



BUILDING A BETTER WORLD

Sustainable Growth
Balanced Portfolio of Leading Brands
50 Consecutive Years of Increased Dividends



FISCAL 2023 FACT SHEET

RPM International Inc.

A world leader in specialty coatings, sealants, building materials and related services

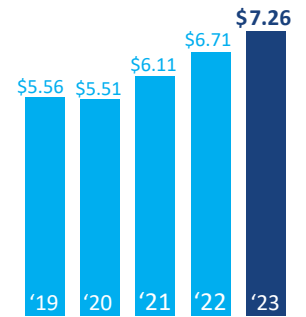
COMPANY OVERVIEW

RPM International Inc. is a \$7.3 billion, multinational company with subsidiaries that are world leaders in specialty coatings, sealants, building materials and related services. The company has a diverse portfolio with hundreds of name-brand products, many of which are leaders in the markets they serve.

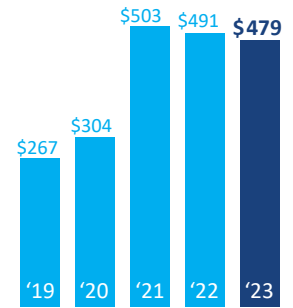
Stock Listing	RPM (NYSE)
Founded	1947
Corporate Headquarters	Medina, Ohio
Operating Groups	Construction Products Performance Coatings Consumer Specialty Products
Associates Worldwide	17,300
Manufacturing Facilities	121
Net Sales	\$7.3 billion
Revenue by Region	North America: \$5.7b Europe: \$1.0b Latin America: \$292m Asia/Pacific: \$174m Africa/Middle East/Other Foreign: \$90m
Net Income Attributable to RPM International Inc. Shareholders	\$478.7 million
Diluted Earnings Per Share	\$3.72
Consecutive Years of Increased Dividends	50
Shareholders	202,929 Institutional and Individual Investors

RPM
LISTED
NYSE

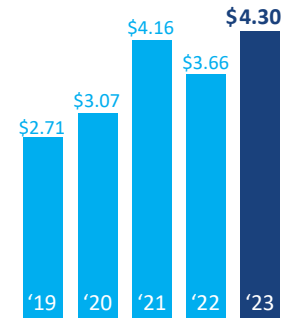
RPM CONSOLIDATED RESULTS



NET SALES
\$ in billions



CONSOLIDATED
NET INCOME
\$ in millions



ADJUSTED
DILUTED EARNINGS
PER SHARE
*Adjusted Diluted Earnings Per Share is a non-GAAP financial measure. Please see our Annual Report on Form 10-K and our Current Reports on Form 8-K for additional information.

50

consecutive years of
CASH DIVIDEND
INCREASES

* Includes an additional \$205M for the cash settlement of convertible debt

\$4.3b*

RETURNED TO
SHAREHOLDERS
through cash dividends
and share repurchases



MAP 2025 GOALS

\$8.5b
in revenue

42%
gross margin

16%
adjusted EBIT
margin

CREATING VALUE THROUGH OUR 5-PILLAR GROWTH STRATEGY

With the vision of building a better world, RPM's 5-pillar growth strategy creates sustained value for its key stakeholders and drives long-term success for the business:



PRODUCT INNOVATIONS

A major driving force behind its growth, RPM pioneers cutting-edge product innovations that are designed to penetrate new markets, drive incremental sales growth and solve problems for its customer base.



CONNECTIONS CREATING VALUE

RPM promotes a culture of collaboration among its operating companies—a strategy that results in increased market penetration, improved efficiencies in manufacturing and distribution, and shared technological resources.



GEOGRAPHIC EXPANSION

RPM continues to expand its global footprint through strategic acquisitions, joint ventures and partnerships between its operating companies. These initiatives have led to increased sales and market share gains.



OPERATIONAL EXCELLENCE

RPM drives continuous improvement and operational excellence across its business segments—a long-term strategy that positions the company for sustained growth and profitability.



STRATEGIC ACQUISITIONS

RPM conducts a strategic acquisition program that creates shareholder value by attracting successful entrepreneurial companies and product lines, while applying a disciplined approach to investing in their continued growth.



BUILDING A BETTER WORLD

Building a Better World is our ongoing commitment to a sustainable future - rooted in our values of transparency, trust, and respect. That commitment fuels our continued focus on solutions that grow our business, drive innovative product development, prioritize the people important to our success and honor the planet we call home



OUR PRODUCTS



OUR PEOPLE

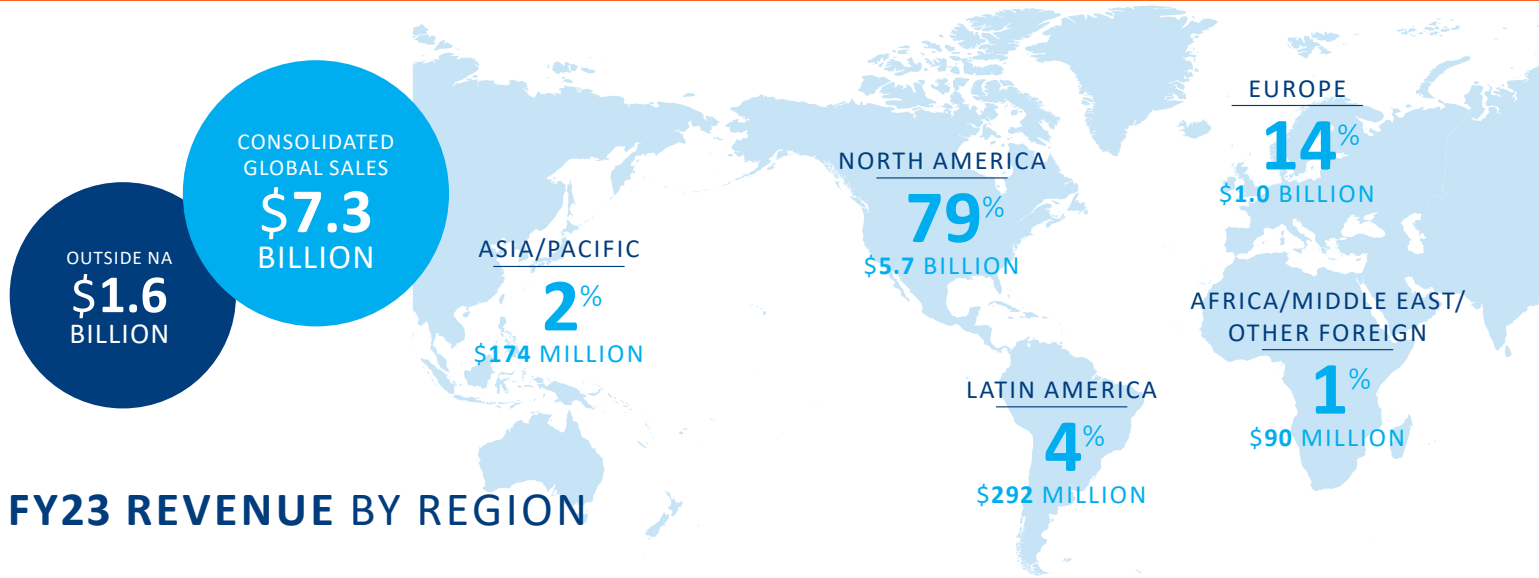


OUR PROCESSES

Learn more at sustainability.rpminc.com

The Value of 168[®]

The Value of 168 is a statement of the corporate philosophy of RPM. This figure, often cited by our founder, Frank C. Sullivan, literally represents the number of hours in a week. On a deeper level, it serves to remind us of his belief that we are born with two great gifts: life and the time to do something with it. The Value of 168 signifies RPM's enduring commitment to our fellow associates, customers and stockholders.



FY23 REVENUE BY REGION

SUSTAINED VALUE FOR ALL



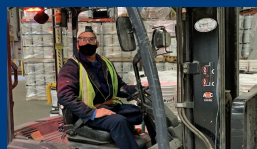
CUSTOMERS

Innovative, problem-solving products backed by extraordinary customer service and technical support.



ENTREPRENEURS

Capital, distribution, connections and expertise to grow their businesses and honor their legacies.



ASSOCIATES

Exceptional benefits, opportunities for advancement, and a work culture that values innovation, collaboration and professional growth.



SHAREHOLDERS

Superior, long-term returns on their investments through stock appreciation and a consistently increasing dividend.



COMMUNITIES

Good corporate stewardship that makes a positive impact through sustainable products, practices and community involvement.

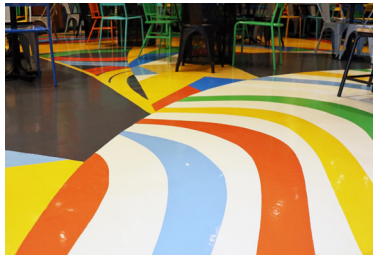
CONSTRUCTION PRODUCTS GROUP

36%
OF NET SALES

FY23 Sales - \$2.6b



TREMCO



FLOWCRETE



EUCLID CHEMICAL



NUDURA



LEADING BRANDS

- **Tremco:** Leading manufacturer of roofing materials and services, construction sealants, waterproofing systems, air barriers and firestopping solutions
- **Euclid Chemical:** Global market leader in specialty chemicals for the concrete and masonry construction industry
- **Dryvit:** No. 1 North American brand for architectural coatings, finishes and exterior insulation and finish systems
- **Flowcrete:** Global market leader in high-performance resin, epoxy and decorative flooring systems
- **Nudura:** Leading global brand of insulated concrete form (ICF) products and accessories for residential and commercial construction

PRODUCT CATEGORIES

- Construction Sealants & Adhesives
- Coatings & Chemicals
- Roofing Systems
- Concrete Admixture & Repair Products
- Building Envelope Solutions
- Insulated Cladding & Concrete Forms
- Flooring Systems
- Waterproofing Solutions

CONSUMER GROUP

35%
OF NET SALES

FY23 Sales - \$2.5b



RUST-OLEUM



DAP



KRUD KUTTER



WATCO



LEADING BRANDS

- **Rust-Oleum:** No. 1 brand recognition and market share position in the U.S. for the small-project paint category
- **DAP:** No. 1 brand recognition and market share position in the U.S. and Canada for the caulk and sealant residential market, and in the U.S. for wall and wood repair products
- **Varathane:** Leading market position in the U.S. for wood stains and finishes
- **Zinsser:** A leader in brand recognition and market share position in the U.S. for specialty primers and sealers and wallcovering sundries

PRODUCT CATEGORIES

- Small-Project Paints & Coatings
- Caulks & Sealants
- Hobby & Craft Products
- Specialty Coatings
- Wood Stains & Finishes
- Wall & Wood Repair Products
- Household Cleaners & Stain Removers
- Floor Finishing Systems
- Plumbing & Water Cleanup Solutions

PERFORMANCE COATINGS GROUP



FY23 Sales - \$1.3b



CARBOLINE



STONHARD



FIBERGRATE



BISON

LEADING BRANDS

- **Carboline:** A global manufacturer of coatings, linings, and fireproofing
- **Stonhard:** Leading manufacturer and installer of seamless, resinous floor, wall and lining systems bringing performance and design to industrial and commercial spaces around the world
- **Fibergrate:** Leading manufacturer of fiberglass reinforced plastic solutions

PRODUCT CATEGORIES

- High-Performance Flooring Solutions
- Corrosion Control & Fireproofing Coatings
- Fiberglass Reinforced Plastic Gratings
- Drainage Systems

STONHARD

carboline

Fibergrate Structures

PRIME RESINS

STRATHMORE

KEMTILE

INFRASTRUCTURE

FIBREGRID

ARNETTE POLYMERS, LLC

Dudick

HUMMERYOLL INDUSTRIES

amt.

ALISON Innovative Products

PLASITE

api

SPC

GRUPO PV

AD FIRE PROTECTION SYSTEMS

SPECIALTY PRODUCTS GROUP



FY23 Sales - \$0.8b



DAYGLO



LEGEND



MOHAWK



MANTROSE-HAEUSER

LEADING BRANDS

- **DayGlo:** No. 1 manufacturer of daylight fluorescent colorants worldwide
- **Legend Brands:** Global leader delivering innovative cleaning and restoration products that solve everyday problems for facilities, contractors and consumers
- **Mohawk Finishing Products:** A world leader in touch up and repair in addition to offering a full line of wood finishing products
- **Mantrose-Haeuser:** A leading manufacturer of superior edible coatings and specialty solutions for the pharmaceutical, confectionery, agricultural, food and industrial industries

PRODUCT CATEGORIES

- Fluorescent Pigments
- Wood Stains, Finishes & Treatments
- Powder Coatings
- Marine Coatings
- Restoration & Cleaning Solutions
- Specialty OEM Coatings
- Edible Coatings

LEGEND BRANDS

DayGlo

Mantrose-Haeuser Co., Inc.

RPM Industrial Coatings Group

profile food INGREDIENTS

KOPCOAT

TCI

FINISHWORKS

RPM WOOD FINISHES Group

morrells

PROCHEM

PETTIT

MOHAWK

Radiant

DRIE-AZ

kirker

NatureSeal

MRT TECHNOLOGIES

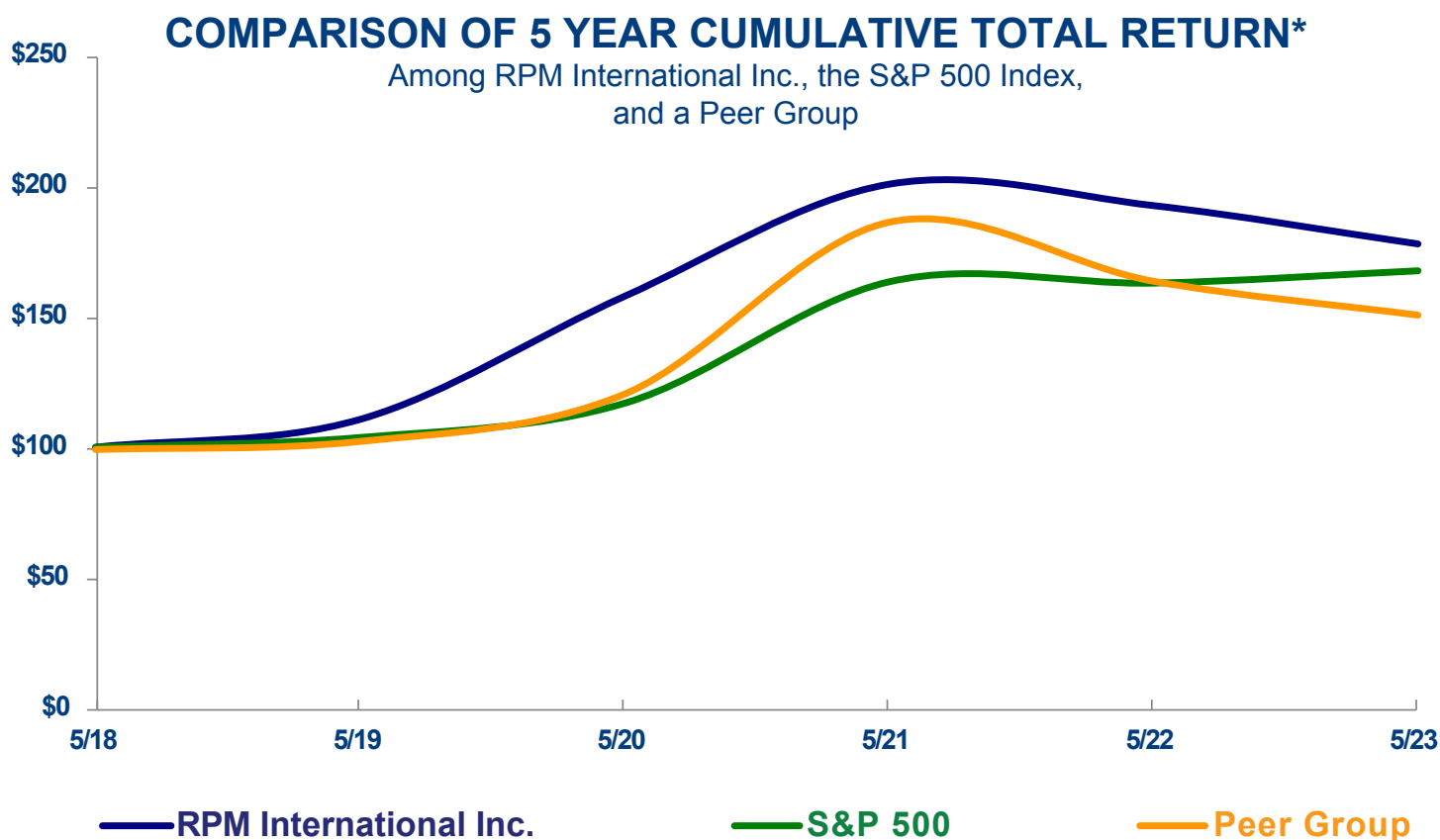
VALTECT

SELECTED FINANCIAL DATA

in thousands, except per share and percent data

All financial data based on fiscal years ended May 31, 2023

	2023	2022	2021	2020	2019
RESULTS FROM OPERATIONS					
Net sales	\$7,256,414	\$6,707,728	\$6,106,288	\$5,506,994	\$5,564,551
Net income attributable to RPM International Inc. stockholders	\$ 478,691	\$491,481	\$502,643	\$304,385	\$266,558
PER SHARE DATA					
Diluted earnings per common share attributable to RPM International Inc. stockholders	\$3.72	\$3.79	\$3.87	\$2.34	\$2.01
Adjusted earnings per share	\$4.30	\$3.66	\$4.16	\$3.07	\$2.71
Cash dividends declared per share	\$1.68	\$1.58	\$1.50	\$1.43	\$1.37
Average shares outstanding - diluted	128,816	129,580	128,927	129,974	134,333



*\$100 invested on 5/31/18 in stock or index, including reinvestment of dividends
Fiscal year ending May 31

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