



BUILDING A BETTER WORLD

Sustainable Growth
Balanced Portfolio of Leading Brands
48 Consecutive Years of Increased Dividends



FISCAL 2021 FACT SHEET

RPM International Inc.

A world leader in specialty coatings, sealants, building materials and related services

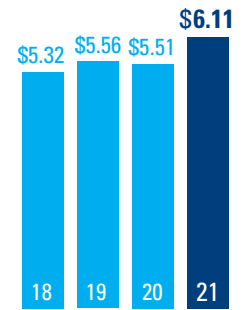
COMPANY OVERVIEW

RPM International Inc. is a \$6.1 billion, multinational company with subsidiaries that are world leaders in specialty coatings, sealants, building materials and related services. The company has a diverse portfolio with hundreds of name-brand products, many of which are leaders in the markets they serve.

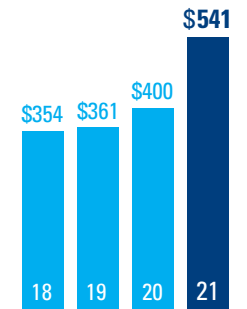
| | |
|--------------------------|---|
| Founded | 1947 |
| Corporate Headquarters | Medina, Ohio |
| Operating Groups | 4 |
| Employees Worldwide | 15,500 |
| Manufacturing Facilities | 122 |
| Stockholders | 824 Institutions (80% of total shares) 194,030 Individuals (20% of total shares) |
| Stock Listing | NYSE (Symbol: RPM) |

RPM
LISTED
NYSE

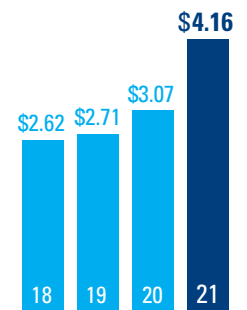
RPM CONSOLIDATED RESULTS



NET SALES
\$ in billions



CONSOLIDATED NET INCOME³
\$ in millions
(as adjusted)



DILUTED EARNINGS PER SHARE³
(as adjusted)

48

consecutive years of
CASH DIVIDEND INCREASES

2.8

billion dollars in
CASH DIVIDENDS RETURNED TO SHAREHOLDERS
over past 4 decades

33

percent by which
RPM's 10-year total return
has **OUTPERFORMED**
the S&P 500

CREATING VALUE THROUGH OUR 5-PILLAR GROWTH STRATEGY

With the vision of building a better world, RPM's 5-pillar growth strategy creates sustained value for its key stakeholders and drives long-term success for the business:



STRATEGIC ACQUISITIONS

RPM conducts a strategic acquisition program that creates shareholder value by attracting successful entrepreneurial companies and product lines, while applying a disciplined approach to investing in their continued growth.



PRODUCT INNOVATIONS

A major driving force behind its growth, RPM pioneers cutting-edge product innovations that are designed to penetrate new markets, drive incremental sales growth and solve problems for its customer base.



CONNECTIONS CREATING VALUE

RPM promotes a culture of collaboration among its operating companies—a strategy that results in increased market penetration, improved efficiencies in manufacturing and distribution, and shared technological resources.



GEOGRAPHIC EXPANSION

RPM continues to expand its global footprint through strategic acquisitions, joint ventures and partnerships between its operating companies. These initiatives have led to increased sales and market share gains.



OPERATIONAL EXCELLENCE

RPM drives continuous improvement and operational excellence across its business segments—a long-term strategy that positions the company for sustained growth and profitability.



BUILDING A BETTER WORLD

From homes and workplaces, to infrastructure and precious landmarks, RPM's brands are trusted by consumers and professionals worldwide to:



BEAUTIFY
Structures



PROTECT
Against Harsh
Environments



PROLONG
Lifecycles

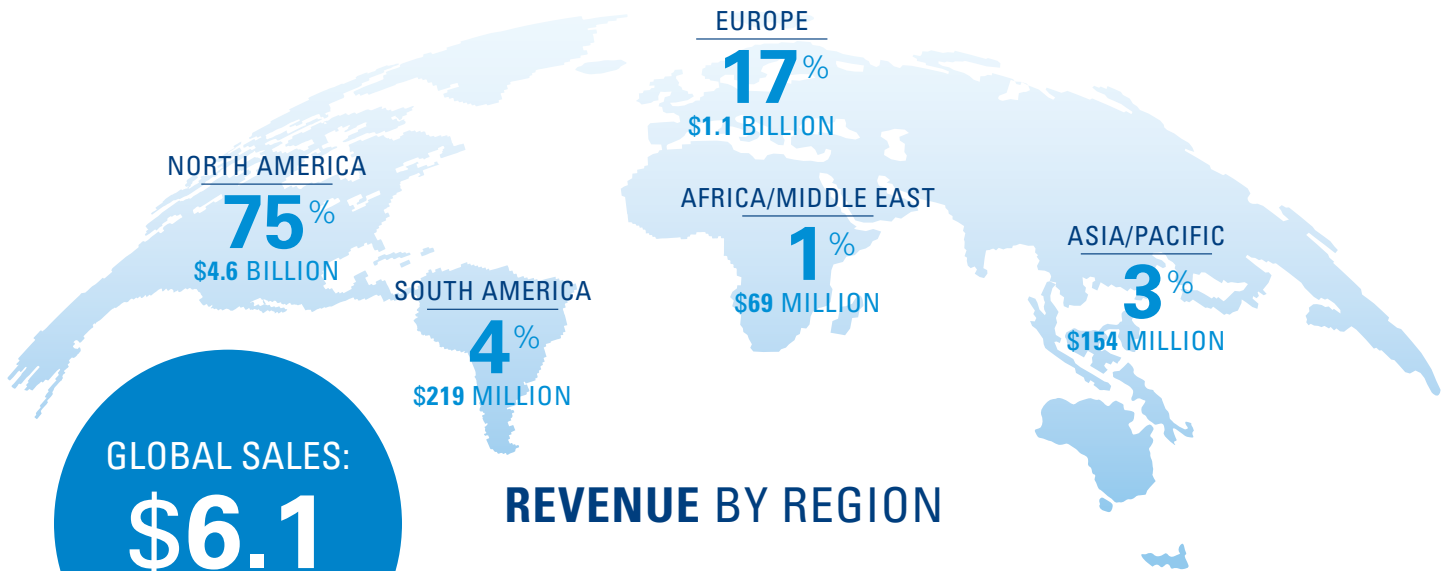


ENHANCE
Sustainability

Learn more at www.rpminc.com/esg

The Value of
168[®]

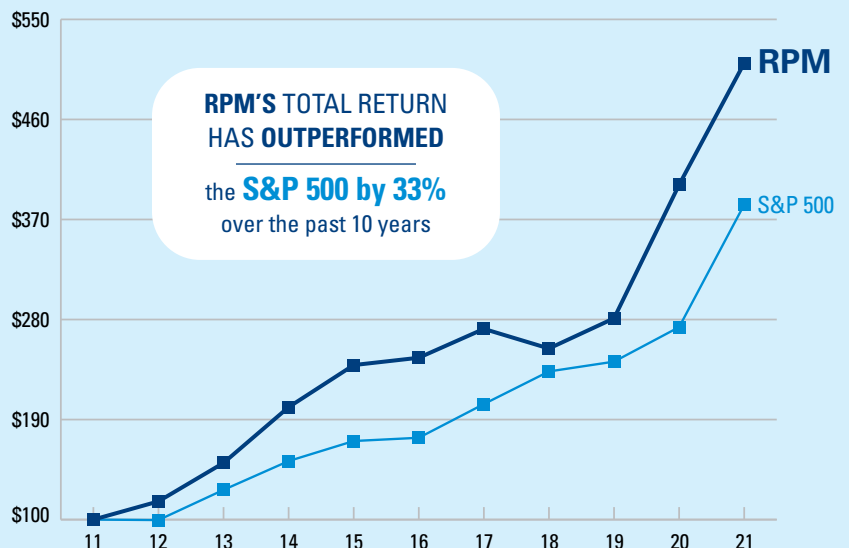
The Value of 168 is a statement of the corporate philosophy of RPM. This figure, often cited by our founder, Frank C. Sullivan, literally represents the number of hours in a week. On a deeper level, it serves to remind us of his belief that we are born with two great gifts: life and the time to do something with it. The Value of 168 signifies RPM's enduring commitment to our fellow employees, customers and stockholders.



GLOBAL SALES:
\$6.1
BILLION

TEN-YEAR COMPARISON OF CUMULATIVE TOTAL RETURN

This graph compares the cumulative ten-year total return provided to stockholders on RPM International Inc.'s common stock relative to the cumulative total return of the S&P 500 Index. An investment of \$100 (with reinvestment of all dividends) is assumed to have been made in RPM common stock and the index on 5/31/2011 and their relative performance is tracked through 5/31/2021.





TREMCO



FLOWCRETE

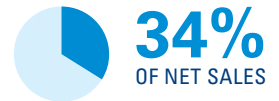


EUCLID CHEMICAL



NUDURA

CONSTRUCTION PRODUCTS GROUP



LEADING BRANDS

- **Tremco:** Leading manufacturer of roofing materials and services, construction sealants, waterproofing systems, air barriers and firestopping solutions
- **Euclid Chemical:** Global market leader in specialty chemicals for the concrete and masonry construction industry
- **Dryvit:** No. 1 North American supplier of exterior insulation and finish systems
- **Flowcrete:** Global market leader in high-performance resin, epoxy and decorative flooring systems
- **Nudura:** A leading manufacturer and distributor of insulated concrete forms (ICF)

PRODUCT CATEGORIES

- Construction Sealants & Adhesives
- Coatings & Chemicals
- Roofing Systems
- Concrete Admixture & Repair Products
- Building Envelope Solutions
- Insulated Cladding & Concrete Forms
- Flooring Systems
- Waterproofing Solutions



RUST-OLEUM



DAP



VARATHANE



ZINSSER

CONSUMER GROUP



LEADING BRANDS

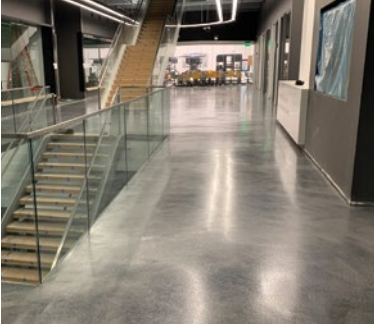
- **Rust-Oleum:** No. 1 brand recognition and market share position in the U.S. and Canada for the small-project paint category
- **DAP:** No. 1 brand recognition and market share position in the U.S. and Canada for the caulk and sealant residential market, and in the U.S. for wall and wood repair products
- **Varathane:** Leading market position in Canada and the U.S. for wood stains and finishes
- **Zinsser:** A leader in brand recognition and market share position in the U.S. for specialty primers and sealers and wallcovering sundries

PRODUCT CATEGORIES

- Small-Project Paints & Coatings
- Primers, Caulks & Sealants
- Hobby & Craft Products
- Specialty Coatings
- Wood Stains & Finishes
- Wall & Wood Repair Products
- Household Cleaners & Stain Removers
- Floor Finishing Systems
- Plumbing & Water Cleanup Solutions



CARBOLINE



STONHARD

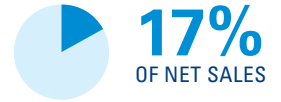


USL



FIBERGRATE

PERFORMANCE COATINGS GROUP



LEADING BRANDS

- **Carboline:** Leading manufacturer of corrosion control and fireproofing coatings in the U.S.
- **Stonhard:** Leading manufacturer of high-performance floor, wall and lining systems
- **Fibergrate:** Leading manufacturer of fiberglass reinforced plastic solutions
- **USL:** Leading distributor of coatings and construction products for infrastructure repair

PRODUCT CATEGORIES

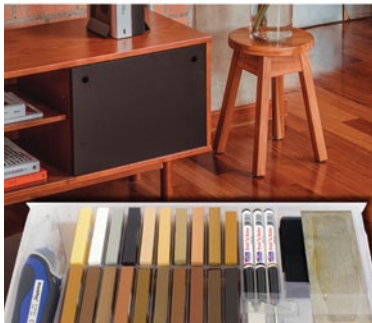
- High-Performance Flooring Solutions
- Corrosion Control & Fireproofing Coatings
- Infrastructure Repair Systems
- Fiberglass Reinforced Plastic Gratings
- Drainage Systems



DAYGLO



LEGEND



MOHAWK



PETTIT

SPECIALTY PRODUCTS GROUP



LEADING BRANDS

- **DayGlo:** No. 1 supplier of daylight fluorescent colorants worldwide
- **Legend Brands:** World's leading manufacturer of professional restoration and cleaning solutions
- **Mohawk Finishing Products:** A world leader in touch up and repair in addition to offering a full line of wood finishing products
- **Pettit:** Global market leader in water-based, antifouling paints for the marine industry

PRODUCT CATEGORIES

- Fluorescent Pigments
- Wood Stains, Finishes & Treatments
- Powder Coatings
- Marine Coatings
- Restoration & Cleaning Solutions
- Specialty OEM Coatings
- Edible Coatings

SELECTED FINANCIAL DATA

In thousands, except per share and percent data

All financial data based on fiscal years ended May 31,

| | 2021 ¹ | 2020 ¹ | 2019 ¹ | 2018 ¹ |
|---|-------------------|-------------------|-------------------|-------------------|
| RESULTS FROM OPERATIONS | | | | |
| Net sales | \$ 6,106,288 | \$ 5,506,994 | \$ 5,564,551 | \$ 5,321,643 |
| Income before income taxes | 668,438 | 407,764 | 339,845 | 417,048 |
| Net income attributable to RPM International Inc. stockholders | 502,643 | 304,385 | 266,558 | 337,770 |
| PERFORMANCE MEASURES | | | | |
| Return on sales % ² | 8.2 | 5.5 | 4.8 | 6.3 |
| Return on total RPM International Inc. stockholders' equity % ² | 21.2 | 22.8 | 17.6 | 22.0 |
| PER SHARE DATA | | | | |
| Basic earnings per common share attributable to RPM International Inc. stockholders | \$ 3.89 | \$ 2.35 | \$ 2.03 | \$ 2.55 |
| Diluted earnings per common share attributable to RPM International Inc. stockholders | 3.87 | 2.34 | 2.01 | 2.50 |
| Cash dividends declared per share | 1.50 | 1.43 | 1.37 | 1.26 |
| Total RPM International Inc. stockholders' equity per share ² | 13.58 | 9.83 | 10.77 | 12.43 |
| BALANCE SHEET HIGHLIGHTS | | | | |
| Total RPM International Inc. stockholders' equity | \$ 1,743,025 | \$ 1,262,445 | \$ 1,405,952 | \$ 1,630,773 |
| Retained earnings | 1,852,259 | 1,544,336 | 1,425,052 | 1,342,736 |
| Working capital | 1,450,590 | 1,329,849 | 978,687 | 1,464,205 |
| Total assets | 6,252,969 | 5,630,954 | 5,441,355 | 5,271,822 |
| Long-term debt | 2,378,544 | 2,458,290 | 1,973,462 | 2,170,643 |
| OTHER DATA | | | | |
| Cash flows from operating activities | \$ 766,156 | \$ 549,919 | \$ 292,941 | \$ 390,383 |
| Depreciation and amortization | 146,857 | 156,842 | 141,742 | 128,499 |
| Average shares outstanding | 128,334 | 128,468 | 130,552 | 131,179 |

1. Consolidated figures presented in the table above reflect as-reported data. Refer to the accompanying adjusted data charts provided in conjunction with the explanatory footnotes below for a discussion of the items not indicative of ongoing operations. • Acquisitions made by the company during the periods presented may impact comparability from year to year. • Certain reclassifications have been made to prior-year amounts to conform to the current-year presentation. • See Notes to Consolidated Financial Statements.
2. Return on sales % is calculated as net income (loss) attributable to RPM International Inc. stockholders divided by net sales; return on total RPM International Inc. stockholders' equity % is calculated as net income (loss) attributable to RPM International Inc. stockholders divided by the average of the current and prior year total RPM International Inc. stockholders' equity; and total RPM International Inc. stockholders' equity per share is calculated as total RPM International Inc. stockholders' equity divided by average shares outstanding.
3. Adjusted results exclude:

| (in millions, except EPS impact) | In Fiscal 2021 | | In Fiscal 2020 | | In Fiscal 2019 | | In Fiscal 2018 | |
|--|----------------|------------|----------------|------------|----------------|------------|----------------|------------|
| | NI Impact | EPS Impact | NI Impact | EPS Impact | NI Impact | EPS Impact | NI Impact | EPS Impact |
| (a) Inventory-related charges | \$ 1.9 | \$ 0.01 | \$ 15.3 | \$ 0.12 | \$ 16.7 | \$ 0.12 | \$ 25.8 | \$ 0.19 |
| (b) Restructuring expense | 19.6 | 0.15 | 27.7 | 0.21 | 32.5 | 0.24 | 12.1 | 0.09 |
| (c) Accelerated expense – other | 4.9 | 0.04 | 17.3 | 0.13 | 4.3 | 0.03 | - | - |
| (d) Receivable write-offs | 1.3 | 0.01 | 2.6 | 0.02 | 6.3 | 0.05 | - | - |
| (e) ERP consolidation plan | 3.6 | 0.03 | 7.9 | 0.06 | 4.8 | 0.04 | 1.0 | 0.01 |
| (f) Professional fees | 26.0 | 0.20 | 15.6 | 0.12 | 19.9 | 0.15 | 1.0 | 0.01 |
| (g) Acquisition-related costs | 1.3 | 0.01 | 0.7 | 0.01 | 2.2 | 0.02 | - | - |
| (h) Unusual costs triggered by executive departures | 2.2 | 0.02 | 0.8 | 0.01 | 1.3 | 0.01 | - | - |
| (i) Unusual executive costs, net of insurance proceeds | (1.3) | (0.01) | (1.8) | (0.01) | 6.5 | 0.05 | - | - |
| (j) Divestitures | (1.3) | (0.01) | 0.7 | - | - | - | - | - |
| (k) Discontinuation of a product line | (0.3) | - | 6.6 | 0.05 | - | - | - | - |
| (l) Termination of license agreement | - | - | 4.0 | 0.03 | - | - | - | - |
| (m) Charge (adjustment) to exit Flowcrete China | (0.2) | - | (1.0) | (0.01) | - | - | 4.2 | 0.03 |
| (n) Convertible debt extinguishment | - | - | - | - | 0.7 | - | - | - |
| (o) Fair value adjustment to acquisition earnout | - | - | - | - | 1.8 | 0.01 | - | - |
| (p) Loss on South Africa business EE | - | - | - | - | 0.4 | - | - | - |
| (q) SEC settlement | 1.5 | 0.01 | - | - | - | - | - | - |
| (r) Investment (gains) losses | (31.2) | (0.25) | (1.1) | (0.01) | 7.7 | 0.06 | (10.0) | (0.08) |
| (s) Discrete tax adjustment | 10.5 | 0.08 | - | - | (11.0) | (0.08) | (18.1) | (0.13) |