, included in SG&A	\$ 31,154	\$ 25,440	\$ 32,541
Stock-based compensation expense, included in restructuring expense	4,283	2,136	-
Total stock-based compensation cost	35,437	27,576	32,541
Income tax (benefit)	(6,937)	(7,178)	(10,159)
Total stock-based compensation cost, net of tax	\$ 28,500	\$ 20,398	\$ 22,382

### SARs

SARs are awards that allow our employees to receive shares of our common stock at a fixed price. We grant SARs at an exercise price equal to the stock price on the date of the grant. The fair value of SARs granted is estimated as of the date of grant using a Black-Scholes option-pricing model. The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The expected life of options granted is derived from the input of the option-pricing model and represents the period of time that options granted are expected to be outstanding. Expected volatility rates are based on historical volatility of shares of our common stock.

The following is a summary of our weighted-average assumptions related to SARs grants made during the last three fiscal years:

Year Ended May 31,	2019	2018	2017
Risk-free interest rate	2.9%	2.2%	1.5%
Expected life of option	6.5 yrs	7.0 yrs	7.0 yrs
Expected dividend yield	2.1%	2.2%	2.2%
Expected volatility rate	25.2%	26.2%	25.7%

The 2014 Omnibus Plan was approved by our stockholders on October 9, 2014. The 2014 Omnibus Plan provides us with the flexibility to grant a wide variety of stock and stock-based awards, as well as dollar-denominated performance-based awards, and is intended to be the primary stock-based award program for covered employees. This plan replaces the 2004 Omnibus Plan, which expired under its own terms on October 7, 2014. A wide variety of stock and stock-based awards, as well as dollar-denominated performance-based awards, may be granted under these plans. SARs are issued at fair value at the date of grant, have up to ten-year terms and have graded-vesting terms over four years. Compensation cost for these awards is recognized on a straight-line basis over the related vesting period. Currently all SARs outstanding are to be settled with stock. As of May 31, 2019, there were 3,097,500 SARs outstanding.

The following table summarizes option and share-based payment activity (including SARs) under these plans during the fiscal year ended May 31, 2019:

	2019	
Share-Based Payments	Weighted Average Exercise Price	Number of Shares Under Option
<i>(Shares in thousands)</i>		
Balance at June 1, 2018	\$ 43.36	3,207
Options granted	60.01	480
Options exercised	40.74	(590)
<b>Balance at May 31, 2019</b>	<b>46.44</b>	<b>3,097</b>
<b>Exercisable at May 31, 2019</b>	<b>\$ 41.87</b>	<b>2,085</b>

SARs	2019	2018	2017
<i>(In millions, except per share amounts)</i>			
Weighted-average grant-date fair value per SAR	\$ 14.08	\$ 12.90	\$ 10.90
Intrinsic value of options exercised	\$ 9.29	\$ 11.10	\$ 26.50
Tax benefit from options exercised	\$ 3.21	\$ 3.40	\$ 9.70
Fair value of SARs vested	\$ 9.30	\$ 6.50	\$ 4.60

At May 31, 2019, the aggregate intrinsic value and weighted-average remaining contractual life of options outstanding was \$25.9 million and 5.66 years, respectively, while the aggregate intrinsic value and weighted-average remaining contractual life of options exercisable was \$24.9 million and 4.4 years, respectively.

At May 31, 2019, the total unamortized stock-based compensation expense related to SARs that were previously granted was \$8.6 million, which is expected to be recognized over 2.52 years. We anticipate that approximately 3.1 million shares at a weighted-average exercise price of \$46.38 and a weighted-average remaining contractual term of 5.6 years will ultimately vest under these plans.

## Restricted Stock Plans

We also grant stock-based awards, which may be made in the form of restricted stock, restricted stock units, performance stock and performance stock units. These awards are granted to eligible employees or directors, and entitle the holder to shares of our common stock as the award vests. The fair value of the awards is determined and fixed based on the stock price at the date of grant. A description of our restricted stock plans follows.

Under the 2004 Omnibus Plan, a total of 12,000,000 shares of our common stock were subject to awards. Of the 12,000,000 shares of common stock issuable under the 2004 Omnibus Plan, up to 6,000,000 shares were subject to "full-value" awards such as restricted stock, restricted stock unit, performance stock and performance stock unit awards.

Under the 2014 Omnibus Plan, a total of 6,000,000 shares of our common stock may be subject to awards. Of those issuable shares, up to 3,000,000 shares of common stock may be subject to "full-value" awards similar to those issued under the 2014 Omnibus Plan.

The following table summarizes the share-based performance-earned restricted stock ("PERS") and performance stock units ("PSUs") activity during the fiscal year ended May 31, 2019:

<i>(Shares in thousands)</i>	Weighted-Average Grant-Date Fair Value	2019
Balance at June 1, 2018	\$ 48.97	1,047
Shares granted	60.36	440
Shares forfeited	57.99	(34)
Shares vested	48.65	(624)
<b>Balance at May 31, 2019</b>	<b>\$ 54.90</b>	<b>829</b>

The weighted-average grant-date fair value was \$60.36, \$52.26 and \$50.84 for the fiscal years ended May 31, 2019, 2018 and 2017, respectively. The restricted stock and performance stock cliff vest after three years. Nonvested restricted shares of common stock under the 2004 and 2014 Omnibus Plans are eligible for dividend payments, while performance stock units are not eligible for dividend payments. At May 31, 2019, remaining unamortized deferred compensation expense for performance-earned restricted stock totaled \$11.7 million, all of which is associated with the 2014 Plan. The remaining amount is being amortized over the applicable vesting period for each participant.

On July 31, 2015, our Compensation Committee approved contingent awards of PCRS, (the "2015 PCRS"), for certain executives. During July 2015, 329,000 shares were granted at a weighted-average grant-date price of \$46.87. The awards were contingent upon the level of attainment of performance goals for the three-year performance period from June 1, 2015 ending May 31, 2018. Vesting of 67% of the 2015 PCRS related to an increase in EBIT for the period, and vesting of the remaining 33% related to an increase in EBIT margin for the period. Compensation cost for these awards was recognized on a straight-line basis over the related performance period, with consideration given to the probability of attaining the performance goals. Although there were 301,000 2015 PCRS shares outstanding as of May 31, 2018, the contingent performance goals were not met and, therefore, these awards did not vest and were cancelled in fiscal 2019.

On October 3, 2018, our Compensation Committee granted in the aggregate 192,000 Performance Stock Units (the "2018 PSUs") to certain executives at a weighted-average grant-date price of \$60.50 per PSU. The awards are contingent upon the level of attainment of performance goals for the three-year performance period from June 1, 2018 ending May 31, 2021. Vesting of 50% of the 2018 PSUs relates to compounded

annualized growth rates in adjusted revenue for the period, and the vesting of the remaining 50% relates to an increase in EBIT margin, measured at the end of the three-year performance period. The number of PSUs that may vest with respect to the achievement of the performance goals may range from 0% to 200% of the PSUs granted under this program. Compensation cost for these awards has been recognized on a straight-line basis over the related performance period, with consideration given to the probability of attaining the performance goals. As of May 31, 2019, there were 166,000 2018 PSUs outstanding and \$5.6 million unamortized stock-based compensation, which is expected to be recognized over a weighted average period of 2.0 years.

The 2003 Plan was approved on October 10, 2003 by our stockholders, and was established primarily for the purpose of recruiting and retaining directors, and to align the interests of directors with the interests of our stockholders. Only directors who are not our employees are eligible to participate. Under the 2003 Plan, up to 500,000 shares of our common stock may be awarded, with awards cliff vesting over a three-year period. The following table summarizes the share-based activity under the 2003 Plan during fiscal 2019:

<i>(Shares in thousands)</i>	Weighted-Average Grant-Date Fair Value	2019
Balance at June 1, 2018	\$ 48.56	67
Shares granted to directors	60.50	23
Shares vested	47.21	(35)
<b>Balance at May 31, 2019</b>	<b>\$ 54.56</b>	<b>55</b>

The weighted-average grant-date fair value was \$60.50, \$51.63 and \$50.61 for the fiscal years ended May 31, 2019, 2018 and 2017, respectively. Unamortized deferred compensation expense relating to restricted stock grants for directors of \$1.4 million at May 31, 2019, is being amortized over the applicable remaining vesting period for each director. Nonvested restricted shares of common stock under the 2003 Plan are eligible for dividend payments. As of May 31, 2019, there were 30,300 shares available for future grant.

During fiscal 2019, a total of 38,946 shares were awarded under the 2014 Omnibus Plan to certain employees as supplemental retirement benefits, generally subject to forfeiture. The shares vest upon the latter of attainment of age 55 and the fifth anniversary of the May 31st immediately preceding the date of the grant. The following table sets forth such awards for the year ended May 31, 2019:

<i>(Shares in thousands)</i>	Weighted-Average Grant-Date Fair Value	2019
Balance at June 1, 2018	\$ 26.42	702
Shares granted	60.01	39
Shares forfeited	-	-
Shares exercised	26.12	(309)
<b>Balance at May 31, 2019</b>	<b>\$ 31.73</b>	<b>432</b>

The weighted-average grant-date fair value was \$60.01, \$55.19 and \$50.99 for the fiscal years ended May 31, 2019, 2018 and 2017, respectively. As of May 31, 2019, no shares remain available for future grant under the 2007 Plan, and future issuances of shares as supplemental retirement benefits are made under the 2014 Omnibus Plan. At May 31, 2019, unamortized stock-based compensation expense of \$1.2 million, \$0.07 million and \$2.1 million relating to the 2007 Plan, the Restricted Stock Units and the 2014 Omnibus Plan, respectively, are being amortized over the applicable vesting period associated with each participant.

The following table summarizes the activity for all nonvested restricted shares during the year ended May 31, 2019:

<i>(Shares in thousands)</i>	Weighted-Average Grant-Date Fair Value	Number of Shares
Balance at June 1, 2018	\$ 45.85	1,755
Granted	60.34	503
Vested	45.44	(833)
Forfeited	47.98	(334)
<b>Balance at May 31, 2019</b>	<b>\$ 52.35</b>	<b>1,091</b>

The remaining weighted-average contractual term of nonvested restricted shares at May 31, 2019 is the same as the period over which the remaining cost of the awards will be recognized, which is approximately 2.24 years. The fair value of the nonvested restricted share awards have been calculated using the market value of the shares on the date of issuance. For the years ended May 31, 2019, 2018 and 2017, the weighted-average

grant-date fair value for restricted share grants was \$60.34, \$52.62 and \$50.84, respectively. The total fair value of shares that vested during the years ended May 31, 2019, 2018 and 2017 was \$37.8 million, \$29.9 million and \$20.3 million, respectively. We anticipate that approximately 1.09 million shares at a weighted-average grant-date fair value of \$52.35 and a weighted-average remaining contractual term of 2.24 years will ultimately vest, based upon the unique terms and participants of each plan. Approximately 832,717 shares of restricted stock were vested at May 31, 2019, with 360,762 restricted shares vested as of May 31, 2018. The total intrinsic value of restricted shares converted during the years ended May 31, 2019, 2018 and 2017 was \$58.1 million, \$7.6 million and \$9.0 million, respectively.

Total unrecognized compensation cost related to all nonvested awards of restricted shares of common stock was \$24.7 million as of May 31, 2019. That cost is expected to be recognized over a weighted-average period of 2.24 years. We did not receive any cash from employees as a result of employee vesting and release of restricted shares for the year ended May 31, 2019.

#### NOTE K — ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss) consists of the following components:

<i>(In thousands)</i>	Foreign Currency Translation Adjustments	Pension And Other Postretirement Benefit Liability Adjustments, Net of Tax	Unrealized Gain (Loss) On Derivatives, Net of Tax	Unrealized Gain (Loss) On Securities, Net of Tax	Total
Balance at June 1, 2016	\$(291,233)	\$(208,206)	\$ -	\$ (2,608)	\$(502,047)
Reclassification adjustments for gains included in net income, net of taxes of \$401			-	(1,847)	(1,847)
Other comprehensive income	(20,358)	66,264	16	7,849	53,771
Deferred taxes	3,176	(24,782)	-	(2,257)	(23,863)
Balance at May 31, 2017	(308,415)	(166,724)	16	1,137	(473,986)
Reclassification adjustments for gains included in net income, net of taxes of \$591			-	(1,244)	(1,244)
Other comprehensive income	10,989	11,375	(359)	(2,050)	19,955
Deferred taxes	(2,587)	(2,146)	212	748	(3,773)
Balance at May 31, 2018	(300,013)	(157,495)	(131)	(1,409)	(459,048)
Reclassification adjustments for losses included in net income, net of taxes of \$151				1,777	1,777
Other comprehensive income	(73,660)	(70,785)	4,713	307	(139,425)
Deferred taxes	3,178	16,635	(203)	(542)	19,068
<b>Balance at May 31, 2019</b>	<b>\$(370,495)</b>	<b>\$(211,645)</b>	<b>\$ 4,379</b>	<b>\$ 133</b>	<b>\$(577,628)</b>

## NOTE L — EARNINGS PER SHARE

The following table sets forth the reconciliation of the numerator and denominator of basic and diluted earnings per share for the years ended May 31, 2019, 2018 and 2017:

Year Ended May 31,	2019	2018	2017
<i>(In thousands, except per share amounts)</i>			
<b>Numerator for earnings per share:</b>			
Net income attributable to RPM International Inc. stockholders	\$ 266,558	\$ 337,770	\$ 181,823
Less: Allocation of earnings and dividends to participating securities	(1,514)	(3,858)	(2,795)
Net income available to common shareholders - basic	265,044	333,912	179,028
Add: Undistributed earnings reallocated to unvested shareholders			2
Reverse: Allocation of earnings and dividends to participating securities	1,514	3,858	
Add: Income effect of contingently issuable shares	3,655	5,673	5,457
Net income available to common shareholders - diluted	\$ 270,213	\$ 343,443	\$ 184,487
<b>Denominator for basic and diluted earnings per share:</b>			
Basic weighted average common shares (1)	130,552	131,179	130,662
Average diluted options	1,838	2,064	598
Net issuable common share equivalents (2)	1,943	3,928	3,905
Total shares for diluted earnings per share (1), (3)	134,333	137,171	135,165
<b>Earnings Per Share of Common Stock Attributable to RPM International Inc. Stockholders:</b>			
Basic Earnings Per Share of Common Stock	\$ 2.03	\$ 2.55	\$ 1.37
Diluted Earnings Per Share of Common Stock	\$ 2.01	\$ 2.50	\$ 1.36

(1) For the year ended May 31, 2019 and 2018, basic and diluted earnings per share are calculated under the two-class method and the treasury method, respectively, as those methods resulted in the most dilutive earnings per share. For the year ended May 31, 2017, basic and diluted earnings per share are calculated using the two-class method.

(2) Represents the number of shares that would be issued if our contingently convertible notes had been converted. We included these shares in the calculation of diluted EPS as the conversion of the notes were eligible to be settled, at our election, in cash, shares of our common stock, or a combination of cash and shares of our common stock. On November 27, 2018, we redeemed all of our 2.25% convertible senior notes due 2020, primarily for cash, but also issued 598,601 shares of our common stock in the transaction.

(3) For the years ended May 31, 2019, 2018 and 2017, approximately 862,500, 799,362 and 606,048 shares of stock, respectively, granted under stock-based compensation plans were excluded from the calculation of diluted EPS, as the effect would have been anti-dilutive.

## NOTE M — LEASES

We lease certain property, plant and equipment under long-term operating lease agreements, some of which provide for increased rental payments based upon increases in the cost-of-living index. The following table illustrates our future minimum lease commitments under all non-cancelable lease agreements, for each of the next five years and in the aggregate, as of May 31, 2019:

May 31,	
<i>(In thousands)</i>	
2020	\$ 59,163
2021	49,731
2022	40,339
2023	32,798
2024	27,716
Thereafter	119,607
<b>Total Minimum Lease Commitments</b>	<b>\$ 329,354</b>

Total rental expense for all operating leases amounted to \$64.9 million, \$64.3 million and \$61.3 million for the fiscal years ended May 31, 2019, 2018 and 2017, respectively.

## NOTE N — PENSION PLANS

We sponsor several pension plans for our employees, including our principal plan (the "Retirement Plan"), which is a non-contributory defined benefit pension plan covering substantially all domestic non-union employees. Pension benefits are provided for certain domestic union employees through separate plans. Employees of our foreign subsidiaries receive pension coverage, to the extent deemed appropriate, through plans that are governed by local statutory requirements.

The Retirement Plan provides benefits that are based upon years of service and average compensation with accrued benefits vesting after five years. Benefits for union employees are generally based upon years of service, or a combination of years of service and average compensation. Our pension funding policy considers contributions in an amount on an annual basis that can be deducted for federal income tax purposes, using a different actuarial cost method and different assumptions from those used for financial reporting. For the fiscal year ending May 31, 2020, we expect to contribute approximately \$0.9 million to the retirement plans in the U.S. and approximately \$6.4 million to our foreign plans. During February 2019, we contributed an additional \$56.5 million to the RPM International Inc. Retirement Plan in the U.S. than what had been planned at the beginning of the fiscal year.

Net periodic pension cost consisted of the following for the year ended May 31:

(In thousands)	U.S. Plans			Non-U.S. Plans		
	2019	2018	2017	2019	2018	2017
Service cost	\$ 37,528	\$ 37,859	\$ 37,603	\$ 4,693	\$ 4,620	\$ 4,070
Interest cost	21,987	17,518	17,323	5,420	5,025	4,614
Expected return on plan assets	(33,867)	(32,342)	(25,007)	(7,907)	(8,270)	(7,109)
Amortization of:						
Prior service cost	118	117	217	(30)	(31)	(24)
Net actuarial losses recognized	13,087	14,470	22,160	1,229	1,758	2,150
Curtailment/settlement losses				89	128	904
<b>Net Pension Cost</b>	<b>\$ 38,853</b>	<b>\$ 37,622</b>	<b>\$ 52,296</b>	<b>\$ 3,494</b>	<b>\$ 3,230</b>	<b>\$ 4,605</b>

The changes in benefit obligations and plan assets, as well as the funded status of our pension plans at May 31, 2019 and 2018, were as follows:

(In thousands)	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Benefit obligation at beginning of year	\$ 617,255	\$ 591,948	\$ 194,149	\$ 195,884
Service cost	37,528	37,859	4,693	4,620
Interest cost	21,987	17,518	5,420	5,025
Benefits paid	(45,917)	(34,368)	(7,488)	(6,545)
Participant contributions			1,003	980
Plan amendments	11		(33)	(61)
Plan settlements/curtailments			(607)	(2,984)
Actuarial (gains)/losses	29,413	4,298	17,286	(9,523)
Premiums paid			(97)	(106)
Currency exchange rate changes			(8,359)	6,859
<b>Benefit Obligation at End of Year</b>	<b>\$ 660,277</b>	<b>\$ 617,255</b>	<b>\$ 205,967</b>	<b>\$ 194,149</b>
Fair value of plan assets at beginning of year	\$ 487,233	\$ 437,481	\$ 188,960	\$ 179,928
Actual return on plan assets	(2,272)	30,291	6,737	3,166
Employer contributions	57,821	53,829	6,770	7,460
Participant contributions			1,003	980
Benefits paid	(45,917)	(34,368)	(7,488)	(6,545)
Premiums paid			(97)	(106)
Plan settlements/curtailments			(580)	(2,267)
Currency exchange rate changes			(8,193)	6,344
<b>Fair Value of Plan Assets at End of Year</b>	<b>\$ 496,865</b>	<b>\$ 487,233</b>	<b>\$ 187,112</b>	<b>\$ 188,960</b>
(Deficit) of plan assets versus benefit obligations at end of year	\$ (163,412)	\$ (130,022)	\$ (18,855)	\$ (5,189)
<b>Net Amount Recognized</b>	<b>\$ (163,412)</b>	<b>\$ (130,022)</b>	<b>\$ (18,855)</b>	<b>\$ (5,189)</b>
<b>Accumulated Benefit Obligation</b>	<b>\$ 553,392</b>	<b>\$ 510,984</b>	<b>\$ 192,533</b>	<b>\$ 181,462</b>

The fair value of the assets held by our pension plans has increased at May 31, 2019 since our previous measurement date at May 31, 2018, due primarily to our plan contributions. Total plan liabilities have increased due to increased benefit accruals and a decrease in the discount rate used to value the liability. We have increased our recorded liability for the net underfunded status of our pension plans. Due to lower discount rates, we

expect pension expense in fiscal 2020 to be higher when compared to our fiscal 2019 expense level. Any future declines in the value of our pension plan assets or increases in our plan liabilities could require us to increase our recorded liability for the net underfunded status of our pension plans and could also require accelerated and higher cash contributions to our pension plans.

Amounts recognized in the Consolidated Balance Sheets for the years ended May 31, 2019 and 2018 are as follows:

(In thousands)	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Noncurrent assets	\$ -	\$ -	\$ 9,047	\$ 10,483
Current liabilities	(8)	(7)	(435)	(421)
Noncurrent liabilities	(163,404)	(130,015)	(27,467)	(15,251)
<b>Net Amount Recognized</b>	<b>\$ (163,412)</b>	<b>\$ (130,022)</b>	<b>\$ (18,855)</b>	<b>\$ (5,189)</b>

The following table summarizes the relationship between our plans' benefit obligations and assets:

	U.S. Plans			
	2019		2018	
	Benefit Obligation	Plan Assets	Benefit Obligation	Plan Assets
<i>(In thousands)</i>				
Plans with projected benefit obligations in excess of plan assets	\$ 660,277	\$ 496,865	\$ 617,255	\$ 487,233
Plans with accumulated benefit obligations in excess of plan assets	553,392	496,865	510,984	487,233
Plans with assets in excess of projected benefit obligations	-	-	-	-
Plans with assets in excess of accumulated benefit obligations	-	-	-	-

	Non-U.S. Plans			
	2019		2018	
	Benefit Obligation	Plan Assets	Benefit Obligation	Plan Assets
<i>(In thousands)</i>				
Plans with projected benefit obligations in excess of plan assets	\$ 162,824	\$ 134,921	\$ 152,533	\$ 136,861
Plans with accumulated benefit obligations in excess of plan assets	149,390	134,921	43,054	29,855
Plans with assets in excess of projected benefit obligations	43,143	52,191	41,616	52,099
Plans with assets in excess of accumulated benefit obligations	43,143	52,191	138,408	159,105

The following table presents the pretax net actuarial loss and prior service (costs) recognized in accumulated other comprehensive income (loss) not affecting retained earnings:

	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
	<i>(In thousands)</i>			
Net actuarial loss	\$ (250,286)	\$ (197,821)	\$ (51,184)	\$ (35,668)
Prior service (costs) credits	(28)	(135)	224	224
Total recognized in accumulated other comprehensive income not affecting retained earnings	\$ (250,314)	\$ (197,956)	\$ (50,960)	\$ (35,444)

The following table includes the changes recognized in other comprehensive income:

	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
	<i>(In thousands)</i>			
Changes in plan assets and benefit obligations recognized in other comprehensive income:				
Prior service cost	\$ 11	\$ -	\$ (33)	\$ (61)
Net loss (gain) arising during the year	65,552	6,349	18,456	(5,098)
Effect of exchange rates on amounts included in AOCI			(1,593)	1,517
Amounts recognized as a component of net periodic benefit cost:				
Amortization or curtailment recognition of prior service (cost) benefit	(118)	(117)	30	18
Amortization or settlement recognition of net (loss)	(13,087)	(14,470)	(1,345)	(1,912)
Total recognized in other comprehensive loss (income)	\$ 52,358	\$ (8,238)	\$ 15,515	\$ (5,536)

The following table presents the amounts in accumulated other comprehensive income (loss) as of May 31, 2019 that have not yet been recognized in net periodic pension cost, but are expected to be recognized in our Consolidated Statements of Income during the fiscal year ending May 31, 2020:

	U.S. Plans	Non-U.S. Plans
<i>(In thousands)</i>		
Net actuarial loss	\$ (17,973)	\$ (2,091)
Prior service (cost) credit	\$ (8)	\$ 35

In measuring the projected benefit obligation and net periodic pension cost for our plans, we utilize actuarial valuations. These valuations include specific information pertaining to individual plan participants, such as salary, age and years of service, along with certain assumptions. The most significant assumptions applied include discount rates, expected return on plan assets and rate of compensation increases. We evaluate these assumptions, at a minimum, on an annual basis, and make required changes, as applicable. In developing our expected long-term rate of return on pension plan assets, we consider the current and expected target asset allocations of the pension

portfolio, as well as historical returns and future expectations for returns on various categories of plan assets. Expected return on assets is determined by using the weighted-average return on asset classes based on expected return for the target asset allocations of the principal asset categories held by each plan. In determining expected return, we consider both historical performance and an estimate of future long-term rates of return. Actual experience is used to develop the assumption for compensation increases.

The following weighted-average assumptions were used to determine our year-end benefit obligations and net periodic pension cost under the plans:

Year-End Benefit Obligations	U.S. Plans			Non-U.S. Plans		
	2019	2018		2019	2018	
Discount rate	3.64%	4.12%		2.61%	3.09%	
Rate of compensation increase	3.80%	3.80%		2.86%	2.85%	

  

Net Periodic Pension Cost	U.S. Plans			Non-U.S. Plans		
	2019	2018	2017	2019	2018	2017
Discount rate	4.12%	3.81%	3.85%	3.09%	2.79%	3.13%
Expected return on plan assets	7.40%	7.89%	7.89%	4.30%	4.37%	4.50%
Rate of compensation increase	3.80%	3.80%	3.80%	2.85%	3.00%	2.81%

The following tables illustrate the weighted-average actual and target allocation of plan assets:

(Dollars in millions)	U.S. Plans			Non-U.S. Plans		
	Target Allocation as of May 31, 2019	Actual Asset Allocation		Target Allocation as of May 31, 2019	Actual Asset Allocation	
		2019	2018		2019	2018
Equity securities	55%	\$ 295.1	\$ 309.3	41%	\$ 79.9	\$ 90.0
Fixed income securities	25%	83.8	76.5	42%	79.3	70.2
Multi-class	20%	78.1	72.8		0.1	0.5
Cash (1)		39.7	28.4		27.8	28.3
Other		0.2	0.2			
<b>Total assets</b>	<b>100%</b>	<b>\$ 496.9</b>	<b>\$ 487.2</b>	<b>100%</b>	<b>\$ 187.1</b>	<b>\$ 189.0</b>

(1) The larger than target cash position at May 31, 2019 results from our February 2019 contribution to the RPM International Inc. Retirement Plan because of our plans to invest the February contribution over a period of time, due to dollar cost averaging.

The following tables present our pension plan assets as categorized using the fair value hierarchy at May 31, 2019 and 2018:

(In thousands)	U.S. Plans			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at May 31, 2019
U.S. Treasury and other government	\$ -	\$ 13,854	\$ -	\$ 13,854
State and municipal bonds		386		386
Foreign bonds		1,031		1,031
Mortgage-backed securities		20,075		20,075
Corporate bonds		26,204		26,204
Stocks - mid cap	13,392			13,392
Stocks - small cap	15,720			15,720
Mutual funds - equity		265,969		265,969
Mutual funds - multi-class		78,143		78,143
Mutual funds - fixed		22,215		22,215
Cash and cash equivalents	39,704			39,704
Limited partnerships			172	172
<b>Total</b>	<b>\$ 68,816</b>	<b>\$ 427,877</b>	<b>\$ 172</b>	<b>\$ 496,865</b>



Non-U.S. Plans				
(In thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at May 31, 2019
Pooled equities	\$ -	\$ 78,733	\$ -	\$ 78,733
Pooled fixed income		79,061		79,061
Foreign bonds		227		227
Insurance contracts			27,843	27,843
Mutual funds		1,125		1,125
Cash and cash equivalents	123			123
<b>Total</b>	<b>\$ 123</b>	<b>\$ 159,146</b>	<b>\$ 27,843</b>	<b>\$ 187,112</b>

U.S. Plans				
(In thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at May 31, 2018
U.S. Treasury and other government	\$ -	\$ 10,197	\$ -	\$ 10,197
State and municipal bonds		605		605
Foreign bonds		1,748		1,748
Mortgage-backed securities		26,081		26,081
Corporate bonds		17,413		17,413
Stocks - large cap	1,927			1,927
Stocks - mid cap	11,748			11,748
Stocks - small cap	18,419			18,419
Stocks - international	3,333			3,333
Mutual funds - equity		273,893		273,893
Mutual funds - multi-class		72,802		72,802
Mutual funds - fixed		20,516		20,516
Cash and cash equivalents	28,371			28,371
Limited partnerships			180	180
<b>Total</b>	<b>\$ 63,798</b>	<b>\$ 423,255</b>	<b>\$ 180</b>	<b>\$ 487,233</b>

Non-U.S. Plans				
(In thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at May 31, 2018
Pooled equities	\$ -	\$ 88,540	\$ -	\$ 88,540
Pooled fixed income		70,180		70,180
Foreign bonds		182		182
Insurance contracts			28,268	28,268
Mutual funds		1,334		1,334
Cash and cash equivalents	456			456
<b>Total</b>	<b>\$ 456</b>	<b>\$ 160,236</b>	<b>\$ 28,268</b>	<b>\$ 188,960</b>

The following table includes the activity that occurred during the years ended May 31, 2019 and 2018 for our Level 3 assets:

(In thousands)	Actual Return on Plan Assets For:				Balance at End of Period
	Balance at Beginning of Period	Assets Still Held at Reporting Date	Assets Sold During Year	Purchases, Sales and Settlements, net (1)	
Year ended May 31, 2019	\$ 28,448	1,228		(1,661)	\$ 28,015
Year ended May 31, 2018	30,387	(65)	-	(1,874)	28,448

(1) Includes the impact of exchange rate changes during the year.

The primary objective for the investments of the Retirement Plan is to provide for long-term growth of capital without undue exposure to risk. This objective is accomplished by utilizing a strategy of equities, fixed-income securities and cash equivalents in a mix that is conducive to participation in a rising market, while allowing for adequate protection in a falling market. Our Investment Committee oversees the investment allocation process, which includes the selection and evaluation of investment managers, the determination of investment objectives and risk guidelines, and the monitoring of actual

investment performance. In order to manage investment risk properly, Plan policy prohibits short selling, securities lending, financial futures, options and other specialized investments, except for certain alternative investments specifically approved by the Investment Committee. The Investment Committee reviews, on a quarterly basis, reports of actual Plan investment performance provided by independent third parties, in addition to its review of the Plan investment policy on an annual basis. The investment objectives are similar for our plans outside of the U.S., subject to local regulations.



The goals of the investment strategy for pension assets include: the total return of the funds shall, over an extended period of time, surpass an index composed of the MSCI World Stock Index (equity), the Barclays Aggregate Bond Index (fixed income), and 30-day Treasury Bills (cash), weighted appropriately to match the asset allocation of the plans. The equity portion of the funds shall surpass the MSCI World Stock Index over a full market cycle, while the fixed-income portion shall surpass Barclays Aggregate Bond Index over a full market cycle. The purpose of the core fixed-income fund is to increase return in the form of cash flow, provide a hedge against inflation and to reduce the volatility of the fund overall. Therefore, the primary objective of the core fixed-income portion is to match the Barclays Aggregate Bond Index. The purpose of including opportunistic fixed-income assets such as, but not limited to, global and high-yield securities in the portfolio is to enhance the overall risk-return characteristics of the Fund.

In addition to the defined benefit pension plans discussed above, we also sponsor employee savings plans under Section 401(k) of the Internal Revenue Code, which cover most of our employees in the U.S. We record expense for defined contribution plans for any employer-matching contributions made in conjunction with services rendered by employees. The majority of our plans provide for matching contributions made in conjunction with services rendered by employees. Matching contributions are invested in the same manner that the participants invest their own contributions. Matching contributions charged to income were \$19.4 million, \$18.7 million and \$17.4 million for the years ending May 31, 2019, 2018 and 2017, respectively.

We expect to pay the following estimated pension benefit payments in the next five years (in millions): \$60.7 in 2020, \$57.3 in 2021, \$62.3 in 2022, \$62.8 in 2023 and \$62.1 in 2024. In the five years thereafter (2025-2029), we expect to pay \$320.0 million.

#### NOTE O — POSTRETIREMENT BENEFITS

We sponsor several unfunded-healthcare-benefit plans for certain of our retired employees, as well as postretirement life insurance for certain key former employees. Eligibility for these benefits is based upon various requirements. The following table illustrates the effect on operations of these plans for the three years ended May 31, 2019:

<i>(In thousands)</i>	U.S. Plans			Non-U.S. Plans		
	2019	2018	2017	2019	2018	2017
Service cost - benefits earned during the period	\$ -	\$ -	\$ -	\$ 1,507	\$ 1,307	\$ 1,097
Interest cost on the accumulated obligation	192	173	229	1,122	939	854
Amortization of:						
Prior service (credit)	(219)	(220)	(235)			
Net actuarial (gains) losses	(26)	24		442	332	230
<b>Net Postretirement Benefit (Income) Cost</b>	<b>\$ (53)</b>	<b>\$ (23)</b>	<b>\$ (6)</b>	<b>\$ 3,071</b>	<b>\$ 2,578</b>	<b>\$ 2,181</b>

The changes in benefit obligations of the plans at May 31, 2019 and 2018 were as follows:

<i>(In thousands)</i>	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Accumulated postretirement benefit obligation at beginning of year	\$5,368	\$5,892	\$ 33,281	\$27,868
Service cost			1,507	1,307
Interest cost	192	173	1,122	939
Benefit payments	(287)	(297)	(664)	(604)
Actuarial (gains) losses	(283)	(400)	3,801	2,638
Currency exchange rate changes			(1,384)	1,133
<b>Accumulated and accrued postretirement benefit obligation at end of year</b>	<b>\$4,990</b>	<b>\$5,368</b>	<b>\$ 37,663</b>	<b>\$33,281</b>

In determining the postretirement benefit amounts outlined above, measurement dates as of May 31 for each period were applied.

Amounts recognized in the Consolidated Balance Sheets for the years ended May 31, 2019 and 2018 are as follows:

<i>(In thousands)</i>	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Current liabilities	\$ (423)	\$ (427)	\$ (741)	\$ (696)
Noncurrent liabilities	(4,567)	(4,941)	(36,922)	(32,585)
<b>Net Amount Recognized</b>	<b>\$ (4,990)</b>	<b>\$ (5,368)</b>	<b>\$ (37,663)</b>	<b>\$ (33,281)</b>

The following table presents the pretax net actuarial gain (loss) and prior service credits recognized in accumulated other comprehensive income (loss) not affecting retained earnings:

<i>(In thousands)</i>	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Net actuarial gain (loss)	\$ 381	\$ 124	\$ (12,891)	\$ (9,951)
Prior service credits	667	887		
<b>Total recognized in accumulated other comprehensive income not affecting retained earnings</b>	<b>\$ 1,048</b>	<b>\$ 1,011</b>	<b>\$ (12,891)</b>	<b>\$ (9,951)</b>

The following table includes the changes recognized in other comprehensive income:

<i>(In thousands)</i>	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Changes in plan assets and benefit obligations recognized in other comprehensive income:				
Prior service cost	\$ -	\$ -	\$ -	\$ -
Net loss (gain) arising during the year	(283)	(400)	3,801	2,638
Effect of exchange rates on amounts included in AOCI			(419)	291
Amounts recognized as a component of net periodic benefit cost:				
Amortization or curtailment recognition of prior service credit (cost)	219	220		
Amortization or settlement recognition of net gain (loss)	26	(24)	(442)	(332)
<b>Total recognized in other comprehensive loss (income)</b>	<b>\$ (38)</b>	<b>\$ (204)</b>	<b>\$ 2,940</b>	<b>\$ 2,597</b>

The following weighted-average assumptions were used to determine our year-end benefit obligations and net periodic postretirement benefit costs under the plans:

<i>Year-End Benefit Obligations</i>	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
Discount rate	3.44%	4.03%	3.22%	3.70%
Current healthcare cost trend rate	7.29%	7.86%	5.77%	6.02%
Ultimate healthcare cost trend rate	4.36%	4.36%	3.70%	4.20%
Year ultimate healthcare cost trend rate will be realized	2037	2037	2040	2032

<i>Net Periodic Postretirement Cost</i>	U.S. Plans			Non-U.S. Plans		
	2019	2018	2017	2019	2018	2017
Discount rate	4.03%	3.61%	3.76%	3.70%	3.61%	3.92%
Healthcare cost trend rate	7.86%	14.75%	10.37%	6.02%	5.85%	5.98%
Ultimate healthcare cost trend rate	4.36%	4.36%	4.36%	4.20%	4.20%	4.20%
Year ultimate healthcare cost trend rate will be realized	2037	2037	2037	2032	2030	2030

We utilize a sensitivity analysis to measure the potential impact of changes in our healthcare cost trend rate on our Consolidated Financial Statements. Increasing or decreasing current healthcare cost trend rates by 1% would affect our accumulated postretirement benefit obligation and net postretirement expense by the following amounts for the years ended May 31, 2019 and 2018:

<i>(In thousands)</i>	U.S. Plans		Non-U.S. Plans	
	2019	2018	2019	2018
<b>1% Increase in Healthcare Cost Trend Rate</b>				
Accumulated benefit obligation	\$ 124	\$ 185	\$ 8,300	\$ 6,978
Postretirement cost	7	7	731	673
<b>1% Decrease in Healthcare Cost Trend Rate</b>				
Accumulated benefit obligation	\$ (112)	\$ (163)	\$ (6,390)	\$ (5,391)
Postretirement cost	(6)	(6)	(539)	(493)

We expect to pay approximately \$1.2 million to \$1.5 million in estimated postretirement benefits in each of the next five years. In the five years thereafter (2025-2029), we expect to pay a cumulative total of \$9.0 million.

#### NOTE P — CONTINGENCIES AND OTHER ACCRUED LOSSES

Accrued loss reserves consist of the following:

May 31,	2019	2018
<i>(In thousands)</i>		
Accrued product liability reserves	\$ 11,739	\$ 12,900
Accrued warranty reserves	7,013	8,088
Accrued environmental reserves	1,147	1,144
<b>Total Accrued Loss Reserves - Current</b>	<b>\$ 19,899</b>	<b>\$ 22,132</b>
Accrued product liability reserves - noncurrent	\$ 29,942	\$ 29,902
Accrued warranty liability - noncurrent	3,401	3,633
Accrued environmental reserves - noncurrent	4,211	3,571
<b>Total Accrued Loss Reserves - Noncurrent</b>	<b>\$ 37,554</b>	<b>\$ 37,106</b>

We provide, through our wholly owned insurance subsidiaries, certain insurance coverage, primarily product liability coverage, to our other subsidiaries. Excess coverage is provided by third-party insurers. Our product liability accruals provide for these potential losses, as well as other uninsured claims. Product liability accruals are established based upon actuarial calculations of potential liability using industry experience, actual historical experience and actuarial assumptions developed for similar types of product liability claims, including development factors and lag times. To the extent there is a reasonable possibility that potential losses could exceed the amounts already accrued, we believe that the amount of any such additional loss would be immaterial to our results of operations, liquidity and consolidated financial position.

We also offer warranties on many of our products, as well as long-term warranty programs at certain of our businesses, and have established product warranty liabilities. We review these liabilities for adequacy on a quarterly basis and adjust them as necessary. The primary factors that could affect these liabilities may include changes in performance rates, as well as costs of replacement. Provision for estimated warranty costs is recorded at the time of sale and periodically adjusted, as required, to reflect actual experience. It is probable that we will incur future losses related to warranty claims we have received but that have not been fully investigated and related to claims not yet received. While our warranty liabilities represent our best estimates at May 31, 2019, we can provide no assurances that we will not experience material claims in the future or that

we will not incur significant costs to resolve such claims beyond the amounts accrued or beyond what we may recover from our suppliers. Product warranty expense is recorded within selling, general and administrative expense.

Also, due to the nature of our businesses, the amount of claims paid can fluctuate from one period to the next. While our warranty liabilities represent our best estimates of our expected losses at any given time, from time to time we may revise our estimates based on our experience relating to factors such as weather conditions, specific circumstances surrounding product installations and other factors.

The following table includes the changes in our accrued warranty balances:

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
Beginning Balance	\$ 11,721	\$ 19,149	\$ 13,314
Deductions (1)	(22,262)	(26,199)	(18,269)
Provision charged to SG&A expense	20,955	17,924	23,862
Acquisitions		847	242
Ending Balance	\$ 10,414	\$ 11,721	\$ 19,149

(1) Primarily claims paid during the year.

In addition, like other companies participating in similar lines of business, some of our subsidiaries are involved in several proceedings relating to environmental matters. It is our policy to accrue remediation costs when it is probable that such efforts will be required and the related costs can be reasonably estimated. During our fiscal year ended May 31, 2018, we recorded an environmental reserve for approximately \$1.7 million related to our estimate of remediation costs that may be required in relation to one of our facilities identified for sale and closure in connection with our ongoing restructuring activities. In general, our environmental accruals are undiscounted liabilities, which are exclusive of claims against third parties, and are not material to our financial statements during any of the periods presented.

We were notified by the SEC on June 24, 2014, that we are the subject of a formal investigation pertaining to the timing of our disclosure and accrual of loss reserves in fiscal 2013 with respect to the previously disclosed U.S. Department Of Justice (the "DOJ") and the U.S. General Services Administration (the "GSA") Office of Inspector General investigation into compliance issues relating to Tremco Roofing Division's GSA contracts. As previously disclosed, our Audit Committee completed an investigation into the facts and circumstances surrounding the timing of our disclosure and accrual of loss reserves with respect to the GSA and DOJ investigation, and determined that it was appropriate to restate our financial results for the first, second and third quarters of fiscal 2013. These restatements had no impact on our audited financial statements for the fiscal years ended May 31, 2013 or 2014. The Audit Committee's investigation concluded that there was no intentional misconduct on the part of any of our officers.

In connection with the foregoing, on September 9, 2016, the SEC filed an enforcement action against us and our General Counsel. We have cooperated with the SEC's investigation and believe the allegations in the complaint mischaracterize both our and our General Counsel's actions in connection with the matters related to our quarterly results in fiscal 2013 and are without merit. Both we and our General Counsel filed motions to dismiss the complaint on February 24, 2017. Those motions to dismiss the complaint were denied by the Court on September 29, 2017. We and our General Counsel filed answers to the complaint on October 16, 2017. Formal discovery commenced in January 2018, and closed as of June 3, 2019, other than one remaining discovery dispute. The parties engaged in written discovery, and several fact witnesses were deposed. The dispositive motion briefing schedule was vacated by the Court on July 2, 2019, due to the remaining discovery dispute, and will be reset once this dispute is fully resolved. We intend to continue to contest the allegations in the complaint vigorously.

Also in connection with the foregoing, a stockholder derivative action was filed in the United States District Court, Northern District of Ohio, Eastern Division, against certain of our directors and officers. The court has stayed this stockholder derivative action pending the completion of the SEC enforcement action.

The action by the SEC could result in sanctions against us and/ or our General Counsel and could impose substantial additional costs and distractions, regardless of its outcome. We have determined that it is probable that we will incur a loss relating to this matter and have estimated a range of potential loss. We have accrued at the low end of the range of loss, as no amount within the range is more likely to occur, and no amount within the estimated range of loss would have a material impact on our consolidated financial condition, results of operations or cash flows.

With respect to a previously disclosed case pending against one of our subsidiaries in which both trade secret and trademark infringement had been alleged, during fiscal 2019, we agreed to settle the case for \$6.5 million.

## NOTE Q — REVENUE

We operate a portfolio of businesses and product lines that manufacture and sell a variety of specialty paints, protective coatings and roofing systems, sealants and adhesives. We disaggregate revenues from the sales of our products and services based upon geographical location by each of our reportable segments, which are aligned by similar economic factors, trends and customers, which best depict the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. See Note R, "Segment Information," for further details regarding our disaggregated revenues, as well as a description of each of the unique revenue streams related to each of our three reportable segments.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration we expect to receive in exchange for those products or services. The majority of our revenue is recognized at a point in time. However, we also record revenues generated under construction contracts, mainly in connection with the installation of specialized roofing and flooring systems and related services. For certain polymer flooring installation projects, we account for our revenue using the output method, as we consider square footage of completed flooring to be the best measure of progress toward the complete satisfaction of the performance obligation. In contrast, for certain of our roofing installation projects, we account for our revenue using the input method, as that method was the best measure of performance as it considers costs incurred in relation to total expected project costs, which essentially represents the transfer of control for roofing systems to the customer. In general, for our construction contracts, we record contract revenues and related costs as our contracts progress on an over-time model.

We have elected to apply the practical expedient to recognize revenue net of allowances for returns and any taxes collected from customers, which are subsequently remitted to governmental authorities. Payment terms and conditions vary by contract type, although our customers' payment terms generally include a requirement to pay within 30 to 60 days of fulfilling our performance obligations. In instances where the timing of revenue recognition differs from the timing of invoicing, we have determined that our contracts generally do not include a significant financing component. We have elected to apply the practical expedient to treat all shipping and handling costs as fulfillment costs, as a significant portion of these costs are incurred prior to control transfer.

### Significant Judgments

Our contracts with customers may include promises to transfer multiple products and/or services to a customer. Determining whether products and services are considered distinct performance obligations that should be accounted for separately versus together may require significant judgment. For example, judgment is required to determine whether products sold in connection with the sale of installation services are considered distinct and accounted for separately, or not distinct and accounted for together with installation services and recognized over time.

We provide customer rebate programs and incentive offerings, including special pricing and co-operative advertising arrangements, promotions and other volume-based incentives. These customer programs and incentives are considered variable consideration. We include in revenue variable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the variable consideration is resolved. In general, this determination is made based upon known customer program and incentive offerings at the time of sale, and expected sales volume forecasts as it relates to our volume-based incentives. This determination is updated each reporting period. Certain of our contracts include contingent consideration that is receivable only upon the final inspection and acceptance of a project. We include estimates of such variable consideration in our transaction price. Based on historical experience, we consider the probability-based expected value method appropriate to estimate the amount of such variable consideration.

Our products are generally sold with a right of return and we may provide other credits or incentives, which are accounted for as variable consideration when estimating the amount of revenue to recognize. Returns and credits are estimated at

contract inception and updated at the end of each reporting period as additional information becomes available. We record a right of return liability to accrue for expected customer returns. Historical actual returns are used to estimate future returns as a percentage of current sales. Obligations for returns and refunds were not material individually or in the aggregate.

We offer assurance type warranties on our products as well as separately sold warranty contracts. Revenue related to warranty contracts that are sold separately is recognized over the life of the warranty term. Warranty liabilities for our assurance type warranties are discussed further in Note P, "Contingencies and Other Accrued Losses."

#### Contract Balances

Timing of revenue recognition may differ from the timing of invoicing customers. Our contract assets are recorded for products and services that have been provided to our customer but have not yet been billed, and are included in prepaid expenses and other current assets in our consolidated balance sheets. Our short-term contract liabilities consist of advance payments, or deferred revenue, and are included in other accrued liabilities in our consolidated balance sheets.

Accounts receivable, net of allowances, and net contract assets (liabilities) consisted of the following:

Year Ended May 31, (In thousands, except percents)	2019	2018	\$ Change	% Change
Accounts receivable, less allowance	\$1,232,350	\$1,113,818	\$118,532	10.6%
Contract assets	\$ 21,628	\$ 18,212	\$ 3,416	18.8%
Contract liabilities - short-term	(25,896)	(23,335)	(2,561)	11.0%
<b>Net Contract Liabilities</b>	<b>\$ (4,268)</b>	<b>\$ (5,123)</b>	<b>\$ 855</b>	<b>-16.7%</b>

The allowance for doubtful accounts reflects our best estimate of probable losses inherent in the accounts receivable balance. We determine the allowance based on known troubled accounts, historical experience and other currently available evidence. The \$0.9 million change in our net contract liabilities from May 31, 2018 to May 31, 2019 resulted primarily from the timing and volume of construction jobs in progress during fiscal 2019 versus last year, in part due to weather delays in our roofing services business during the fourth quarter of fiscal 2019, as well as the timing of revenue recognition under the new standard. We also record long-term deferred revenue, which amounted to \$66.5 million and \$64.1 million as of May 31, 2019 and 2018, respectively. The long-term portion of deferred revenue is related to assurance type warranty contracts and is included in other long-term liabilities in our consolidated balance sheets.

We have elected to adopt the practical expedient to not disclose the aggregate amount of transaction price allocated to performance obligations that are unsatisfied as of the end of the reporting period for performance obligations that are part of a contract with an original expected duration of one year or less.

We recognize an asset for the incremental costs of obtaining a contract with a customer if we expect the benefit of those costs to be longer than one year. As our contract terms are primarily one year or less in duration, we have elected to apply a practical expedient to expense costs as incurred for costs to obtain a contract with a customer when the amortization period would have been one year or less. These costs include our internal sales force compensation program and certain incentive programs as we have determined annual compensation is commensurate with annual sales activities.

#### NOTE R — SEGMENT INFORMATION

During the first quarter of fiscal 2019, we made the determination to streamline certain businesses and management structures within our industrial reportable segment. As a result, our former tremco illbruck Group, Tremco Group and several components from our Performance Coatings Group, including our Euclid and Flowcrete businesses, were combined to form a new Construction Products Group. There were no changes in the composition of any of our reportable segments and, therefore, previously reported business segment information remains unchanged.

We operate a portfolio of businesses and product lines that manufacture and sell a variety of specialty paints, protective coatings and roofing systems, sealants and adhesives. We manage our portfolio by organizing our businesses and product lines into three reportable segments: the industrial reportable segment, the specialty reportable segment and the consumer reportable segment. Within each reportable segment, we aggregate operating segments or product lines that consist of individual companies or groups of companies and product lines, which generally address common markets, share similar economic characteristics, utilize similar technologies and can share manufacturing or distribution capabilities. Our six operating segments represent components of our business for which separate financial information is available that is utilized on a regular basis by our chief operating decision maker in determining how to allocate the assets of the company and evaluate performance. These six operating segments are each managed by an operating segment manager, who is responsible for the day-to-day operating decisions and performance evaluation of the operating segment's underlying businesses.

We evaluate the profit performance of our segments primarily based on income before income taxes, but also look to earnings (loss) before interest and taxes ("EBIT") as a performance evaluation measure because interest expense is essentially related to acquisitions, as opposed to segment operations.

Our industrial reportable segment products are sold throughout North America and also account for the majority of our international sales. Our industrial product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The industrial reportable segment comprises two separate operating segments – Construction Products Group and Performance Coatings Group. Products and services within this reportable segment include construction chemicals, roofing systems, weatherproofing and other sealants, and polymer flooring.

Our consumer reportable segment manufactures and markets professional use and do-it-yourself ("DIY") products for a variety of mainly consumer applications, including home improvement and personal leisure activities. Our consumer segment's major manufacturing and distribution operations are located primarily in North America, along with a few locations in Europe and other parts of the world. Products are primarily sold directly to mass merchandisers, home improvement centers, hardware stores, paint stores, craft shops, cosmetic companies and through distributors. This reportable segment comprises three operating segments: Rust-Oleum Group, DAP Group and SPG-Consumer Group. Products within this reportable segment include specialty, hobby and professional paints; nail enamels; caulks; adhesives; silicone sealants; cleaners; floor sealers and wood stains. Sales to The Home Depot, Inc. represented less than 10% of our consolidated net sales for fiscal 2019, 2018 and 2017, 29% of our consumer segment net sales for the fiscal year ended May 31, 2019 and 28% for each of the fiscal years ended May 31, 2018 and 2017.

Our specialty reportable segment products are sold throughout North America and a few international locations, primarily in Europe. Our specialty product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The specialty reportable segment is a single operating segment, which offers products that include industrial cleaners, restoration services equipment, colorants, exterior finishes, edible coatings and specialty glazes for pharmaceutical and food industries, and other specialty OEM coatings.

In addition to our three reportable segments, there is a category of certain business activities and expenses, referred to as corporate/other, that does not constitute an operating segment. This category includes our corporate headquarters and related administrative expenses, results of our captive insurance companies, gains or losses on the sales of certain assets and other expenses not directly associated with any reportable segment. Assets related to the corporate/other category consist primarily of investments, prepaid expenses and headquarters' property and equipment. These corporate and other assets and expenses reconcile reportable segment data to total consolidated income before income taxes, interest expense and earnings before interest and taxes; as well as identifiable assets, capital expenditures, and depreciation and amortization.

We reflect income from our joint ventures on the equity method, and receive royalties from our licensees.

Effective June 1, 2019, we realigned certain businesses and management structure to recognize how we allocate resources and analyze the operating performance of our operating segments. This realignment did not change our reportable segments at May 31, 2019. Rather, our periodic filings, beginning with our first quarter ending August 31, 2019, will include historical segment results reclassified to reflect the effect of this realignment. See Note A(20) of Notes to Consolidated Financial Statements.

The following tables reflect the results of our reportable segments consistent with our management philosophy, and represent the information we utilize, in conjunction with various strategic, operational and other financial performance criteria, in evaluating the performance of our portfolio of businesses.

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
<b>Net Sales</b>			
Industrial	\$ 2,889,822	\$ 2,814,755	\$ 2,564,202
Consumer	1,887,767	1,754,339	1,680,384
Specialty	786,962	752,549	713,589
<b>Total</b>	<b>\$ 5,564,551</b>	<b>\$ 5,321,643</b>	<b>\$ 4,958,175</b>
<b>Income (Loss) Before Income Taxes</b>			
Industrial	\$ 243,234	\$ 270,792	\$ 243,335
Consumer	215,002	171,874	58,726
Specialty	101,441	123,307	107,904
Corporate/Other	(219,832)	(148,925)	(165,632)
<b>Total</b>	<b>\$ 339,845</b>	<b>\$ 417,048</b>	<b>\$ 244,333</b>
<b>Identifiable Assets</b>			
Industrial	\$ 2,322,511	\$ 2,422,799	\$ 2,382,784
Consumer	1,984,332	1,859,381	1,821,190
Specialty	860,125	740,952	759,822
Corporate/Other	274,387	248,690	126,653
<b>Total</b>	<b>\$ 5,441,355</b>	<b>\$ 5,271,822</b>	<b>\$ 5,090,449</b>
<b>Capital Expenditures</b>			
Industrial	\$ 54,514	\$ 60,145	\$ 65,083
Consumer	54,444	38,921	45,690
Specialty	26,364	14,958	14,104
Corporate/Other	1,435	595	1,232
<b>Total</b>	<b>\$ 136,757</b>	<b>\$ 114,619</b>	<b>\$ 126,109</b>
<b>Depreciation and Amortization</b>			
Industrial	\$ 62,435	\$ 57,267	\$ 51,529
Consumer	41,882	38,037	33,374
Specialty	32,379	27,457	26,453
Corporate/Other	5,046	5,738	5,417
<b>Total</b>	<b>\$ 141,742</b>	<b>\$ 128,499</b>	<b>\$ 116,773</b>



Year Ended May 31, 2019	Industrial Segment	Consumer Segment	Specialty Segment	Consolidated
<i>(In thousands)</i>				
<b>Net Sales (based on shipping location) (a)</b>				
United States	\$ 1,570,891	\$ 1,487,205	\$ 618,408	\$ 3,676,504
Foreign				
Canada	229,386	117,305	43,508	390,199
Europe	717,659	218,021	93,344	1,029,024
Latin America	189,627	28,020	1,397	219,044
Asia Pacific	118,393	29,170	30,305	177,868
Other Foreign	63,866	8,046		71,912
Total Foreign	1,318,931	400,562	168,554	1,888,047
<b>Total</b>	<b>\$ 2,889,822</b>	<b>\$ 1,887,767</b>	<b>\$ 786,962</b>	<b>\$ 5,564,551</b>

Year Ended May 31, 2018	Industrial Segment	Consumer Segment	Specialty Segment	Consolidated
<i>(In thousands)</i>				
<b>Net Sales (based on shipping location) (a)</b>				
United States	\$ 1,480,189	\$ 1,351,065	\$ 600,780	\$ 3,432,034
Foreign				
Canada	236,594	106,460	22,295	365,349
Europe	715,754	228,046	96,618	1,040,418
Latin America	197,859	27,834	1,514	227,207
Asia Pacific	112,712	32,493	31,342	176,547
Other Foreign	71,647	8,441		80,088
Total Foreign	1,334,566	403,274	151,769	1,889,609
<b>Total</b>	<b>\$ 2,814,755</b>	<b>\$ 1,754,339</b>	<b>\$ 752,549</b>	<b>\$ 5,321,643</b>

Year Ended May 31, 2017	Industrial Segment	Consumer Segment	Specialty Segment	Consolidated
<i>(In thousands)</i>				
<b>Net Sales (based on shipping location) (a)</b>				
United States	\$ 1,357,945	\$ 1,355,262	\$ 556,193	\$ 3,269,400
Foreign				
Canada	216,218	86,773	18,705	321,696
Europe	625,399	174,304	109,096	908,799
Latin America	195,502	23,407	1,427	220,336
Asia Pacific	100,389	33,528	28,168	162,085
Other Foreign	68,749	7,110		75,859
Total Foreign	1,206,257	325,122	157,396	1,688,775
<b>Total</b>	<b>\$ 2,564,202</b>	<b>\$ 1,680,384</b>	<b>\$ 713,589</b>	<b>\$ 4,958,175</b>

Year Ended May 31,	2019	2018	2017
<i>(In thousands)</i>			
<b>Long-Lived Assets (b)</b>			
United States	\$ 1,859,628	\$ 1,807,046	\$ 1,738,180
Foreign			
Canada	242,582	139,259	137,211
Europe	343,501	361,317	349,979
United Kingdom	217,414	230,071	199,415
Other Foreign	225,230	241,301	248,435
Total Foreign	1,028,727	971,948	935,040
<b>Total</b>	<b>\$ 2,888,355</b>	<b>\$ 2,778,994</b>	<b>\$ 2,673,220</b>

(a) It is not practicable to obtain the information needed to disclose revenues attributable to each of our product lines.

(b) Long-lived assets include all non-current assets, excluding non-current deferred income taxes.



## NOTE 5 — QUARTERLY INFORMATION (UNAUDITED)

The following is a summary of the quarterly results of operations for the years ended May 31, 2019 and 2018:

<i>(In thousands, except per share amounts)</i>	For Quarter Ended			
	August 31	November 30	February 28	May 31
<b>2019</b>				
Net Sales	\$ 1,459,989	\$ 1,362,531	\$ 1,140,630	\$ 1,601,401
Gross Profit	\$ 594,042	\$ 537,969	\$ 446,140	\$ 683,756
Net Income Attributable to RPM International Inc. Stockholders (a)	\$ 69,764	\$ 49,224	\$ 14,190	\$ 133,380
<b>Basic Earnings Per Share</b>	\$ 0.52	\$ 0.37	\$ 0.11	\$ 1.03
<b>Diluted Earnings Per Share</b>	\$ 0.52	\$ 0.37	\$ 0.11	\$ 1.02
<b>Dividends Per Share</b>	\$ 0.320	\$ 0.350	\$ 0.350	\$ 0.350
<i>(In thousands, except per share amounts)</i>				
<b>2018</b>				
Net Sales	\$ 1,345,394	\$ 1,315,416	\$ 1,102,677	\$ 1,558,156
Gross Profit	\$ 572,008	\$ 551,015	\$ 439,493	\$ 618,696
Net Income Attributable to RPM International Inc. Stockholders	\$ 116,416	\$ 95,463	\$ 40,227	\$ 85,664
<b>Basic Earnings Per Share</b>	\$ 0.87	\$ 0.72	\$ 0.30	\$ 0.65
<b>Diluted Earnings Per Share</b>	\$ 0.86	\$ 0.70	\$ 0.30	\$ 0.63
<b>Dividends Per Share</b>	\$ 0.300	\$ 0.320	\$ 0.320	\$ 0.320

(a) Reflects inventory-related charges of \$10.5 million in our consumer reportable segment resulting from more proactive management of inventory and \$10.0 million in inventory reductions related to restructuring activities in our industrial reportable segment. Reflects restructuring charges totaling \$42.3 million that were incurred throughout fiscal 2019, as further described in Note B, "Restructuring."

(b) Reflects inventory-related charges of \$36.5 million in our consumer reportable segment for product line rationalization and related obsolete inventory identification and \$1.2 million in inventory reductions related to restructuring activities in our industrial reportable segment. Additional restructuring charges totaling \$17.5 million were incurred during the fourth quarter of fiscal 2018, as further described in Note B, "Restructuring." We also incurred charges in our industrial segment totaling \$4.2 million in connection with the decision to exit Flowcrete China.

Quarterly earnings per share may not total to the yearly earnings per share due to the weighted-average number of shares outstanding in each quarter.

## Quarterly Stock Price and Dividend Information

Shares of our common stock are traded on the New York Stock Exchange under the symbol RPM. The high and low sales prices for the shares of common stock, and the cash dividends paid on the common stock, for each quarter of the two most recent fiscal years are set forth in the table below.

### Range of Sales Prices and Dividends Paid

Fiscal 2019	High	Low	Dividends paid per share	Fiscal 2018	High	Low	Dividends paid per share
First Quarter	\$68.13	\$49.02	0.32	First Quarter	\$56.48	\$47.87	0.30
Second Quarter	\$68.11	\$57.52	0.35	Second Quarter	\$55.66	\$48.52	0.32
Third Quarter	\$67.00	\$51.95	0.35	Third Quarter	\$54.73	\$46.80	0.32
Fourth Quarter	\$64.13	\$53.40	0.35	Fourth Quarter	\$52.65	\$46.36	0.32

Source: New York Stock Exchange

Cash dividends are payable quarterly, upon authorization of the Board of Directors. Regular payment dates are approximately the last day of July, October, January and April.

The number of holders of record of our common stock as of June 1, 2019 was approximately 20,245, in addition to 119,186 beneficial holders.

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# Management's Report on Internal Control Over Financial Reporting

The management of RPM International Inc. is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, as such term is defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. RPM's internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Consolidated Financial Statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements and even when determined to be effective, can only provide reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may be inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of RPM's internal control over financial reporting as of May 31, 2019. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework (2013 Framework). Based on this assessment, management concluded that, as of May 31, 2019, RPM's internal control over financial reporting is effective.

The independent registered public accounting firm Deloitte & Touche LLP, has also audited the Company's internal control over financial reporting as of May 31, 2019 and their report thereon is included on page 74 of this report.



Frank C. Sullivan  
*Chairman and Chief Executive Officer*



Russell L. Gordon  
*Vice President and Chief Financial Officer*

July 24, 2019

# Reports of Independent Registered Public Accounting Firm

TO THE BOARD OF DIRECTORS AND STOCKHOLDERS OF RPM INTERNATIONAL INC.

## Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of RPM International Inc. and subsidiaries (the "Company") as of May 31, 2019 and 2018, the related consolidated statements of income, comprehensive income, cash flows and stockholders' equity for each of the three years in the period ended May 31, 2019, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of May 31, 2019 and 2018, and the results of its operations and its cash flows for each of the three years in the period ended May 31, 2019, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of May 31, 2019, based on criteria established in *Internal Control—Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated July 24, 2019, expressed an unqualified opinion on the Company's internal control over financial reporting.

## Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.



Cleveland, Ohio

July 24, 2019

We have served as the Company's auditor since 2016.

### Opinion on Internal Control over Financial Reporting

We have audited the internal control over financial reporting of RPM International Inc. and subsidiaries (the "Company") as of May 31, 2019, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of May 31, 2019, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated financial statements as of and for the year ended May 31, 2019, of the Company and our report dated July 24, 2019, expressed an unqualified opinion on those financial statements.

### Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



Cleveland, Ohio

July 24, 2019

# Stockholder Information

## World Headquarters

RPM International Inc.  
2628 Pearl Road  
P.O. Box 777  
Medina, OH 44258  
Telephone: 330-273-5090 or 800-776-4488  
Fax: 330-225-8743  
Website: [www.rpminc.com](http://www.rpminc.com)  
E-mail: [info@rpminc.com](mailto:info@rpminc.com)

## Annual Meeting

RPM stockholders are invited to attend RPM's Annual Meeting, which will be held at 2:00 p.m. EDT on Thursday, October 3, 2019 at the Crowne Plaza Cleveland Airport Hotel, 7230 Engle Road, Middleburg Heights, Ohio. Directions can be found on the RPM website.

## Form 10-K and Other Financial Information

Investors may obtain, at no charge, a copy of the RPM Annual Report to the Securities and Exchange Commission on Form 10-K, a corporate video and other investor information by contacting Kathie M. Rogers, RPM's Manager of Investor Relations, at 800-776-4488.

Form 10-K, other public financial reports and news releases may also be obtained electronically through the website at [www.rpminc.com](http://www.rpminc.com).

## Corporate Governance

Copies of the RPM Board of Directors Corporate Governance Guidelines, as well as the Committee Charters and RPM's Governance Documents, are available on the company's website at [www.rpminc.com](http://www.rpminc.com), under "About RPM/Corporate Governance." Copies of these materials are also available, without charge, upon written request to the Secretary of RPM.

## Institutional Investor and Security Analyst Inquiries

Security analysts and investment professionals with questions regarding RPM should contact Russell L. Gordon, Vice President and Chief Financial Officer, at 330-273-5090 or [rgordon@rpminc.com](mailto:rgordon@rpminc.com).

## Dividend Payments

Common stock cash dividends are payable quarterly, upon authorization of the Board of Directors. Regular payment dates are typically the 31st of July, October and January and the 30th of April. RPM has increased the cash dividend payments to its stockholders for 45 consecutive years.

## Stock Exchange Listing

RPM International Inc. is listed on the New York Stock Exchange under the ticker symbol "RPM."



## Stock Transfer Agent, Registrar and Dividend Disbursing Agent

EQ maintains RPM's stockholder records and is responsible for disbursing dividend checks. Questions concerning your account, change of address, transfer of ownership, lost certificates, safekeeping of stock certificates, dividend payments, direct deposit of dividends and other related items should be directed to:

EQ Shareowner Services  
P.O. Box 64854  
St. Paul, MN 55164-0854  
Telephone: 800-988-5238 or  
651-450-4064 (outside the United States)  
Fax: 651-450-4085  
Website: [www.shareowneronline.com](http://www.shareowneronline.com)

Certified/Overnight Mail:  
EQ Shareowner Services  
1110 Centre Pointe Curve, Suite 101  
Mendota Heights, MN 55120-4100

## Internet Account Access

Stockholders of record may access their accounts via the internet to view their account holdings, change address, complete certain transactions and get answers to other stock-related inquiries through EQ Shareowner Online at [www.shareowneronline.com](http://www.shareowneronline.com).

## Direct Stock Purchase and Dividend Reinvestment Plan

RPM offers a direct stock purchase and dividend reinvestment plan administered by EQ. The plan allows new investors to purchase RPM common stock directly, and existing stockholders to increase their holdings. There is no commission cost for shares purchased. The minimum initial investment is \$200. Additional cash investments must be at least \$25 and not more than \$5,000 per month. For more details on the plan or questions concerning existing Dividend Reinvestment accounts, please contact EQ Shareholder Services (see above).

## Independent Registered Public Accounting Firm

Deloitte & Touche LLP, Cleveland, Ohio

## Counsel

Calfee, Halter & Griswold LLP, Cleveland, Ohio

## The RPM App

For up-to-date investment information on RPM, download the RPM app for Apple and Android devices. Scan this QR code or visit your app market.





<b>Company Name</b>	<b>Place of Incorporation</b>
Agpro (N.Z.) Limited	New Zealand
API S.p.A.	Italy
Amette Polymers, LLC (80% JV)	Massachusetts (USA)
Bondex International, Inc.	Delaware (USA)
Carboline (Dalian) Paint Company Ltd.	China
Carboline (India) Private Limited	India
Carboline Company	Delaware (USA)
Carboline International Corporation	Delaware (USA)
DAP Foam, Inc.	Delaware (USA)
DAP Holdings, LLC	Delaware (USA)
DAP Products Inc.	Delaware (USA)
Day-Glo Color Corp.	Ohio (USA)
Dri-Eaz Products, Inc.	Washington (USA)
Dryvit Holdings, Inc.	Delaware (USA)
Dryvit Systems Inc. w/Branches	Rhode Island (USA)
Ekspan Limited	England & Wales
Euclid Admixture Canada Inc.	Canada
F T Morrell and Company Limited	England & Wales
Failsafe Metering International Limited	England & Wales
Fibergrate Composite Structures Incorporated	Delaware (USA)
Finishworks, Inc.	Ohio (USA)
Finishworks, L.L.C.	Indiana (USA)
First Continental Services Co.	Vermont (USA)
Flowcrete Europe Limited	England & Wales
Flowcrete Group Limited	England & Wales
Flowcrete International Ltd.	England & Wales
Flowcrete Sweden AB	Sweden
Flowcrete UK Ltd.	England & Wales
GJP Holdings Limited	England & Wales
Guardian Protection Products, Inc.	Delaware (USA)
Holton Food Products Company	Illinois (USA)
Key Resin Company	Ohio (USA)
Kirker Enterprises, Inc.	Delaware (USA)
Kirker Europe Limited	Scotland
Kop-Coat New Zealand Limited	New Zealand
Kop-Coat, Inc.	Ohio (USA)
LBG Holdings, Inc.	Delaware (USA)
Mantrose-Haeuser Co., Inc.	Massachusetts (USA)
Martin Mathys NV	Belgium
Miracle Sealants Company, LLC	California (USA)
Morrells Woodfinishes Limited	England & Wales
New Ventures (UK) Limited	England & Wales

<b>Company Name</b>	<b>Place of Incorporation</b>
New Ventures II (UK) Limited	England & Wales
NMBFil, Inc.	Ohio (USA)
Nudura Inc.	Canada
Pitchmastic PMB Limited	England & Wales
Radiant Color NV	Belgium
RPM Canada Company	Canada
RPM Canada Investment Company	Canada
RPM Canada Ventures ULC	Canada
RPM Canada, a General Partnership	Canada
RPM CH, G.P.	Delaware (USA)
RPM Consumer Holding Company	Delaware (USA)
RPM Europe Holdco B.V.	Netherlands
RPM FCP Belgium SPRL	Belgium
RPM Funding Corporation	Delaware (USA)
RPM Holdco Corp.	Delaware (USA)
RPM Industrial Holding Company	Delaware (USA)
RPM International Inc.	Delaware (USA)
RPM Ireland Finance Designated Activity	England & Wales
RPM Ireland Finance II dac	Ireland
RPM Ireland IP Limited	Ireland
RPM Lux Enterprises S.ar.l.	Luxembourg
RPM Lux Holdco S.ar.l.	Luxembourg
RPM New Horizons C.V.	Netherlands
RPM New Horizons Italy S.r.l.	Italy
RPM New Horizons Netherlands B.V.	Netherlands
RPM New Horizons Spain, S.L.U.	Spain
RPM NVUK Limited	England & Wales
RPM Performance Coatings Group, Inc.	Delaware (USA)
RPM Ventures Ireland Designated Activity Company	Ireland
RPM Ventures Netherlands B.V.	Netherlands
RPM WFG Finishworks Holdings, Inc.	Nevada (USA)
RPM Wood Finishes Group, Inc.	Nevada (USA)
RPOW UK Limited	England & Wales
Rust-Oleum Australia & New Zealand Pty. Ltd.	Australia
Rust-Oleum Corporation	Delaware (USA)
Rust-Oleum International, LLC	Delaware (USA)
Rust-Oleum Netherlands BV	Netherlands
Siamons International Inc.	Canada
Skagit Northwest Holdings, Inc.	Washington (USA)
Specialty Polymer Coatings USA, Inc.	Texas (USA)
Specialty Polymer Coatings, Inc.	Canada
Specialty Products Holding Corp.	Ohio (USA)
SPS B.V.	Netherlands
StonCor Africa (Proprietary) Ltd.	South Africa
StonCor Corrosion Specialists Group Ltda.	Brazil
StonCor Group Holdings Proprietary Limited	South Africa
StonCor Group Inc. w/Branches	Delaware (USA)
TCI, Inc.	Georgia (USA)



<b><u>Company Name</u></b>	<b><u>Place of Incorporation</u></b>
Tevco Enterprises, Inc.	New Jersey (USA)
The Euclid Chemical Company	Ohio (USA)
Tor Coatings Limited	England & Wales
Toxement, S.A.	Colombia
Tremco Asia Pacific Pty. Limited	Australia
Tremco Barrier Solutions, Inc.	Delaware (USA)
Tremco Holdings, Inc.	Delaware (USA)
tremco illbruck GmbH	Germany
Tremco illbruck Group GmbH	Germany
Tremco illbruck Limited	England & Wales
Tremco illbruck Productie B.V.	Netherlands
Tremco illbruck Production S.A.S.	France
Tremco illbruck S.A.S.	France
Tremco Incorporated	Ohio (USA)
Universal Sealants (U.K.) Limited	England & Wales
Vandex Holding AG	Switzerland
Viapol Ltda.	Brazil
Watco UK Limited	England & Wales
Weatherproofing Technologies, Inc.	Delaware (USA)

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM AND REPORT ON SCHEDULE**

We consent to the incorporation by reference in:

- Registration Statement No. 333-101512 on Form S-8 pertaining to the Deferred Compensation Plan;
- Registration Statement No. 333-101501 on Form S-8 pertaining to the 401(k) Trust and Plan and the Union 401(k) Retirement Savings Trust and Plan;
- Registration Statement No. 333-117581 on Form S-8 pertaining to the 2003 Restricted Stock Plan for Directors;
- Registration Statement No. 333-120067 on Form S-8 pertaining to the Amended and Restated 2004 Omnibus Equity and Incentive Plan;
- Registration Statement No. 333-168437 on Form S-8 pertaining to the Amended and Restated 2004 Omnibus Equity and Incentive Plan;
- Registration Statement No. 333-139906 on Form S-8 pertaining to the 2007 Restricted Stock Plan;
- Registration Statement No. 333-203406 on Form S-8 pertaining to the 2014 Omnibus Equity and Incentive Plan; and
- Registration Statement No. 333-217291 on Form S-3 pertaining to the registration of common stock, preferred stock, warrants, purchase contracts and units and debt securities

of our reports dated July 22, 2019, relating to the consolidated financial statements of RPM International Inc. and subsidiaries, and the effectiveness of RPM International Inc. and subsidiaries' internal control over financial reporting appearing in this Annual Report on Form 10-K of RPM International Inc. for the year ended May 31, 2019.

Our audits of the consolidated financial statements referred to in our aforementioned report also included the financial statement schedule of RPM International Inc. and subsidiaries listed in Item S-1. This financial statement schedule is the responsibility of RPM International Inc. and subsidiaries' management. Our responsibility is to express an opinion based on our audits. In our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ Deloitte & Touche LLP

Cleveland, Ohio  
July 23, 2019

**RULE 13a-14(a) CERTIFICATION**

I, Frank C. Sullivan, certify that:

1. I have reviewed this Annual Report on Form 10-K of RPM International Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Frank C. Sullivan

Frank C. Sullivan

Chairman, President and Chief Executive Officer

Dated: July 24, 2019

**RULE 13a-14(a) CERTIFICATION**

I, Russell L. Gordon, certify that:

1. I have reviewed this Annual Report on Form 10-K of RPM International Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Russell L. Gordon

Russell L. Gordon

Vice President and Chief Financial Officer

Dated: July 24, 2019

**Certification**  
**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**  
**(Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), the undersigned officer of RPM International Inc., a Delaware corporation (the "Company"), does hereby certify, to such officer's knowledge, that:**

- (1) The Annual Report on Form 10-K for the period ended May 31, 2019 (the "Form 10-K") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in the Form 10-K.

Date: July 24, 2019

/s/ Frank C. Sullivan  
\_\_\_\_\_  
Frank C. Sullivan  
Chairman, President and Chief Executive Officer

The foregoing Certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Form 10-K or as a separate disclosure document.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**Certification**  
**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**  
**(Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), the undersigned officer of RPM International Inc., a Delaware corporation (the "Company"), does hereby certify, to such officer's knowledge, that:**

- (1) The Annual Report on Form 10-K for the period ended May 31, 2019 (the "Form 10-K") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in the Form 10-K.

Date: July 24, 2019

/s/ Russell L. Gordon  
\_\_\_\_\_  
Russell L. Gordon  
Vice President and Chief Financial Officer

The foregoing Certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Form 10-K or as a separate disclosure document.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.