



BUILDING A BETTER WORLD

Sustainable Growth
Balanced Portfolio of Leading Brands
49 Consecutive Years of Increased Dividends



FISCAL 2022 FACT SHEET

RPM International Inc.

A world leader in specialty coatings, sealants, building materials and related services

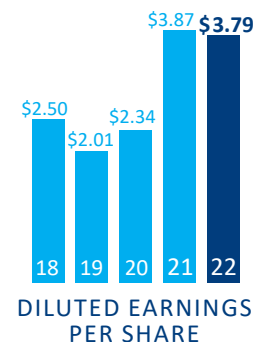
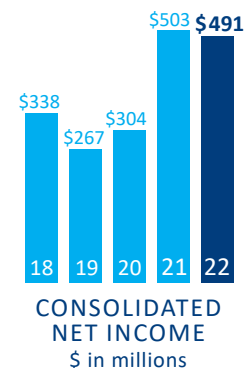
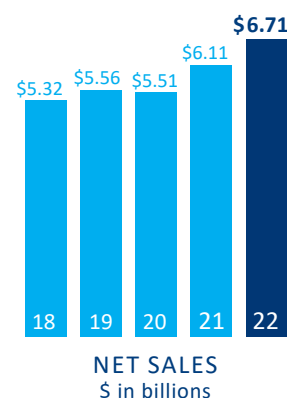
COMPANY OVERVIEW

RPM International Inc. is a \$6.7 billion, multinational company with subsidiaries that are world leaders in specialty coatings, sealants, building materials and related services. The company has a diverse portfolio with hundreds of name-brand products, many of which are leaders in the markets they serve.

Stock Listing	RPM (NYSE)
Founded	1947
Corporate Headquarters	Medina, Ohio
Operating Groups	Construction Products Performance Coatings Consumer Specialty Products
Associates Worldwide	16,800
Manufacturing Facilities	117
Net Sales	\$6.7 billion
Revenue by Region	North America: \$5.1b Europe: \$1.1b Latin America: \$265m Asia/Pacific: \$159m Africa/Middle East/Other Foreign: \$84m
Net Income Attributable to RPM International Inc. Shareholders	\$491.5 million
Diluted Earnings Per Share	\$3.79
Consecutive Years of Increased Dividends	49
Shareholders	202,929 Institutional and Individual Investors

RPM
LISTED
NYSE

RPM CONSOLIDATED RESULTS



49

consecutive years of
CASH DIVIDEND
INCREASES

* Includes an additional \$205M for the cash settlement of convertible debt

\$3.9b*

RETURNED TO
SHAREHOLDERS
through cash dividends
and share repurchases



MAP 2025 GOALS

\$8.5b
in revenue

42%
gross margin

16%
adjusted EBIT
margin

CREATING VALUE THROUGH OUR 5-PILLAR GROWTH STRATEGY

With the vision of building a better world, RPM's 5-pillar growth strategy creates sustained value for its key stakeholders and drives long-term success for the business:



PRODUCT INNOVATIONS

A major driving force behind its growth, RPM pioneers cutting-edge product innovations that are designed to penetrate new markets, drive incremental sales growth and solve problems for its customer base.



CONNECTIONS CREATING VALUE

RPM promotes a culture of collaboration among its operating companies—a strategy that results in increased market penetration, improved efficiencies in manufacturing and distribution, and shared technological resources.



GEOGRAPHIC EXPANSION

RPM continues to expand its global footprint through strategic acquisitions, joint ventures and partnerships between its operating companies. These initiatives have led to increased sales and market share gains.



OPERATIONAL EXCELLENCE

RPM drives continuous improvement and operational excellence across its business segments—a long-term strategy that positions the company for sustained growth and profitability.



STRATEGIC ACQUISITIONS

RPM conducts a strategic acquisition program that creates shareholder value by attracting successful entrepreneurial companies and product lines, while applying a disciplined approach to investing in their continued growth.



BUILDING A BETTER WORLD

Building a Better World is our ongoing commitment to a sustainable future - rooted in our values of transparency, trust, and respect. That commitment fuels our continued focus on solutions that grow our business, drive innovative product development, prioritize the people important to our success and honor the planet we call home



OUR PRODUCTS



OUR PEOPLE

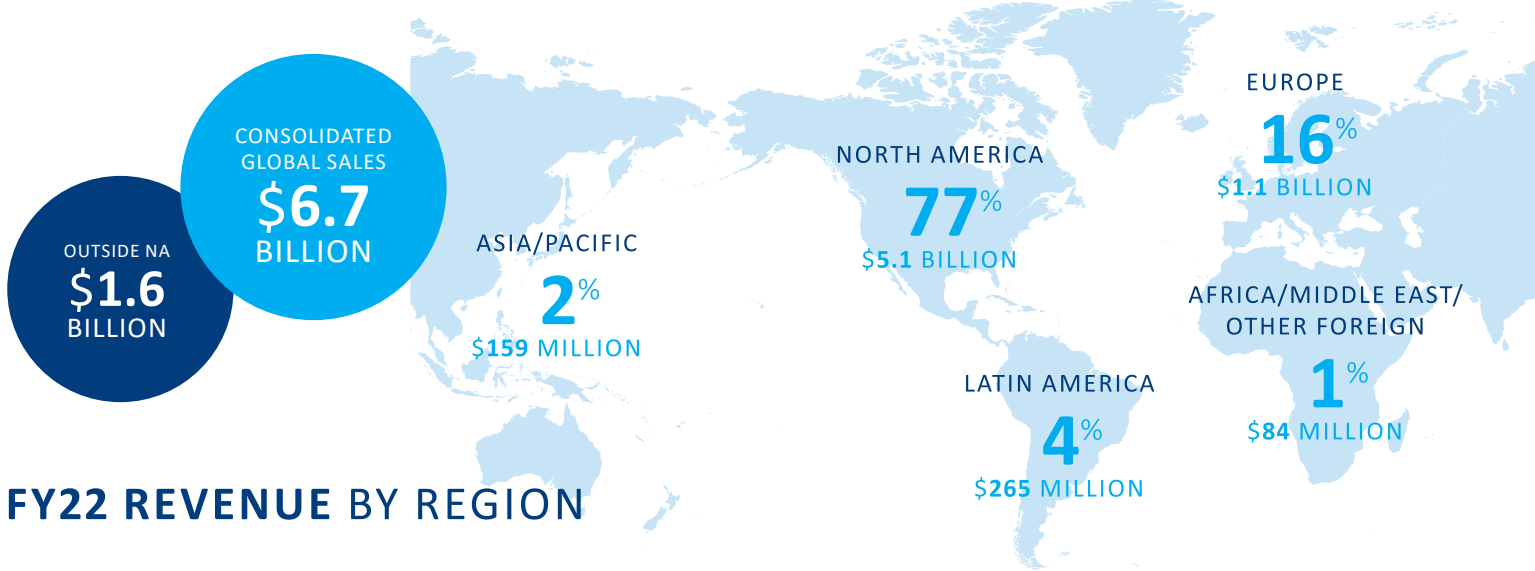


OUR PROCESSES

Learn more at sustainability.rpminc.com

The Value of 168®

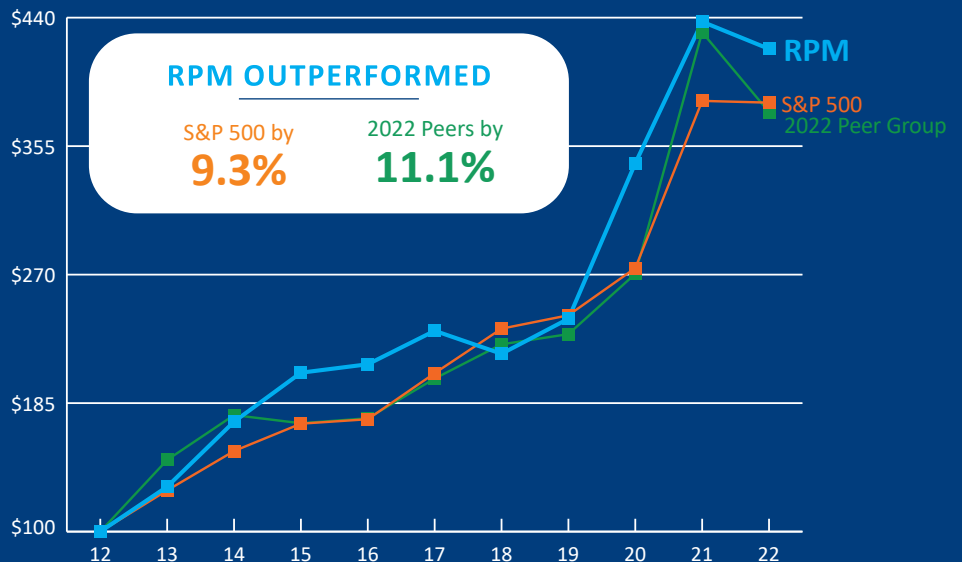
The Value of 168 is a statement of the corporate philosophy of RPM. This figure, often cited by our founder, Frank C. Sullivan, literally represents the number of hours in a week. On a deeper level, it serves to remind us of his belief that we are born with two great gifts: life and the time to do something with it. The Value of 168 signifies RPM's enduring commitment to our fellow associates, customers and stockholders.



FY22 REVENUE BY REGION

TEN-YEAR COMPARISON OF CUMULATIVE TOTAL RETURN

This graph compares the cumulative ten-year total return provided to stockholders on RPM International Inc.'s common stock relative to the cumulative total returns of the S&P 500 Index and two customized peer groups. An investment of \$100 (with reinvestment of all dividends) is assumed to have been made in RPM common stock, the peer groups, and the index on 5/31/2012 and their relative performance is tracked through 5/31/2022. Peer Group companies include: Akzo Nobel N.V., Axalta Coating Systems Ltd., Carlisle Companies Inc., H.B. Fuller Company, Masco Corporation, PPG Industries, Inc., The Sherwin-Williams Company and Sika AG.



CONSTRUCTION PRODUCTS GROUP

37%
OF NET SALES

FY22 Sales - \$2.5b



TREMCO



FLOWCRETE



EUCLID CHEMICAL



NUDURA



LEADING BRANDS

- **Tremco:** Leading manufacturer of roofing materials and services, construction sealants, waterproofing systems, air barriers and firestopping solutions
- **Euclid Chemical:** Global market leader in specialty chemicals for the concrete and masonry construction industry
- **Dryvit:** No. 1 North American brand for architectural coatings, finishes and exterior insulation and finish systems
- **Flowcrete:** Global market leader in high-performance resin, epoxy and decorative flooring systems
- **Nudura:** Leading global brand of insulated concrete form (ICF) products and accessories for residential and commercial construction

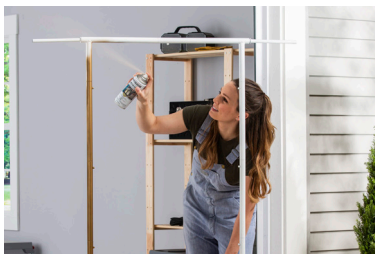
PRODUCT CATEGORIES

- Construction Sealants & Adhesives
- Coatings & Chemicals
- Roofing Systems
- Concrete Admixture & Repair Products
- Building Envelope Solutions
- Insulated Cladding & Concrete Forms
- Flooring Systems
- Waterproofing Solutions

CONSUMER GROUP

33%
OF NET SALES

FY22 Sales - \$2.2b



RUST-OLEUM



DAP



KRUD KUTTER



WATCO



LEADING BRANDS

- **Rust-Oleum:** No. 1 brand recognition and market share position in the U.S. for the small-project paint category
- **DAP:** No. 1 brand recognition and market share position in the U.S. and Canada for the caulk and sealant residential market, and in the U.S. for wall and wood repair products
- **Varathane:** Leading market position in the U.S. for wood stains and finishes
- **Zinsser:** A leader in brand recognition and market share position in the U.S. for specialty primers and sealers and wallcovering sundries

PRODUCT CATEGORIES

- Small-Project Paints & Coatings
- Caulks & Sealants
- Hobby & Craft Products
- Specialty Coatings
- Wood Stains & Finishes
- Wall & Wood Repair Products
- Household Cleaners & Stain Removers
- Floor Finishing Systems
- Plumbing & Water Cleanup Solutions

PERFORMANCE COATINGS GROUP

18%
OF NET SALES

FY22 Sales - \$1.2b



CARBOLINE



STONHARD



USL GROUP



FIBERGRATE



LEADING BRANDS

- **Carboline:** A global manufacturer of coatings, linings, and fireproofing
- **Stonhard:** Leading manufacturer and installer of seamless, resinous floor, wall and lining systems bringing performance and design to industrial and commercial spaces around the world.
- **Fibergate:** Leading manufacturer of fiberglass reinforced plastic solutions
- **USL Group:** Leading manufacturer, supplier and installer of specialist construction products and movement control systems

PRODUCT CATEGORIES

- High-Performance Flooring Solutions
- Corrosion Control & Fireproofing Coatings
- Infrastructure Repair Systems
- Fiberglass Reinforced Plastic Gratings
- Drainage Systems

SPECIALTY PRODUCTS GROUP

12%
OF NET SALES

FY22 Sales - \$0.8b



DAYGLO



LEGEND



MOHAWK



TUFF COAT



LEADING BRANDS

- **DayGlo:** No. 1 manufacturer of daylight fluorescent colorants worldwide
- **Legend Brands:** Global leader delivering innovative cleaning and restoration products that solve everyday problems for facilities, contractors and consumers.
- **Mohawk Finishing Products:** A world leader in touch up and repair in addition to offering a full line of wood finishing products
- **Pettit:** A global market leader in antifouling and topside paints, varnishes, caulks and epoxies for the Marine Industry

PRODUCT CATEGORIES

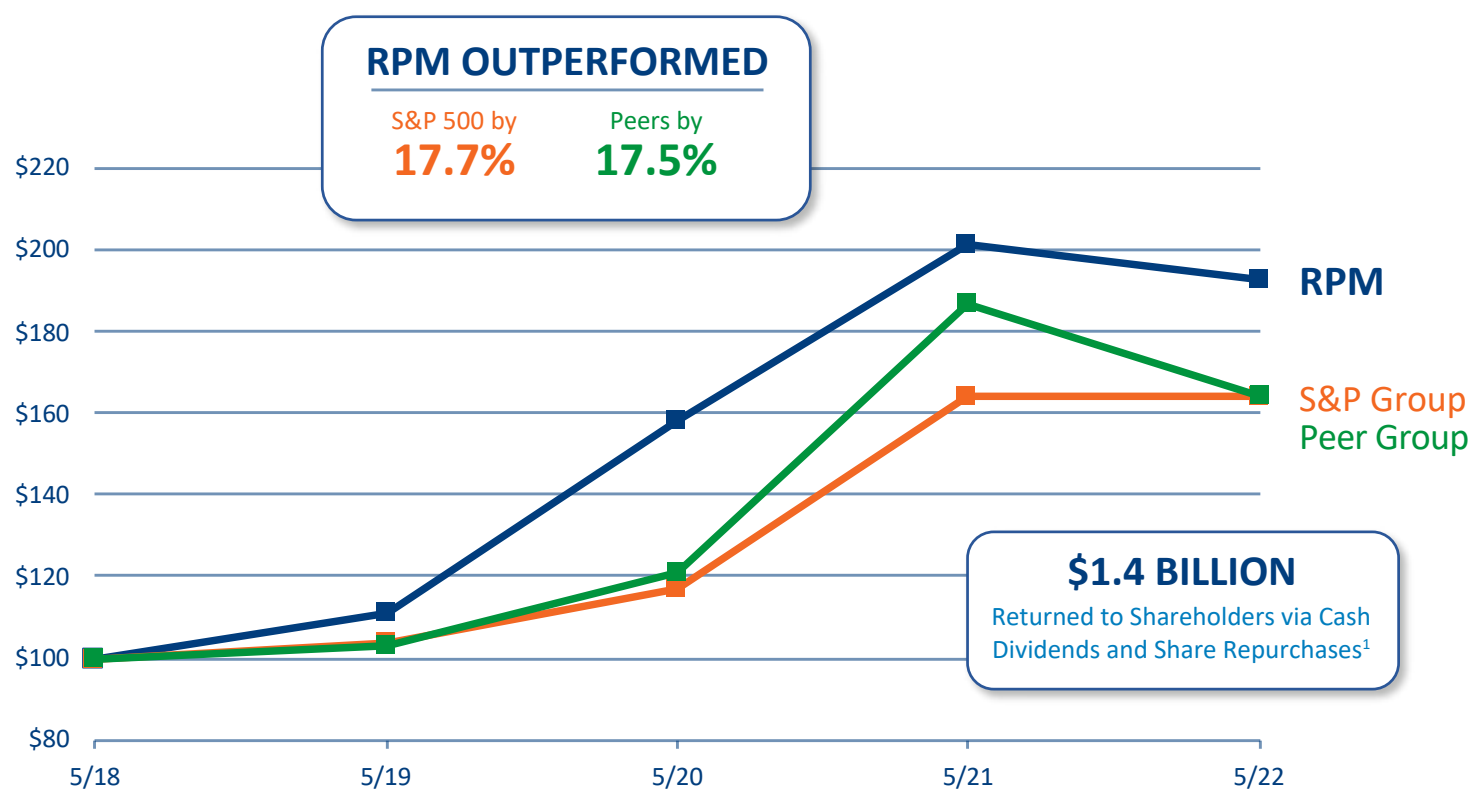
- Fluorescent Pigments
- Wood Stains, Finishes & Treatments
- Powder Coatings
- Marine Coatings
- Restoration & Cleaning Solutions
- Specialty OEM Coatings
- Edible Coatings

SELECTED FINANCIAL DATA

in thousands, except per share and percent data

All financial data based on fiscal years ended May 31,

	2022	2021	2020	2019	2018
RESULTS FROM OPERATIONS					
Net sales	\$6,707,728	\$6,106,288	\$5,506,994	\$5,564,551	\$5,321,643
Net income attributable to RPM International Inc. stockholders	\$491,481	\$502,643	\$304,385	\$266,558	\$337,770
PER SHARE DATA					
Diluted earnings per common share attributable to RPM International Inc. stockholders	\$3.79	\$3.87	\$2.34	\$2.01	\$2.50
Cash dividends declared per share	\$1.58	\$1.50	\$1.43	\$1.37	\$1.26
Average shares outstanding - diluted	129,580	128,927	129,974	134,333	137,171
PERFORMANCE MEASURES					
Return on sales %	7.3	8.2	5.5	4.8	6.3
Return on total RPM International Inc. stockholders' equity %	26.4	33.5	22.8	17.6	22.0



Since Start of MAP to Growth Program: FY19 - FY22

¹Includes \$205M cash settlement of convertible debt

The graph above compares the cumulative four-year total return provided to stockholders on RPM International Inc.'s common stock relative to the cumulative total returns of the S&P 500 Index and a customized peer group. An investment of \$100 (with reinvestment of all dividends) is assumed to have been made in RPM common stock, the peer group, and the index on 5/31/2012 and 5/31/2018 and their relative performance is tracked through 5/31/2022. Peer Group companies include: Akzo Nobel N.V., Axalta Coating Systems Ltd., Carlisle Companies Inc., H.B. Fuller Company, Masco Corporation, PPG Industries, Inc., The Sherwin-Williams Company and Sika AG.